



UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2010

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file Number 0-24216

**IMAX Corporation**

*(Exact name of registrant as specified in its charter)*

**Canada**

*(State or other jurisdiction of incorporation or organization)*

**2525 Speakman Drive,  
Mississauga, Ontario, Canada**  
*(Address of principal executive offices)*

**98-0140269**

*(I.R.S. Employer Identification Number)*

**L5K 1B1**  
*(Postal Code)*

**Registrant's telephone number, including area code**  
**(905) 403-6500**

**N/A**

*(Former name or former address, if changed since last report)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting Company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares of each of the issuer's classes of common stock, as of the latest practicable date:

Class	Outstanding as of July 22, 2010
Common stock, no par value	63,704,180

IMAX CORPORATION

Table of Contents

	<u>Page</u>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
<a href="#">Item 1. Financial Statements</a>	4
<a href="#">Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	35
<a href="#">Item 3. Quantitative and Qualitative Factors about Market Risk</a>	63
<a href="#">Item 4. Controls and Procedures</a>	65
<b><u>PART II. OTHER INFORMATION</u></b>	
<a href="#">Item 1. Legal Proceedings</a>	65
<a href="#">Item 1A. Risk Factors</a>	65
<a href="#">Item 4. Submission of Matters to a Vote of Security Holders</a>	65
<a href="#">Item 5. Other Information</a>	66
<a href="#">Item 6. Exhibits</a>	66
<a href="#">Signatures</a>	67
<a href="#">EX-10.31</a>	
<a href="#">EX-10.32</a>	
<a href="#">EX-31.1</a>	
<a href="#">EX-31.2</a>	
<a href="#">EX-32.1</a>	
<a href="#">EX-32.2</a>	

## IMAX CORPORATION

### SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

Certain statements included in this quarterly report may constitute “forward-looking statements” within the meaning of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, references to future capital expenditures (including the amount and nature thereof), business and technology strategies and measures to implement strategies, competitive strengths, goals, expansion and growth of business, operations and technology, plans and references to the future success of IMAX Corporation together with its wholly-owned subsidiaries (the “Company”) and expectations regarding the Company’s future operating, financial and technological results. These forward-looking statements are based on certain assumptions and analyses made by the Company in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances. However, whether actual results and developments will conform with the expectations and predictions of the Company is subject to a number of risks and uncertainties, including, but not limited to, general economic, market or business conditions; including the length and severity of the current economic downturn, the opportunities (or lack thereof) that may be presented to and pursued by the Company; competitive actions by other companies; the performance of IMAX DMR films; conditions in the in-home and out-of-home entertainment industries; the signing of theater system agreements; changes in laws or regulations; conditions, changes and developments in the commercial exhibition industry; the failure to convert theater system backlog into revenue; risks associated with the Company’s transition to a digitally-based projector; risks related to new business initiatives; risks associated with investments and operations in foreign jurisdictions and any future international expansion, including those related to economic, political and regulatory policies of local governments and laws and policies of the United States and Canada; the potential impact of increased competition in the markets the Company operates within; risks related to foreign currency transactions; risks related to the Company’s prior restatements and the related litigation and ongoing inquiry by the Securities and Exchange Commission (the “SEC”) and the Ontario Securities Commission (the “OSC”); and other factors, many of which are beyond the control of the Company. Consequently, all of the forward-looking statements made in this annual report are qualified by these cautionary statements, and actual results or anticipated developments by the Company may not be realized, and even if substantially realized, may not have the expected consequences to, or effects on, the Company. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking information, whether as a result of new information, future events or otherwise.

IMAX®, IMAX® Dome, IMAX® 3D, IMAX® 3D Dome, Experience It In IMAX®, *The IMAX Experience®*, *An IMAX Experience®*, IMAX DMR®, DMR®, IMAX MPX®, IMAX think big® and think big® are trademarks and trade names of the Company or its subsidiaries that are registered or otherwise protected under laws of various jurisdictions.

IMAX CORPORATION

PART I. FINANCIAL INFORMATION

**Item 1. Financial Statements**

The following Condensed Consolidated Financial Statements are filed as part of this Report:

	<u>Page</u>
<a href="#">Condensed Consolidated Balance Sheets as at June 30, 2010 and December 31, 2009</a>	5
<a href="#">Condensed Consolidated Statements of Operations for the three and six month periods ended June 30, 2010 and 2009</a>	6
<a href="#">Condensed Consolidated Statements of Cash Flows for the six month period ended June 30, 2010 and 2009</a>	7
<a href="#">Notes to Condensed Consolidated Financial Statements</a>	8

**IMAX CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**In accordance with United States Generally Accepted Accounting Principles**  
*(In thousands of U.S. dollars)*

	<u>June 30,</u> <u>2010</u> <u>(unaudited)</u>	<u>December 31,</u> <u>2009</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 37,008	\$ 20,081
Accounts receivable, net of allowance for doubtful accounts of \$2,577 (December 31, 2009 — \$2,770)	40,281	37,652
Financing receivables (note 3)	63,235	62,585
Inventories (note 4)	11,880	10,271
Prepaid expenses	5,333	2,609
Film assets	3,384	3,218
Property, plant and equipment (note 5)	59,015	54,820
Other assets (notes 18(c))	11,015	15,140
Goodwill	39,027	39,027
Other intangible assets (note 6)	2,212	2,142
Total assets	<u>\$ 272,390</u>	<u>\$ 247,545</u>
<b>Liabilities</b>		
Bank indebtedness (note 8)	\$ 24,792	\$ 50,000
Accounts payable	18,407	16,803
Accrued liabilities (notes 9(a), 9(c), 10, 14(a), 15(b), 17(a), 17(c), and 18(c))	76,247	77,853
Deferred revenue	61,849	57,879
Total liabilities	<u>181,295</u>	<u>202,535</u>
<b>Commitments and contingencies (notes 9 and 10)</b>		
<b>Shareholders' equity</b>		
Capital stock (note 15) common shares — no par value. Authorized — unlimited number. Issued and outstanding — 63,670,180 (December 31, 2009 — 62,831,974)	286,792	280,048
Other equity	6,223	6,044
Deficit	(202,105)	(241,988)
Accumulated other comprehensive income	185	906
Total shareholders' equity	<u>91,095</u>	<u>45,010</u>
Total liabilities and shareholders' equity	<u>\$ 272,390</u>	<u>\$ 247,545</u>

*(the accompanying notes are an integral part of these condensed consolidated financial statements)*

**IMAX CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**In accordance with United States Generally Accepted Accounting Principles**  
*(In thousands of U.S. dollars, except per share amounts)*  
**(Unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009 <small>(note 19)</small>	2010	2009 <small>(note 19)</small>
<b>Revenues</b>				
Equipment and product sales	\$ 16,363	\$ 7,138	\$ 27,994	\$ 20,497
Services (note 11(c))	28,792	24,164	69,023	38,466
Rentals (note 11(c))	9,352	7,999	29,203	11,246
Finance income	1,091	1,061	2,161	2,073
Other	—	—	—	1,216
	<u>55,598</u>	<u>40,362</u>	<u>128,381</u>	<u>73,498</u>
<b>Costs and expenses applicable to revenues</b>				
Equipment and product sales (note 11(a))	8,019	3,825	16,153	11,067
Services (note 11(a) and 11(c))	18,210	12,688	32,177	21,964
Rentals (note 11(a))	2,329	3,166	4,712	5,332
Other (note 11(a))	—	—	—	245
	<u>28,558</u>	<u>19,679</u>	<u>53,042</u>	<u>38,608</u>
<b>Gross margin</b>	<u>27,040</u>	<u>20,683</u>	<u>75,339</u>	<u>34,890</u>
Selling, general and administrative expenses (note 11(b)) (including share-based compensation recovery of \$3.8 million and \$5.6 million expense for the three and six months ended June 30, 2010, respectively (2009 - \$4.2 million and \$4.6 million, respectively))	11,133	12,258	30,662	23,162
Research and development	1,219	1,185	2,462	1,732
Amortization of intangibles	115	136	245	281
Receivable provisions, net of recoveries (note 13)	353	480	366	990
<b>Income from operations</b>	<u>14,220</u>	<u>6,624</u>	<u>41,604</u>	<u>8,725</u>
Interest income	13	5	297	26
Interest expense	(535)	(4,071)	(1,187)	(8,498)
Gain on repurchase of Senior Notes due December 2010 (note 7)	—	444	—	444
<b>Income from continuing operations before income taxes</b>	<u>13,698</u>	<u>3,002</u>	<u>40,714</u>	<u>697</u>
Provision for income taxes	(396)	(282)	(831)	(541)
<b>Income from continuing operations</b>	<u>13,302</u>	<u>2,720</u>	<u>39,883</u>	<u>156</u>
Loss from discontinued operations (note 19)	—	(159)	—	(236)
<b>Net Income (loss)</b>	<u>\$ 13,302</u>	<u>\$ 2,561</u>	<u>\$ 39,883</u>	<u>\$ (80)</u>
<b>Net income per share — Basic and Diluted: (note 15(c))</b>				
Net income per share from continuing operations	\$ 0.21	\$ 0.06	\$ 0.63	\$ —
Net income per share from discontinued operations	—	—	—	—
	<u>\$ 0.21</u>	<u>\$ 0.06</u>	<u>\$ 0.63</u>	<u>\$ —</u>
Net income per share from continuing operations — diluted	\$ 0.20	\$ 0.05	\$ 0.60	\$ —
Net income per share from discontinued operations — diluted	—	—	—	—
	<u>\$ 0.20</u>	<u>\$ 0.05</u>	<u>\$ 0.60</u>	<u>\$ —</u>
<b>Comprehensive income consists of: (note 14(b))</b>				
Net income (loss)	\$ 13,302	\$ 2,561	\$ 39,883	\$ (80)
Amortization of prior service cost	—	27	—	53
Amortization of actuarial gain on defined benefit plan	—	(124)	—	(248)
Unrealized hedging gain (loss) (note 18(c))	(387)	1,312	(179)	831
Realization of hedging gains upon settlement (note 18(c))	7	(398)	(542)	(313)
<b>Comprehensive income, net of income taxes</b>	<u>\$ 12,922</u>	<u>\$ 3,378</u>	<u>\$ 39,162</u>	<u>\$ 243</u>

*(the accompanying notes are an integral part of these condensed consolidated financial statements)*

**IMAX CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**In accordance with United States Generally Accepted Accounting Principles**  
*(In thousands of U.S. dollars)*  
**(Unaudited)**

	<b>Six Months Ended June 30,</b>	
	<b>2010</b>	<b>2009</b>
		<small>(note 19)</small>
<b>Cash provided by (used in):</b>		
<b>Operating Activities</b>		
Net income (loss)	\$ 39,883	\$ (80)
Net loss from discontinued operations	—	236
Items not involving cash:		
Depreciation and amortization (note 12(c))	10,696	9,062
Write-downs, net of recoveries (note 12(d))	578	1,623
Change in deferred income taxes	—	121
Stock and other non-cash compensation	6,050	5,441
Foreign currency exchange (gain) loss	729	(751)
Gain on repurchase of Senior Notes due December 2010	—	(444)
Change in cash surrender value of life insurance	47	(36)
Investment in film assets	(5,725)	(4,990)
Changes in other non-cash operating assets and liabilities (note 12(a))	(12,335)	(8,040)
Net cash provided by operating activities from discontinued operations (note 19)	—	(155)
Net cash provided by operating activities	<u>39,923</u>	<u>1,987</u>
<b>Investing Activities</b>		
Purchase of property, plant and equipment	(2,808)	(506)
Investment in joint revenue sharing equipment	(2,325)	(12,747)
Investment in joint venture	(667)	—
Cash surrender value of life insurance	3,179	—
Acquisition of other assets	(39)	(374)
Acquisition of other intangible assets	(298)	(190)
Net cash used in investing activities	<u>(2,958)</u>	<u>(13,817)</u>
<b>Financing Activities</b>		
Repayment of bank indebtedness	(25,208)	—
Repurchase of Senior Notes Due December 2010	—	(43,367)
Common shares issued — public offerings, net of offering expenses paid	—	76,755
Shelf registration fees paid	—	(38)
Common shares issued — stock options exercised (note 15(b))	5,057	969
Net cash (used in) provided by financing activities	<u>(20,151)</u>	<u>34,319</u>
Effects of exchange rate changes on cash	<u>113</u>	<u>(506)</u>
<b>Increase in cash and cash equivalents during the period</b>	<b>16,927</b>	<b>21,983</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>20,081</b>	<b>27,017</b>
<b>Cash and cash equivalents, end of period</b>	<b><u>\$ 37,008</u></b>	<b><u>\$ 49,000</u></b>

*(the accompanying notes are an integral part of these condensed consolidated financial statements)*



**IMAX CORPORATION**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**In accordance with U.S. Generally Accepted Accounting Principles**  
*(Tabular amounts in thousands of U.S. dollars unless otherwise stated)*  
**(Unaudited)**

**1. Basis of Presentation**

IMAX Corporation, together with its wholly-owned subsidiaries (the “Company”), reports its results under United States Generally Accepted Accounting Principles (“U.S. GAAP”).

The condensed consolidated financial statements include the accounts of the Company, except for subsidiaries which the Company has identified as variable interest entities (“VIEs”) where the Company is not the primary beneficiary. The nature of the Company’s business is such that the results of operations for the interim periods presented are not necessarily indicative of results to be expected for the fiscal year. In the opinion of management, the information contained herein reflects all adjustments necessary to make the results of operations for the interim periods a fair statement of such operations.

The Company has evaluated its various variable interests to determine whether they are VIEs as required by the Consolidation Topic of the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC” or “Codification”). The Company has 8 film production companies that are VIEs. As the Company has the power to direct the activities of the VIE that most significantly impact the VIE’s economic performance and has the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE for 2 of the film production companies, the Company has determined that it is the primary beneficiary of these entities. The Company continues to consolidate these entities, with no material impact on the operating results or financial condition of the Company, as these production companies have total assets and total liabilities of \$nil as at June 30, 2010 (December 31, 2009 — less than \$0.1 million). For the other 6 film production companies which are VIEs, the Company did not consolidate these film entities since it does not have the power to direct activities and does not absorb the majority of the expected losses or expected residual returns. The Company equity accounts for these entities. As at June 30, 2010, these 6 VIEs have total assets of \$3.5 million (December 31, 2009 — \$3.8 million) and total liabilities of \$3.5 million (December 31, 2009 — \$3.8 million). Earnings of the investees included in the Company’s condensed consolidated statement of operations amounted to \$nil for the three and six months ended June 30, 2010, respectively (2009 — \$nil). The carrying value of these investments in VIEs that are not consolidated is \$nil at June 30, 2010 (December 31, 2009 — \$nil). A loss in value of an investment other than a temporary decline is recognized as a charge to the condensed consolidated statement of operations.

During the second quarter of 2010, the Company invested in an ownership interest in a new business venture. The Company accounts for this investment using the cost method of accounting as the Company’s rights under the agreement or percentage of ownership currently do not grant it significant influence over the venture’s operations. The Company has determined it is not the primary beneficiary of this VIE. The investment has been recorded at historical cost and has been included in other assets. Any additional contributions will increase the investment cost and any dividends or distributions received will reduce the investment cost. The Company’s investments are evaluated for impairment periodically and the investment cost will be adjusted accordingly if there are indications that the possibility of recovery is doubtful. The carrying value of this investment at June 30, 2010 is \$0.7 million.

All significant intercompany accounts and transactions, including all unrealized intercompany profits on transactions with equity-accounted investees, have been eliminated.

The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by U.S. GAAP.

These interim financial statements should be read in conjunction with the consolidated financial statements included in the Company’s 2009 Annual Report on Form 10-K for the year ended December 31, 2009 (the 2009 Form 10-K”) which should be consulted for a summary of the significant accounting policies utilized by the Company. These interim financial statements are prepared following accounting policies consistent with the Company’s financial statements for the year ended December 31, 2009, except as noted below.

## 2. New Accounting Standards and Accounting Changes

### *Changes in Accounting Policies*

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 166, “Accounting for Transfers of Financial Assets—an amendment to FASB Statement No. 140” (“SFAS 166”). SFAS 166 amends FASB Statement No. 140, “Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities” (“SFAS 140”) to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor’s continuing involvement in transferred financial assets. It also removes the concept of qualifying special-purpose entities (“SPEs”) from SFAS 140 and removes the exception from applying FIN 46R to VIEs that are qualifying SPEs. SFAS 166 applies to all entities and is effective for the first annual reporting period beginning after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter, with earlier application prohibited. In December 2009, the FASB issued ASU No. 2009-16, “Accounting for Transfers of Financial Assets” (“ASU 2009-16”). The purpose of this ASU is to bring SFAS 166 into the Codification. The application of ASU 2009-16 did not have a material impact on the Company’s financial condition or results of operations.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 167, “Amendments to FASB Interpretation No. 46(R)” (“SFAS 167”). SFAS 167 amends certain requirements of FIN 46R to improve financial reporting by enterprises involved with VIEs and provides more relevant and reliable information to users of financial statements. Specifically, SFAS 167 eliminates the quantitative approach previously required under FIN 46R for determining the primary beneficiary of a VIE. SFAS 167 has the same scope as FIN 46R, with the addition of entities previously considered qualifying SPEs and is effective for the first annual reporting period beginning after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter, with earlier application prohibited. In December 2009, the FASB issued ASU No. 2009-17, “Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities” (“ASU 2009-17”). The purpose of this ASU is to bring SFAS 167 into the Codification. The application of ASU 2009-17 did not have a material impact on the Company’s financial condition or results of operations.

In January 2010, the FASB issued ASU No. 2010-06, “Improving Disclosures about Fair Value Measurements,” (“ASU 2010-06”) to amend topic ASC 820 “Fair Value Measurements and Disclosures,” by improving disclosure requirements in order to increase transparency in financial reporting. ASU 2010-06 requires that an entity disclose separately the amounts of significant transfers in and out of Level 1 and 2 fair value measurements and describe the reasons for the transfers. Furthermore, an entity should present information about purchases, sales, issuances, and settlements for Level 3 fair value measurements. ASU 2010-06 also clarifies existing disclosures for the level of disaggregation and disclosures about input and valuation techniques. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements for the activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. On January 1, 2010, the Company adopted the disclosure amendments in ASU 2010-06, except for the amendments to Level 3 fair value measurements as described above, and has expanded disclosures as presented in Note 18.

### ***Recently Issued FASB Accounting Standard Codification Updates***

In October 2009, the FASB issued ASU No. 2009-13, “Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements (a consensus of the FASB Emerging Issues Task Force)” (“ASU 2009-13”) which amends ASC 605-25, “Revenue Recognition: Multiple-Element Arrangements.” ASU 2009-13 addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting and how to allocate consideration to each unit of accounting in the arrangement. This ASU replaces all references to fair value as the measurement criteria with the term selling price and establishes a hierarchy for determining the selling price of a deliverable. ASU No. 2009-13 also eliminates the use of the residual value method for determining the allocation of arrangement consideration. Additionally, ASU 2009-13 requires expanded disclosures and is effective for fiscal years beginning on or after June 15, 2010. Earlier application is permitted with required transition disclosures based on the period of adoption. The Company is currently evaluating the potential impact of ASU 2009-13 on its condensed consolidated financial statements.

In October 2009, the FASB issued ASU No. 2009-14, “Software (Topic 985): Certain Revenue Arrangements That Include Software Elements (a consensus of the FASB Emerging Issues Task Force)” (“ASU 2009-14”). ASU 2009-14 amends ASC 985-605, “Software: Revenue Recognition,” such that tangible products, containing both software and non-software components that function

## [Table of Contents](#)

together to deliver the tangible product's essential functionality, are no longer within the scope of ASC 985-605. It also amends the determination of how arrangement consideration should be allocated to deliverables in a multiple-deliverable revenue arrangement. The amendments in this update are effective, on a prospective basis, for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Earlier application is permitted with required transition disclosures based on the period of adoption. Both ASU 2009-13 and ASU 2009-14 must be adopted in the same period and must use the same transition disclosures. The Company is currently evaluating the potential impact of this standard on its condensed consolidated financial statements.

During 2010, the FASB has issued several ASU's – ASU No. 2010-01 through ASU No. 2010-19. Except for ASU No. 2010-06 discussed above, the ASU's entail technical corrections to existing guidance or affect guidance related to specialized industries or entities and therefore have minimal, if any, impact on the Company.

### 3. Financing Receivables

Financing receivables, consisting of net investment in sales-type leases and receivables from financed sales of theater systems are as follows:

	<u>June 30, 2010</u>	<u>December 31, 2009</u>
Gross minimum lease payments receivable	\$ 56,500	\$ 64,779
Unearned finance income	(15,540)	(18,939)
Minimum lease payments receivable	40,960	45,840
Accumulated allowance for uncollectible amounts	(6,089)	(5,734)
Net investment in leases	<u>34,871</u>	<u>40,106</u>
Gross financed sales receivables	41,540	32,526
Unearned finance income	(13,009)	(9,869)
Financed sales receivables	28,531	22,657
Accumulated allowance for uncollectible amounts	(167)	(178)
Net financed sales receivables	<u>28,364</u>	<u>22,479</u>
<b>Total financing receivables</b>	<u><u>\$ 63,235</u></u>	<u><u>\$ 62,585</u></u>
Net financed sales receivables due within one year	\$ 3,399	\$ 4,304
Net financed sales receivables due after one year	\$ 24,965	\$ 18,175

As at June 30, 2010, the financed sale receivables had a weighted average effective interest rate of 9.3% (December 31, 2009 — 9.4%).

### 4. Inventories

	<u>June 30, 2010</u>	<u>December 31, 2009</u>
Raw materials	\$ 5,033	\$ 4,045
Work-in-process	1,329	983
Finished goods	5,518	5,243
	<u>\$ 11,880</u>	<u>\$ 10,271</u>

At June 30, 2010, finished goods inventory for which title had passed to the customer and revenue was deferred amounted to \$2.5 million (December 31, 2009 — \$1.6 million).

Inventories at June 30, 2010 include provisions for excess and obsolete inventory based upon current estimates of net realizable value considering future events and conditions of \$3.7 million (December 31, 2009 — \$3.8 million).

**5. Property, Plant and Equipment**

	As at June 30, 2010		
	Cost	Accumulated Depreciation	Net Book Value
Equipment leased or held for use			
Theater system components <sup>(1)(2)</sup>	\$ 73,120	\$ 32,869	\$ 40,251
Camera equipment <sup>(5)</sup>	6,355	5,968	387
	<u>79,475</u>	<u>38,837</u>	<u>40,638</u>
Assets under construction <sup>(3)</sup>	5,652	—	5,652
Other property, plant and equipment			
Land	1,593	—	1,593
Buildings	14,723	8,655	6,068
Office and production equipment <sup>(4)</sup>	26,138	23,204	2,934
Leasehold improvements	8,604	6,474	2,130
	<u>51,058</u>	<u>38,333</u>	<u>12,725</u>
	<u>\$ 136,185</u>	<u>\$ 77,170</u>	<u>\$ 59,015</u>
	As at December 31, 2009		
	Cost	Accumulated Depreciation	Net Book Value
Equipment leased or held for use			
Theater system components <sup>(1)(2)</sup>	\$ 68,349	\$ 30,240	\$ 38,109
Camera equipment <sup>(5)</sup>	5,954	5,954	—
	<u>74,303</u>	<u>36,194</u>	<u>38,109</u>
Assets under construction <sup>(3)</sup>	3,700	—	3,700
Other property, plant and equipment			
Land	1,593	—	1,593
Buildings	14,723	8,404	6,319
Office and production equipment <sup>(4)</sup>	27,145	24,347	2,798
Leasehold improvements	8,421	6,120	2,301
	<u>51,882</u>	<u>38,871</u>	<u>13,011</u>
	<u>\$ 129,885</u>	<u>\$ 75,065</u>	<u>\$ 54,820</u>

- (1) Included in theater system components are assets with costs of \$21.1 million (December 31, 2009 — \$21.3 million) and accumulated depreciation of \$20.0 million (December 31, 2009 — \$20.2 million) that are leased to customers under operating leases.
- (2) Included in theater system components are assets with costs of \$47.7 million (December 31, 2009 — \$42.7 million) and accumulated depreciation of \$9.5 million (December 31, 2009 — \$6.7 million) that are used in joint revenue sharing arrangements.
- (3) Included in assets under construction are components with costs of \$4.3 million (December 31, 2009 — \$3.1 million) that will be utilized to construct assets to be used in joint revenue sharing arrangements.
- (4) Included in office and production equipment are assets under capital lease with costs of \$1.5 (December 31, 2009 — \$1.5 million) and accumulated depreciation of \$1.4 (December 31, 2009 — \$1.3 million).
- (5) Included in camera equipment is fully amortized equipment still in use by the Company.

**6. Other Intangible Assets**

	As at June 30, 2010		
	Cost	Accumulated Amortization	Net Book Value
Patents and trademarks	\$ 6,830	\$ 4,664	\$ 2,166
Intellectual property rights	100	54	46
Other	250	250	—
	<u>\$ 7,180</u>	<u>\$ 4,968</u>	<u>\$ 2,212</u>

  

	As at December 31, 2009		
	Cost	Accumulated Amortization	Net Book Value
Patents and trademarks	\$ 6,543	\$ 4,452	\$ 2,091
Intellectual property rights	100	49	51
Other	250	250	—
	<u>\$ 6,893</u>	<u>\$ 4,751</u>	<u>\$ 2,142</u>

The Company expects to amortize approximately \$0.2 million of other intangible assets for the remainder of 2010 and \$0.3 million for each of the next 5 years, respectively. Fully amortized other intangible assets are still in use by the Company.

During the six months ended June 30, 2010, the Company acquired \$0.3 million in patents and trademarks. The residual value of these patents and trademarks was \$0.3 million as at June 30, 2010. The weighted average amortization period for these additions was 10 years.

During the three and six months ended June 30, 2010, the Company did not incur costs to renew or extend the term of acquired other intangible assets.

**7. Senior Notes due December 2010**

As at June 30, 2009, the Company had outstanding \$115.7 million in principal amount of Senior Notes due December 1, 2010 (the "Senior Notes"). During the remainder of 2009, the Company repurchased all \$160.0 million aggregate principal amount outstanding.

On June 9, 2009, the Company entered into an agreement with funds managed by Plainfield Asset Management LLC (collectively, "Plainfield"), pursuant to which the Company repurchased \$44.3 million aggregate principal amount of the Company's 9.625% Senior Notes from Plainfield at a price of \$977.50 per \$1,000 principal amount of Senior Notes. The Company paid cash to Plainfield and as a result, reacquired its bonds, thereby releasing the Company from further obligations to Plainfield under the indenture governing the Senior Notes. The Company accounted for the bond repurchase in accordance with Accounting Principles Board Opinion No. 26 "Early Extinguishment of Debt," whereby the net carrying amount of the debt extinguished was the face value of the bonds (\$44.3 million) adjusted for any unamortized premium, discount and costs of issuance, which resulted in a gain of \$0.4 million in the three and six month periods ended June 30, 2009.

The Senior Notes bore interest at a rate of 9.625% per annum and were unsecured obligations that ranked equally with all of the Company's existing and future senior indebtedness and senior to all of the Company's existing and future subordinated indebtedness. The payment of principal, premium, if any, and interest on the Senior Notes was unconditionally guaranteed, jointly and severally, by certain of the Company's wholly-owned subsidiaries. Interest was paid on a semi-annual basis on June 1 and December 1. The Senior Notes were subject to redemption for cash by the Company, in whole or in part, from July 1, 2009 to November 30, 2009 at 102.406%, together with accrued and unpaid interest thereon to the redemption date. Beginning December 1, 2009, and thereafter, the Senior Notes would have been redeemable by the Company at 100.000%, together with accrued and unpaid interest thereon to the redemption date. If certain changes were to result in the imposition of withholding taxes under Canadian law, the Senior Notes were subject to redemption at the Company's option, in whole but not in part, at a redemption price of 100% of the principal amount thereof plus accrued and unpaid interest to the date of redemption.

## Table of Contents

The terms of the Company's Senior Notes imposed certain restrictions on its operating and financing activities, including certain restrictions on the Company's ability to: incur certain additional indebtedness; make certain distributions or certain other restricted payments; grant liens; make certain dividends and other payment restrictions affecting the Company's subsidiaries; sell certain assets or merge with or into other companies; and enter into certain transactions with affiliates.

### **8. Credit Facility**

On November 16, 2009, the Company amended and restated the terms of its senior secured credit facility, which had been scheduled to mature on October 31, 2010. The amended and restated facility (the "Credit Facility"), with a scheduled maturity of October 31, 2013, has a maximum borrowing capacity of \$75.0 million, consisting of revolving loans subject to a borrowing base calculation (as described below) of up to \$40.0 million, including a sublimit of \$20.0 million for letters of credit and a term loan of \$35.0 million. Certain of the Company's subsidiaries serve as guarantors (the "Guarantors") of the Company's obligations under the Credit Facility. The Credit Facility is collateralized by a first priority security interest in all of the present and future assets of the Company and the Guarantors.

The terms of the Credit Facility are set forth in the Amended and Restated Credit Agreement (the "Credit Agreement"), dated November 16, 2009, between the Company; Wells Fargo Capital Finance Corporation Canada (formerly Wachovia Capital Finance Corporation (Canada)), as agent, lender, sole lead arranger and sole bookrunner ("Wells Fargo"); and Export Development Canada, as lender ("EDC", together with Wells Fargo, the "Lenders") and in various collateral and security documents entered into by the Company and the Guarantors. Each of the Guarantors has also entered into a guarantee in respect of the Company's obligations under the Credit Facility.

The revolving portion of the Credit Facility permits maximum aggregate borrowings equal to the lesser of:

(i) \$40.0 million, and

(ii) a collateral calculation based on the percentages of the book values of the Company's net investment in sales-type leases, financing receivables, certain trade accounts receivable, finished goods inventory allocated to backlog contracts and the appraised values of the expected future cash flows related to operating leases and the Company's owned real property, reduced by certain accruals and accounts payable and subject to other conditions, limitations and reserve right requirements. It is also reduced by the settlement risk on its foreign currency forward contracts when the notional value exceeds the fair value of the forward contracts.

The revolving portion of the Credit Facility bears interest at either (i) LIBOR plus a margin of 2.75% per annum, or (ii) Wells Fargo's prime rate plus a margin of 1.25% per annum, at the Company's option. The term loan portion of the Credit Facility bears interest at the Company's option, at either (i) LIBOR plus a margin of 3.75% per annum, or (ii) Wells Fargo's prime rate plus a margin of 2.25% per annum. Under the Credit Facility, the effective interest rate for the three and six months ended June 30, 2010 for the term loan portion was 4.04% and 4.03%, respectively (2009 – n/a) and 4.50% and 3.56%, respectively for the revolving portion (2009 — 2.16% and 2.22%).

The Credit Facility provides that so long as the term loan remains outstanding, the Company will be required to maintain: (i) a ratio of funded debt (as defined in the Credit Agreement) to EBITDA (as defined in the Credit Agreement) of not more than 2:1 through December 31, 2010, and (ii) a ratio of funded debt to EBITDA of not more than 1.75:1 thereafter. If the Company repays the term loan in full, it will remain subject to such ratio requirements only if Excess Availability (as defined in the Credit Agreement) is less than \$10.0 million or Cash and Excess Availability (as defined in the Credit Agreement) is less than \$15.0 million. The Company will also be required to maintain a Fixed Charge Coverage Ratio (as defined in the Credit Agreement) of not less than 1.1:1.0; provided, however, that if the Company repays the term loan in full, it will remain subject to such ratio requirement only if Excess Availability is less than \$10.0 million or Cash and Excess Availability is less than \$15.0 million. At all times, under the terms of the Credit Facility, the Company is required to maintain minimum Excess Availability of not less than \$5.0 million and minimum Cash and Excess Availability of not less than \$15.0 million. These amounts were \$45.0 million and \$82.0 million at June 30, 2010 respectively. The Company was in compliance with all of these requirements at June 30, 2010.

The Credit Facility contains typical affirmative and negative covenants, including covenants that limit or restrict the ability of the Company and the Guarantors to: incur certain additional indebtedness; make certain loans, investments or guarantees; pay dividends; make certain asset sales; incur certain liens or other encumbrances; conduct certain transactions with affiliates and enter into certain corporate transactions.

## Table of Contents

The Credit Facility also contains customary events of default, including upon an acquisition or change of control or upon a change in the business and assets of the Company or a Guarantor that in each case is reasonably expected to have a material adverse effect on the Company or Guarantor. If an event of default occurs and is continuing under the Credit Facility, the Lenders may, among other things, terminate their commitments and require immediate repayment of all amounts owed by the Company.

Bank indebtedness includes the following:

	<u>June 30, 2010</u>	<u>December 31, 2009</u>
Term Loan	\$ 24,792	\$ 35,000
Revolving Credit Facility	—	15,000
	<u>\$ 24,792</u>	<u>\$ 50,000</u>

During 2010, the Company repaid \$15.0 million of its remaining outstanding indebtedness under the revolving portion of the Credit Facility and \$10.2 million of its term loan. Total amounts drawn and available under the Credit Facility at June 30, 2010 were \$24.8 million and \$40.0 million, respectively (December 31, 2009 were \$50.0 million and \$24.8 million, respectively).

As at June 30, 2010, the Company's current borrowing capacity under the revolving portion of the Credit Facility was \$40.0 million after deduction for the minimum Excess Availability reserve of \$5.0 million. Outstanding borrowings and letters of credit and advance payment guarantees were \$nil as at June 30, 2010. As at December 31, 2009, the borrowing capacity was \$24.8 million after deduction for outstanding borrowings of \$15.0 million, letters of credit and advanced payment guarantees of \$0.3 million and the minimum Excess Availability reserve of \$5.0 million.

In accordance with the loan agreement, the Company is obligated to make payments on the principal of the term loan as follows:

2010 (six months remaining)	\$ 1,459
2011	17,500
2012	5,833
2013	—
2014	—
Thereafter	—
	<u>\$ 24,792</u>

### *Wells Fargo Foreign Exchange Facility*

Within the Credit Facility entered into on November 16, 2009, the Company has a \$10.0 million sublimit to cover the Company's settlement risk on its purchased foreign currency forward contracts and/or other swap arrangements as defined in the Credit Facility. The settlement risk on its foreign currency forward contracts was \$0.6 million at June 30, 2010 as the notional value exceeded the fair value of the forward contracts. The Company can enter into such arrangements up to a notional amount of \$50.0 million, of which \$18.2 million is remaining.

### *Bank of Montreal Facilities*

At June 30, 2010, the Company has available a \$10.0 million facility (December 31, 2009 — \$10.0 million) with the Bank of Montreal for use solely in conjunction with the issuance of performance guarantees and letters of credit fully insured by EDC (the "Bank of Montreal Facility"). As at June 30, 2010, the Company has letters of credit outstanding of \$4.2 million as compared to \$3.6 million as at December 31, 2009 under the Bank of Montreal Facility.

During 2009, the Company had available a \$5.0 million facility solely used to cover the Company's settlement risk on its purchased foreign currency forward contracts entered into prior to December 2009. The facility was fully insured by EDC. As at June 30, 2010, all of the foreign currency contracts subject to the \$5.0 million facility have matured and the facility is no longer available to the Company. The settlement risk on its foreign currency forward contracts was \$nil on December 31, 2009 as the fair value exceeded the notional value of the forward contracts.

## 9. Commitments

(a) The Company's lease commitments consist of rent and equipment under operating leases. The Company accounts for any incentives provided by amortizing the benefit straight-line over the remaining term of the lease. Total minimum annual rental payments to be made by the Company under operating leases as at June 30, 2010 for each of the years ended December 31, are as follows:

	Operating Leases	Capital Leases
2010 (six months remaining)	\$ 3,097	\$ 32
2011	5,922	26
2012	5,566	22
2013	2,075	20
2014	869	—
Thereafter	2,248	—
	<u>\$ 19,777</u>	<u>\$ 100</u>

Rent expense was \$1.2 million and \$2.3 million for three and six months ended June 30, 2010, respectively (2009 — \$1.3 million and \$2.6 million, respectively) net of sublease rental of \$0.1 million and \$0.2 million, respectively (2009 — \$0.1 million and \$0.2 million, respectively).

Recorded in the accrued liabilities balance as at June 30, 2010 is \$4.4 million (December 31, 2009 — \$5.0 million) related to accrued rent and lease inducements being recognized as an offset to rent expense over the term of the lease.

Purchase obligations under long-term supplier contracts as at June 30, 2010 were \$13.5 million (December 31, 2009 — \$9.3 million).

(b) As at June 30, 2010, the Company has letters of credit and advance payment guarantees secured by the Credit Facility of \$nil (December 31, 2009 — \$0.3 million) outstanding. As at June 30, 2010, the Company also has letters of credit outstanding of \$4.2 million as compared to \$3.6 million as at December 31, 2009, under the Bank of Montreal Facility.

(c) The Company compensates its sales force with both fixed and variable compensation. Commissions on the sale or lease of the Company's theater systems are payable in graduated amounts from the time of collection of the customer's first payment to the Company up to the collection of the customer's last initial payment. At June 30, 2010, \$1.2 million (December 31, 2009 — \$0.7 million) of commissions have been accrued and will be payable in future periods.

## 10. Contingencies and Guarantees

The Company is involved in lawsuits, claims, and proceedings, including those identified below, which arise in the ordinary course of business. In accordance with the Contingencies Topic of the FASB ASC, the Company will make a provision for a liability when it is both probable that a loss has been incurred and the amount of the loss can be reasonably estimated. The Company believes it has adequate provisions for any such matters. The Company reviews these provisions in conjunction with any related provisions on assets related to the claims at least quarterly and adjusts these provisions to reflect the impacts of negotiations, settlements, rulings, advice of legal counsel and other pertinent information related to the case. Should developments in any of these matters outlined below cause a change in the Company's determination as to an unfavorable outcome and result in the need to recognize a material provision, or, should any of these matters result in a final adverse judgment or be settled for significant amounts, they could have a material adverse effect on the Company's results of operations, cash flows, and financial position in the period or periods in which such a change in determination, settlement or judgment occurs.

The Company expenses legal costs relating to its lawsuits, claims and proceedings as incurred.

(a) In March 2005, the Company, together with Three-Dimensional Media Group, Ltd. ("3DMG"), filed a complaint in the U.S. District Court for the Central District of California, Western Division, against In-Three, Inc. ("In-Three") alleging patent infringement. On March 10, 2006, the Company and In-Three entered into a settlement agreement settling the dispute between the Company and In-Three. Despite the settlement reached between the Company and In-Three, co-plaintiff 3DMG refused to dismiss its



## Table of Contents

claims against In-Three. Accordingly, the Company and In-Three moved jointly for a motion to dismiss In-Three's claims. On July 8, 2010, the Court denied the joint motion to dismiss. On May 15, 2006, the Company initiated arbitration against 3DMG before the International Centre for Dispute Resolution in New York ("ICDR"), alleging breaches of the license and consulting agreements between the Company and 3DMG. On June 15, 2006, 3DMG filed an answer denying any breaches and asserting counterclaims that the Company breached the parties' license agreement. On June 21, 2007, the Arbitration Panel unanimously denied 3DMG's Motion for Summary Judgment filed on April 11, 2007 concerning the Company's claims and 3DMG's counterclaims. The proceeding was suspended on May 4, 2009 due to failure of 3DMG to pay fees associated with the proceeding. The Company will continue to pursue its claims vigorously and believes that all allegations made by 3DMG are without merit. The Company further believes that the amount of loss, if any, suffered in connection with the counterclaims would not have a material impact on the financial position or results of operations of the Company, although no assurance can be given with respect to the ultimate outcome of the arbitration.

(b) In January 2004, the Company and IMAX Theatre Services Ltd., a subsidiary of the Company, commenced an arbitration seeking damages before the International Court of Arbitration of the International Chambers of Commerce (the "ICC") with respect to the breach by Electronic Media Limited ("EML") of its December 2000 agreement with the Company. In June 2004, the Company commenced a related arbitration before the ICC against EML's affiliate, E-CITI Entertainment (I) PVT Limited ("E-Citi"), seeking damages as a result of E-Citi's breach of a September 2000 lease agreement. An arbitration hearing took place in November 2005 against E-Citi which considered all claims by the Company. On February 1, 2006, the ICC issued an award on liability finding unanimously in the Company's favor on all claims. Further hearings took place in July 2006 and December 2006. On August 24, 2007, the ICC issued an award unanimously in favor of the Company in the amount of \$9.4 million, consisting of past and future rents owed to the Company under its lease agreements, plus interest and costs. In the award, the ICC upheld the validity and enforceability of the Company's theater system contract. The Company thereafter submitted its application to the arbitration panel for interest and costs. On March 27, 2008, the Panel issued a final award in favor of the Company in the amount of \$11,309,496, plus an additional \$2,512 each day in interest from October 1, 2007 until the date the award is paid, which the Company is seeking to enforce and collect in full.

(c) In June 2004, Robots of Mars, Inc. ("Robots") initiated an arbitration proceeding against the Company in California with the American Arbitration Association pursuant to arbitration provisions in two film production agreements between Robots' predecessor-in-interest and a subsidiary of the Company (Ridefilm), asserting claims for breach of contract, fraud, breach of fiduciary duty and intentional interference with the contract. Robots is seeking an award of contingent compensation that it claims is owed under two production agreements, damages for tort claims, and punitive damages. The arbitration hearing of this matter occurred in June and October 2009. The parties are currently awaiting a final award from the arbitrator. The Company believes the amount of loss, if any, that may be suffered in connection with this proceeding will not have a material impact on the financial position or results of operations of the Company, although no assurance can be given with respect to the ultimate outcome of such arbitration.

(d) The Company and certain of its officers and directors were named as defendants in eight purported class action lawsuits filed between August 11, 2006 and September 18, 2006, alleging violations of U.S. federal securities laws. These eight actions were filed in the U.S. District Court for the Southern District of New York. On January 18, 2007, the Court consolidated all eight class action lawsuits and appointed Westchester Capital Management, Inc. as the lead plaintiff and Abbey Spanier Rodd & Abrams, LLP as lead plaintiff's counsel. On October 2, 2007, plaintiffs filed a consolidated amended class action complaint. The amended complaint, brought on behalf of shareholders who purchased the Company's common stock between February 27, 2003 and July 20, 2007, alleges primarily that the defendants engaged in securities fraud by disseminating materially false and misleading statements during the class period regarding the Company's revenue recognition of theater system installations, and failing to disclose material information concerning the Company's revenue recognition practices. The amended complaint also added PricewaterhouseCoopers LLP, the Company's auditors, as a defendant. The lawsuit seeks unspecified compensatory damages, costs, and expenses. The defendants filed a motion to dismiss the amended complaint on December 10, 2007. On September 16, 2008, the Court issued a memorandum opinion and order, denying the motion. On October 6, 2008, the defendants filed an answer to the amended complaint. On October 31, 2008, the plaintiffs filed a motion for class certification. Fact discovery on the merits commenced on November 14, 2008 and is ongoing. On March 13, 2009, the Court granted a second prospective lead plaintiff's request to file a motion for reconsideration of the Court's order naming Westchester Capital Management, Inc. as the lead plaintiff and issued an order denying without prejudice plaintiff's class certification motion pending resolution of the motion for reconsideration. On June 29, 2009, the Court granted the motion for reconsideration and appointed Snow Capital Investment Partners, L.P. as the lead plaintiff and Coughlin Stoa Geller Rudman & Robbins LLP as lead plaintiff's counsel. Westchester Capital Management, Inc. appealed this decision, but the U.S. Court of Appeals for the Second Circuit denied its petition on October 1, 2009. On April 22, 2010, the new lead plaintiff filed its motion for class certification, and defendants filed their oppositions to the motion on June 10, 2010. The lawsuit is at an early stage and as a result the Company is not able to estimate a potential loss exposure at this time. The Company will vigorously defend the matter, although no assurances can be given with respect to the outcome of such proceedings. The Company's directors and officers

## Table of Contents

insurance policy provides for reimbursement of costs and expenses incurred in connection with this lawsuit as well as potential damages awarded, if any, subject to certain policy limits and deductibles.

(e) A class action lawsuit was filed on September 20, 2006 in the Ontario Superior Court of Justice against the Company and certain of its officers and directors, alleging violations of Canadian securities laws. This lawsuit was brought on behalf of shareholders who acquired the Company's securities between February 17, 2006 and August 9, 2006. The lawsuit is in an early procedural stage and seeks unspecified compensatory and punitive damages, as well as costs and expenses. As a result, the Company is unable to estimate a potential loss exposure at this time. For reasons released December 14, 2009, the Court granted leave to the Plaintiffs to amend their statement of claim to plead certain claims pursuant to the Securities Act (Ontario) against the Company and certain individuals and granted certification of the action as a class proceeding. These are procedural decisions, and do not contain any binding conclusions on the factual or legal merits of the claim. The Company has commenced certain appeal proceedings with respect to each of the Court's decisions and it is not known when the Ontario court will render decisions on those appeal proceedings. The Company believes the allegations made against it in the statement of claim are meritless and will vigorously defend the matter, although no assurance can be given with respect to the ultimate outcome of such proceedings. The Company's directors and officers insurance policy provides for reimbursement of costs and expenses incurred in connection with this lawsuit as well as potential damages awarded, if any, subject to certain policy limits and deductibles.

(f) On September 7, 2007, Catalyst Fund Limited Partnership II ("Catalyst"), a holder of the Company's Senior Notes, commenced an application against the Company in the Ontario Superior Court of Justice for a declaration of oppression pursuant to sections 229 and 241 of the Canada Business Corporations Act ("CBCA") and for a declaration that the Company is in default of the Indenture governing its now retired Senior Notes. In its application against the Company, Catalyst challenged the validity of the consent solicitation through which the Company requested and obtained a waiver of any and all defaults arising from a failure to comply with the reporting covenant under the Indenture and alleged common law fraud. On September 26, 2008, on the Company's motion, the Ontario Superior Court stayed Catalyst's application in Canada on the basis of Catalyst having brought similar claims against the Company in the State of New York, and ordered Catalyst to pay the Company's costs associated with the motion. On April 27, 2009, the Supreme Court of the State of New York disposed of Catalyst's claims against the Company in the State of New York (see note 10(g) for additional information). The time for Catalyst to appeal the dismissal of its claim by the New York court expired on February 8, 2010, without Catalyst perfecting an appeal.

(g) In a related matter, on December 21, 2007, U.S. Bank National Association, trustee under the Indenture, filed a complaint in the Supreme Court of the State of New York against the Company and Catalyst, requesting a declaration that the theory of default asserted by Catalyst before the Ontario Superior Court of Justice is without merit and further that Catalyst has failed to satisfy certain prerequisites to bondholder action, which are contained in the Indenture (the "U.S. Bank Action"). On February 22, 2008, Catalyst served a Verified Answer to the U.S. Bank Action and filed several cross-claims (the "Cross-Claims") against the Company in the same proceeding. On January 16, 2009, the Company moved for summary judgment, seeking a ruling that the Company satisfies the terms of the declaratory relief requested by the Trustee and the dismissal of the Cross-Claims. On April 27, 2009, the Court granted the Company's motion for summary judgment, disposing of the Cross-Claims. On May 7, 2009, Catalyst filed a notice preserving for a period of nine months its right to appeal the Court's ruling on summary judgment. The time for Catalyst to perfect its appeal has now expired.

(h) On November 4, 2009, Cinemark USA, Inc. ("Cinemark") filed a complaint in the United States District Court for the Eastern District of Texas against the Company seeking a declaratory judgment that Cinemark is not infringing certain of the Company's patents related to theater geometry and that such patents are invalid. The complaint does not set forth a claim by Cinemark for monetary damages against the Company. The Company filed an answer to Cinemark's complaint on January 8, 2010. The lawsuit is at an early stage and as a result the Company is unable to predict its outcome at this time. The Company will vigorously defend any and all challenges to its patents and other intellectual property rights.

(i) On December 12, 2009, the Company filed a complaint in the Supreme Court of New York against Cinemark alleging breach of contract, fraud, tortious interference with existing and prospective economic relations, breach of the implied warranty of good faith and fair dealing, misappropriation of trade secrets, unjust enrichment and deliberate acts of bad faith in connection with the introduction and operation of a new Cinemark theater prototype. The lawsuit has since been removed to federal court in New York and the tort claims have been dismissed without prejudice to the Company's right to replead those claims. The Company seeks unspecified damages from Cinemark on its breach of contract claims. The lawsuit is at a very early stage and no assurances can be given with respect to the ultimate outcome of the suit.

## Table of Contents

(j) In November 2009, the Company filed suit against Sanborn Theatres (“Sanborn”) in the United States District Court for the Central District of California alleging breach of Sanborn’s agreement to make payments for the purchase of two IMAX theater systems from the Company and seeking \$1.7 million in compensatory damages. After granting Sanborn notice of default in connection with the failure to make required payments under the agreement and upon Sanborn’s failure to cure, IMAX terminated its agreement with Sanborn. On April 8, 2010, Sanborn filed suit against the Company and AMC Entertainment Inc. (“AMC”) and Regal Cinemas, Inc. (“Regal”) in California Superior Court alleging breach of contract, fraud and unfair competition against the Company and alleging intentional interference with contractual relations against AMC and Regal. The lawsuits are at early stages and as a result the Company is not able to estimate a potential loss exposure, if any, at this time. The Company will vigorously prosecute its claims and defenses in both matters, although no assurances can be given with respect to the outcome of such proceedings.

(k) Since June 2006, the Company has been subject to ongoing informal inquiries by the SEC and the OSC. The Company has been cooperating with these inquiries and believes that they principally relate to the timing of recognition of the Company’s theater system installation revenue in 2005 and related matters. Although the Company cannot predict the timing of developments and outcomes in these inquiries, they could result at any time in developments (including charges or settlement of charges) that could have material adverse effects on the Company. These effects could include payments of fines or disgorgement or other relief with respect to the Company or its officers or employees that could be material to the Company. Such developments could also have an adverse effect on the Company’s defense of the class action lawsuits referred to above.

(l) In addition to the matters described above, the Company is currently involved in other legal proceedings which, in the opinion of the Company’s management, will not materially affect the Company’s financial position or future operating results, although no assurance can be given with respect to the ultimate outcome of any such proceedings.

(m) In the normal course of business, the Company enters into agreements that may contain features that meet the definition of a guarantee. The Guarantees Topic of the FASB ASC defines a guarantee to be a contract (including an indemnity) that contingently requires the Company to make payments (either in cash, financial instruments, other assets, shares of its stock or provision of services) to a third party based on (a) changes in an underlying interest rate, foreign exchange rate, equity or commodity instrument, index or other variable, that is related to an asset, a liability or an equity security of the counterparty, (b) failure of another party to perform under an obligating agreement or (c) failure of another third party to pay its indebtedness when due.

### ***Financial Guarantees***

The Company has provided no significant financial guarantees to third parties.

### ***Product Warranties***

The following summarizes the accrual for product warranties that was recorded as part of accrued liabilities in the condensed consolidated balance sheets:

## [Table of Contents](#)

	June 30, 2010	December 31, 2009
Balance at the beginning of period	\$ 36	\$ 33
Warranty expenses	(65)	(41)
Warranties issued	80	115
Revisions	—	(71)
Balance at the end of period	<u>\$ 51</u>	<u>\$ 36</u>

### ***Director/Officer Indemnifications***

The Company's General By-law contains an indemnification of its directors/officers, former directors/officers and persons who have acted at its request to be a director/officer of an entity in which the Company is a shareholder or creditor, to indemnify them, to the extent permitted by the *Canada Business Corporations Act*, against expenses (including legal fees), judgments, fines and any amount actually and reasonably incurred by them in connection with any action, suit or proceeding in which the directors and/or officers are sued as a result of their service, if they acted honestly and in good faith with a view to the best interests of the Company. The nature of the indemnification prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay to counterparties. The Company has purchased directors' and officers' liability insurance. No amount has been accrued in the condensed consolidated balance sheets as at June 30, 2010 and December 31, 2009 with respect to this indemnity.

### ***Other Indemnification Agreements***

In the normal course of the Company's operations, the Company provides indemnifications to counterparties in transactions such as: theater system lease and sale agreements and the supervision of installation or servicing of the theater systems; film production, exhibition and distribution agreements; real property lease agreements; and employment agreements. These indemnification agreements require the Company to compensate the counterparties for costs incurred as a result of litigation claims that may be suffered by the counterparty as a consequence of the transaction or the Company's breach or non-performance under these agreements. While the terms of these indemnification agreements vary based upon the contract, they normally extend for the life of the agreements. A small number of agreements do not provide for any limit on the maximum potential amount of indemnification; however, virtually all of the Company's system lease and sale agreements limit such maximum potential liability to the purchase price of the system. The fact that the maximum potential amount of indemnification required by the Company is not specified in some cases prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay to counterparties. During the second quarter of 2009, the Company provided an indemnity to a third party in connection with a terminated service arrangement. Historically, the Company has not made any significant payments under such indemnifications and less than \$0.1 million has been accrued in the condensed consolidated financial statements with respect to the contingent aspect of these indemnities.

## **11. Condensed Consolidated Statements of Operations Supplemental Information**

### ***(a) Selling Expenses***

The Company defers direct selling costs such as sales commissions and other amounts related to its sale and sales-type lease arrangements until the related revenue is recognized. These costs, included in costs and expenses applicable to revenues-equipment and product sales, totaled \$0.4 million and \$0.6 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.3 million and \$0.6 million, respectively).

Film exploitation costs, including advertising and marketing, totaled \$0.5 million and \$1.1 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.5 million and \$1.1 million, respectively) and are recorded in costs and expenses applicable to revenues-services as incurred.

Commissions are recognized as costs and expenses applicable to revenues-rentals in the month they are earned. These costs totaled \$0.4 million and \$0.8 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.6 million and \$1.0 million, respectively). Direct advertising and marketing costs for each theater are charged to costs and expenses applicable to revenues-rental as incurred. These costs totaled \$0.2 million and \$0.4 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.9 million and \$1.2 million, respectively).

**(b) Foreign Exchange**

Included in selling, general and administrative expenses for the three and six months ended June 30, 2010 is a \$0.9 million and \$0.6 million loss, respectively, for net foreign exchange losses related to the translation of foreign currency denominated monetary assets and liabilities and foreign exchange contracts compared with a translation gain of \$2.5 million and \$1.3 million for the three and six months ended June 30, 2009, respectively. See note 18(c) for additional information.

**(c) Collaborative Arrangements**

*Joint Revenue Sharing Arrangements*

In a joint revenue sharing arrangement, the Company receives a portion of a theater's box-office and concession revenues in exchange for placing a theater system at the theater operator's venue. Under joint revenue sharing arrangements, the customer has the ability and the right to operate the hardware components or direct others to operate them in a manner determined by the customer. The Company's joint revenue sharing arrangements are typically non-cancellable for 7 to 10 years with renewal provisions. Title to equipment under joint revenue sharing arrangements does not transfer to the customer. The Company's joint revenue sharing arrangements do not contain a guarantee of residual value at the end of the term. The customer is required to pay for executory costs such as insurance and taxes and is required to pay the Company for maintenance and extended warranty throughout the term. The customer is responsible for obtaining insurance coverage for the theater systems commencing on the date specified in the arrangement's shipping terms and ending on the date the theater systems are delivered back to the Company.

The Company has signed joint revenue sharing agreements with 10 exhibitors for a total of 196 theater systems, of which 126 theaters were operating as of June 30, 2010, the terms of which are similar in nature, rights and obligations. The accounting policy for the Company's joint revenue sharing arrangements is disclosed in note 2(n) of the Company's 2009 Form 10-K.

Amounts attributable to transactions arising between the Company and its customers under joint revenue sharing arrangements are included in Rentals revenue and for the three and six months ended June 30, 2010 amounted to \$8.5 million and \$27.4 million, respectively (2009 — \$7.2 million and \$9.1 million, respectively).

*IMAX DMR*

In an IMAX DMR arrangement, the Company transforms conventional motion pictures into the Company's large screen format, allowing the release of Hollywood content to the IMAX theater network. In a typical IMAX DMR film arrangement, the Company will absorb its costs for the digital re-mastering and then recoup this cost from a percentage of the gross box-office receipts of the film, which generally range from 10-15%. The Company does not typically hold distribution rights or the copyright to these films.

For the six months ended June 30, 2010, 8 IMAX DMR films were exhibited through the IMAX theater network. The Company has entered into arrangements with film producers to convert 7 additional films which are expected to be released during the remainder of 2010, the terms of which are similar in nature, rights and obligations. The accounting policy for the Company's IMAX DMR arrangements is disclosed in note 2(n) of the Company's 2009 Form 10-K.

Amounts attributable to transactions arising between the Company and its customers under IMAX DMR arrangements are included in Services revenue and for the three and six months ended June 30, 2010 amounted to \$14.5 million and \$38.0 million, respectively (2009 — \$12.1 million and \$15.8 million, respectively).

*Co-Produced Film Arrangements*

In certain film arrangements, the Company co-produces a film with a third party whereby the third party retains the copyright and rights to the film, except that the Company obtains exclusive theatrical distribution rights to the film. Under these arrangements, both parties contribute funding to the Company's wholly-owned production company for the production of the film and for associated exploitation costs. Clauses in the film arrangements generally provide for the third party to take over the production of the film if the cost of the production exceeds its approved budget or if it appears as though the film will not be delivered on a timely basis.

The accounting policies relating to co-produced film arrangements are disclosed in notes 2(a) and 2(n) of the Company's 2009 Form 10-K.

## [Table of Contents](#)

At June 30, 2010, the Company has 1 significant co-produced film arrangement which makes up 50% of the VIE total assets and liabilities balance of \$3.5 million and 3 other co-produced film arrangements, the terms of which are similar.

For the three and six months ended June 30, 2010, amounts totaling \$2.1 million and \$3.7 million, respectively (2009 — \$2.0 million and \$3.8 million, respectively) attributable to transactions between the Company and other parties involved in the production of the films have been included in cost and expenses applicable to revenues-services.

### 12. Condensed Consolidated Statements of Cash Flows Supplemental Information

(a) Changes in other non-cash operating assets and liabilities are comprised of the following:

	Six Months Ended June 30,	
	2010	2009
Decrease (increase) in:		
Accounts receivable	\$ (2,563)	\$ (7,645)
Financing receivables	(1,232)	(2,812)
Inventories	(4,513)	2,421
Prepaid expenses	(2,724)	(913)
Commissions and other deferred selling expenses	(757)	(1,107)
Insurance recoveries	521	554
Other assets	845	—
Increase (decrease) in:		
Accounts payable	671	2,148
Accrued and other liabilities	(6,553)	1,441
Deferred revenue	3,970	(2,127)
	<u>\$ (12,335)</u>	<u>\$ (8,040)</u>

(b) Cash payments made on account of:

	Six Months Ended June 30,	
	2010	2009
Income taxes	<u>\$ 332</u>	<u>\$ 190</u>
Interest	<u>\$ 1,104</u>	<u>\$ 8,112</u>

(c) Depreciation and amortization are comprised of the following:

	Six Months Ended June 30,	
	2010	2009
Film assets	\$ 5,741	\$ 3,826
Property, plant and equipment		
Joint revenue sharing arrangements	2,815	1,914
Other property, plant and equipment	1,743	2,364
Other intangible assets	229	281
Deferred financing costs	168	677
	<u>\$ 10,696</u>	<u>\$ 9,062</u>

## [Table of Contents](#)

(d) Write-downs, net of recoveries, are comprised of the following:

	Six Months Ended June 30,	
	2010	2009
<b>Asset Impairments</b>		
Property, plant and equipment(1)	\$ 17	\$ —
Accounts receivables	10	110
Financing receivables	355	1,317
Inventories(2)	196	196
	<u>\$ 578</u>	<u>\$ 1,623</u>
<b>Inventory Charges</b>		
Recorded in costs and expenses applicable to revenues — product & equip. sales	\$ —	\$ 50
Recorded in costs and expenses applicable to revenues — services	196	146
	<u>\$ 196</u>	<u>\$ 196</u>

(1) The Company recorded an asset impairment charge of \$nil (2009 — \$0.1 million) against property, plant and equipment after the Company assessed the carrying values of certain assets in light of their future expected use.

(2) In the six months ended June 30, 2010, the Company recorded a charge of \$nil (2009 — \$0.1 million) in costs and expenses applicable to revenues — equipment and product sales and \$0.2 million (2009 — \$0.1 million) in costs and expenses applicable to revenues — services, primarily for its film-based projector inventories due to lower net realizable values resulting from the Company's development of a digital projection system.

### 13. Receivable Provisions, Net of Recoveries

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Accounts receivable provisions, net of recoveries	\$ 16	\$ 91	\$ 10	\$ 110
Financing receivables, net of recoveries	337	389	356	880
Receivable provisions, net of recoveries	<u>\$ 353</u>	<u>\$ 480</u>	<u>\$ 366</u>	<u>\$ 990</u>

### 14. Income Taxes

#### (a) Income Taxes

The Company's effective tax rate differs from the statutory tax rate and varies from year to year primarily as a result of numerous permanent differences, investment and other tax credits, the provision for income taxes at different rates in foreign and other provincial jurisdictions, enacted statutory tax rate increases or reductions in the year, changes due to foreign exchange, changes in the Company's valuation allowance based on the Company's recoverability assessments of deferred tax assets, and favourable or unfavourable resolution of various tax examinations. There was no change in the Company's estimates of the recoverability of its deferred tax assets based on an analysis of both positive and negative evidence including projected future earnings.

As at June 30, 2010, the Company had net deferred income tax assets after valuation allowance of \$nil (December 31, 2009 — \$nil). As at June 30, 2010, the Company had a net deferred income tax asset before valuation allowance of \$61.9 million (December 31, 2009 — \$71.6 million), against which the Company is carrying a \$61.9 million valuation allowance (December 31, 2009 — \$71.6 million). Based on current trends, the Company believes it is reasonably possible that some or all of the valuation allowance will be released in a subsequent period. The determination of whether a valuation allowance is required will be based on the weight of available evidence, both positive and negative, available to the Company.

## [Table of Contents](#)

As at June 30, 2010 and December 31, 2009, the Company had total unrecognized tax benefits (including interest and penalties) of \$4.7 million and \$4.4 million, respectively, for international withholding taxes. All of the unrecognized tax benefits could impact the Company's effective tax rate if recognized. While the Company believes it has adequately provided for all tax positions, amounts asserted by taxing authorities could differ from the Company's accrued position. Accordingly, additional provisions on federal, state, provincial and foreign tax-related matters could be recorded in the future as revised estimates are made or the underlying matters are settled or otherwise resolved.

Consistent with its historical financial reporting, the Company has elected to classify interest and penalties related to income tax liabilities, when applicable, as part of the interest expense in its condensed consolidated statement of operations rather than income tax expense. The Company recognized approximately \$0.1 million and \$0.1 million in potential interest and penalties associated with unrecognized tax benefits for the three and six months ended June 30, 2010, respectively (2009 — \$0.1 million and \$0.1 million, respectively).

### **(b) Income Tax Effect on Comprehensive Income**

The income tax expense related to the following items comprising other comprehensive income are:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Amortization of prior service cost	—	10	—	20
Amortization of actuarial gain on defined benefit plan	—	47	—	94
Unrealized hedging gain	—	—	—	47
	<u>\$ —</u>	<u>\$ 57</u>	<u>\$ —</u>	<u>\$ 161</u>

## **15. Capital Stock**

### **(a) Authorized**

#### **Common Shares**

The authorized capital of the Company consists of an unlimited number of common shares. The following is a summary of the rights, privileges, restrictions and conditions of the common shares.

The holders of common shares are entitled to receive dividends if, as and when declared by the directors of the Company, subject to the rights of the holders of any other class of shares of the Company entitled to receive dividends in priority to the common shares.

The holders of the common shares are entitled to one vote for each common share held at all meetings of the shareholders.

### **(b) Stock-Based Compensation**

The Company has five stock-based compensation plans that are described below. The compensation costs recorded in the condensed consolidated statement of operations for these plans were a recovery of \$3.7 million and an expense of \$5.6 million for the three and six months ended June 30, 2010, respectively (2009 — expense of \$4.2 million and \$4.7 million, respectively). No income tax benefit is recorded in the condensed consolidated statement of operations for these costs.

#### *Stock Option Plan*

The Company's Stock Option Plan, which is shareholder approved, permits the grant of options to employees, directors and consultants. The Company recorded an expense of \$1.1 million and \$1.7 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.5 million and \$0.9 million, respectively), related to grants issued to employees and directors in the plan.

The Company's policy is to issue new shares from treasury to satisfy stock options which are exercised.



## [Table of Contents](#)

The Company utilizes a lattice-binomial option-pricing model (“Binomial Model”) to determine the fair value of stock-based payment awards. The fair value determined by the Binomial Model is affected by the Company’s stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to, the Company’s expected stock price volatility over the term of the awards, and actual and projected employee stock option exercise behaviors. The Binomial Model also considers the expected exercise multiple which is the multiple of exercise price to grant price at which exercises are expected to occur on average. Option-pricing models were developed for use in estimating the value of traded options that have no vesting or hedging restrictions and are fully transferable. Because the Company’s employee stock options have certain characteristics that are significantly different from traded options, and because changes in the subjective assumptions can materially affect the estimated value, in management’s opinion, the Binomial Model best provides a fair measure of the fair value of the Company’s employee stock options.

The weighted average fair value of all common share options, granted to employees for the three and six months ended June 30, 2010 at the measurement date was \$8.00 per share and \$7.27 per share, respectively (2009 — \$3.84 per share and \$3.34 per share, respectively). The following assumptions were used:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Average risk-free interest rate	3.09%	3.33%	3.11%	3.11%
Expected option life (in years)	2.99 - 5.33	5.41 - 5.59	2.99 - 5.39	5.41 - 5.85
Expected volatility	61%	62%	61%	62%
Annual termination probability	0% - 9.69%	0% - 10.30%	0% - 9.69%	0% - 10.30%
Dividend yield	0%	0%	0%	0%

As at June 30, 2010, the Company has reserved a total of 12,734,036 (December 31, 2009 — 12,566,395) common shares for future issuance under the Stock Option Plan, of which options in respect of 6,360,976 common shares are outstanding at June 30, 2010. All awards of stock options are made at fair market value of the Company’s Common Shares on the date of grant. The fair market value of a Common Share on a given date means the higher of the closing price of a Common Share on the grant date (or the most recent trading date if the grant date is not a trading date) on the NASDAQ Global Market, the Toronto Stock Exchange (the “TSX”) and such national exchange, as may be designated by the Company’s Board of Directors (the “Fair Market Value”). The options generally vest between one and 5 years and expire 10 years or less from the date granted. The Stock Option Plan provides that vesting will be accelerated if there is a change of control, as defined in the plan. At June 30, 2010, options in respect of 3,093,225 common shares were vested and exercisable.

The following table summarizes certain information in respect of option activity under the Stock Option Plan for the six month periods ended June 30:

	Number of Shares		Weighted Average Exercise Price Per Share	
	2010	2009	2010	2009
Options outstanding, beginning of year	6,173,795	6,686,182	\$ 6.52	\$ 5.97
Granted	1,047,689	191,858	17.76	5.25
Exercised	(838,206 )	(262,959 )	6.03	3.68
Forfeited	—	(22,750 )	—	5.94
Expired	(22,302 )	(100,729 )	22.68	9.84
Cancelled	—	(9,250 )	—	18.51
Options outstanding, end of period	<u>6,360,976</u>	<u>6,482,352</u>	8.38	5.96
Options exercisable, end of period	<u>3,093,225</u>	<u>4,402,330</u>	6.05	6.44

## Table of Contents

During the three and six months ended June 30, 2010, the Company did not cancel any stock options from its Stock Option Plan (2009 — 3,250 and 9,250, respectively) surrendered by Company employees. Compensation cost which is fully recognized at the cancellation date was not reversed for options cancelled.

As at June 30, 2010, 5,794,288 options were fully vested or are expected to vest with a weighted average exercise price of \$8.30, aggregate intrinsic value of \$40.6 million and weighted average remaining contractual life of 4.5 years. As at June 30, 2010, options that are exercisable have an intrinsic value of \$27.4 million and a weighted average remaining contractual life of 3.2 years. The intrinsic value of options exercised in the three and six months ended June 30, 2010 was \$2.6 million and \$8.3 million, respectively (2009 — \$0.1 million and \$0.3 million, respectively).

### *Options to Non-Employees*

During the three and six months ended June 30, 2010, an aggregate of 50,000 and 61,217 common share options to purchase the Company's common stock with an average exercise price of \$18.98 and \$18.12, respectively (2009 — \$4.05 and \$4.05, respectively) were granted to certain advisors and strategic partners of the Company. These options have a maximum contractual life of 7 years. The option vesting ranges from immediately to five years. These options were granted under the Stock Option Plan.

As at June 30, 2010, non-employee options outstanding amounted to 91,885 options (2009 — 423,314) with a weighted average exercise price of \$13.43 (2009 — \$5.79). 11,217 options (2009 — 330,980) were exercisable with an average weighted exercise price of \$14.31 (2009 — \$6.28) and the vested options have an aggregate intrinsic value of less than \$0.1 million (2009 — \$0.7 million). The weighted average fair value of options granted to non-employees during the three and six months ended June 30, 2010 at the measurement date was \$8.08 and \$8.15 per share, respectively (2009 — \$2.34 per share), utilizing a Binomial Model with the following underlying assumptions for periods ended June 30:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Average risk-free interest rate	3.12%	N/A	3.10%	2.03%
Contractual option life	6.84 years	N/A	6 - 6.84 years	6 years
Average expected volatility	61%	N/A	61%	62%
Dividend yield	0%	N/A	0%	0%

For the three and six months ended June 30, 2010, the Company recorded a charge of less than \$0.1 million and \$0.1 million, respectively (2009 — less than \$0.1 million and less than \$0.1 million, respectively) to cost and expenses related to the non-employee stock options.

### *Restricted Common Shares*

Under the terms of certain employment agreements dated July 12, 2000, the Company is required to issue either 160,000 restricted common shares or pay their cash equivalent. The restricted shares are required to be issued, or payment of their cash equivalent, upon request by the employees at any time. The aggregate intrinsic value of the awards outstanding at June 30, 2010 is \$2.3 million (December 31, 2009 — \$2.1 million). The Company accounts for the obligation as a liability, which is classified within accrued liabilities. The Company has recorded a recovery of \$0.5 million and an expense of \$0.2 million for the three and six months ended June 30, 2010, respectively (2009 — expense of \$0.6 million and \$0.6 million, respectively), due to the changes in the Company's stock price during the period.

### *Stock Appreciation Rights*

There were no stock appreciation rights ("SARs") granted during the second quarter of 2010 and 2009. During 2007, 2,280,000 SARs with a weighted average exercise price of \$6.20 per right were granted to certain Company executives. During the first quarter of 2010, 210,000 SARs were cash settled for \$2.1 million. The average exercise price for the settled SARs during the first quarter of 2010 was \$4.34 per SAR. During the second quarter of 2010, 270,000 SARs were cash settled for \$3.3 million. The average exercise price for the settled SARs during the second quarter of 2010 was \$5.74 per SAR. As at June 30, 2010, 1,530,000 SARs were outstanding, of which 1,335,000 SARs were exercisable. The SARs vesting period ranges from immediately upon granting to 5 years,

## Table of Contents

with a remaining contractual life ranging from 3.51 to 7.51 years as at June 30, 2010. The SARs had an average fair value of \$8.20 per right as at June 30, 2010 (December 31, 2009 — \$7.37). The Company accounts for the obligation of these SARs as a liability (June 30, 2010 — \$12.4 million; December 31, 2009 — \$14.1 million), which is classified within accrued liabilities. The Company has recorded a recovery of \$4.4 million and a \$3.6 million expense for the three and six months ended June 30, 2010, respectively (2009 — expense of \$3.1 million and \$3.2 million, respectively) to selling, general and administrative expenses related to these SARs. The following assumptions were used for measuring the fair value of the SARs:

	<u>As at June 30, 2010</u>	<u>As at December 31, 2009</u>
Average risk-free interest rate	0.90%	1.17%
Expected option life (in years)	0.62 - 3.96	0.15 - 3.48
Expected volatility	61%	62%
Annual termination probability	0% - 9.69%	0% - 9.69%
Dividend yield	0%	0%

### *Warrants*

There were no warrants issued during the three and six months ended or outstanding as at June 30, 2010 and 2009.

### *(c) Earnings (loss) per Share*

Reconciliations of the numerator and denominator of the basic and diluted per-share computations are comprised of the following:

## [Table of Contents](#)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Net income (loss) from continuing operations applicable to common shareholders	<u>\$ 13,302</u>	<u>\$ 2,561</u>	<u>\$ 39,883</u>	<u>\$ (80)</u>
Weighted average number of common shares (000's):				
Issued and outstanding, beginning of period	63,460	43,731	62,832	43,491
Weighted average number of shares issued during the period	<u>104</u>	<u>2,762</u>	<u>478</u>	<u>1,604</u>
Weighted average number of shares used in computing basic income (loss) per share	63,564	46,493	63,310	45,095
Assumed exercise of stock, net of shares assumed	<u>3,424</u>	<u>1,473</u>	<u>3,184</u>	<u>—</u>
Weighted average number of shares used in computing diluted income (loss) per share	<u>66,988</u>	<u>47,966</u>	<u>66,494</u>	<u>45,095</u>

The calculation of diluted earnings (loss) per share for the six months ended June 30, 2009 excludes all shares that are issuable upon exercise of options as the impact of these exercises would be antidilutive.

### **(d) Shareholders' Equity**

The following summarizes the movement of Shareholders' Equity for the six months ended June 30, 2010:

Balance as at December 31, 2009	\$ 45,010
Issuance of common shares for stock options exercised	5,057
Net earnings	39,883
Adjustment to other equity for employee stock options granted	1,708
Adjustment to other equity for non-employee stock options granted	158
Adjustment to capital stock for stock options exercised	1,687
Adjustment to other equity for stock options exercised	(1,687)
Adjustments to accumulated other comprehensive income to record unrealized hedging losses	(179)
Adjustments to accumulated other comprehensive income to record the realization of hedging gains upon settlement	(542)
Balance as at June 30, 2010	<u>\$ 91,095</u>

## **16. Segmented Information**

The Company has 8 reportable segments identified by category of product sold or service provided: IMAX systems; theater system maintenance; joint revenue sharing arrangements; film production and IMAX DMR; film distribution; film post-production; theater operations; and other. The IMAX systems segment designs, manufactures, sells or leases IMAX theater projection system equipment. The theater system maintenance segment maintains IMAX theater projection system equipment in the IMAX theater network. The joint revenue sharing arrangements segment provides IMAX theater projection system equipment to an exhibitor in exchange for a share of the box-office and concession revenues. The film production and IMAX DMR segment produces films and performs film re-mastering services. The film distribution segment distributes films for which the Company has distribution rights. The film post-production segment provides film post-production and film print services. The theater operations segment owns and operates certain IMAX theaters. The Company refers to all theaters using the IMAX theater system as "IMAX theaters." The other segment includes camera rentals and other miscellaneous items. The accounting policies of the segments are the same as those described in note 2 to the audited consolidated financial statements included in the Company's 2009 Form 10-K.

The Company's Chief Operating Decision Maker ("CODM"), as defined in the Segment Reporting Topic of the FASB Accounting Standards Codification, assesses segment performance based on segment revenues, gross margins and film performance. Selling, general and administrative expenses, research and development costs, amortization of intangibles, receivables provisions (recoveries), interest revenue, interest expense and tax provision (recovery) are not allocated to the segments.

## Table of Contents

Transactions between the film production and IMAX DMR segment and the film post-production segment are valued at exchange value. Inter-segment profits are eliminated upon consolidation, as well as for the disclosures below.

Transactions between the other segments are not significant.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
<b>Revenue</b>				
IMAX systems	\$ 17,329	\$ 8,339	\$ 28,282	\$ 24,792
Theater system maintenance	5,102	4,433	10,068	8,793
Joint revenue sharing arrangements	8,494	7,193	27,430	9,100
<b>Films</b>				
Production and IMAX DMR	14,540	12,135	37,992	15,836
Distribution	3,870	3,494	7,142	6,736
Post-production	2,326	515	4,918	1,387
Theater operations	2,954	3,586	8,903	5,714
Other	983	667	3,646	1,140
<b>Total</b>	<b>\$ 55,598</b>	<b>\$ 40,362</b>	<b>\$ 128,381</b>	<b>\$ 73,498</b>
<b>Gross margins</b>				
IMAX systems <sup>(1)</sup>	\$ 9,918	4,535	\$ 14,418	13,430
Theater system maintenance	2,051	2,319	4,360	4,631
Joint revenue sharing arrangements <sup>(1)</sup>	6,501	4,635	23,313	4,980
<b>Films</b>				
Production and IMAX DMR <sup>(1)</sup>	6,823	7,914	26,324	9,684
Distribution <sup>(1)</sup>	719	654	1,461	989
Post-production	837	55	2,891	695
Theater operations	152	534	1,810	501
Other	39	37	762	(20)
<b>Total</b>	<b>\$ 27,040</b>	<b>\$ 20,683</b>	<b>\$ 75,339</b>	<b>\$ 34,890</b>

- (1) IMAX systems include commission costs of \$0.4 million and \$0.6 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.3 million and \$0.6 million, respectively). Joint revenue sharing arrangements segment margins include advertising, marketing and commission costs of \$0.6 million and \$1.2 million for the three and six months ended June 30, 2010, respectively (2009 — \$1.5 million and \$2.2 million, respectively). Production and DMR segment margins include marketing costs of \$0.6 million and \$0.8 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.4 million and \$0.6 million, respectively). Distribution segment margins include marketing costs of (\$0.2) million and \$0.3 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.1 million and \$0.5 million, respectively).

## [Table of Contents](#)

	June 30, 2010	December 31, 2009
<b>Assets</b>		
IMAX systems	\$ 99,467	\$ 98,530
Theater system maintenance	13,787	12,415
Joint revenue sharing arrangements	65,520	62,812
<b>Films</b>		
Production and IMAX DMR	21,808	15,357
Distribution	8,421	5,688
Post-production	3,740	7,554
Theater operations	665	776
Other	1,496	1,864
Corporate and other non-segment specific assets	57,486	42,549
Total	<u>\$ 272,390</u>	<u>\$ 247,545</u>

### **17. Employees Pension and Postretirement Benefits**

#### ***(a) Defined Benefit Plan***

The Company has an unfunded U.S. defined benefit pension plan, the SERP, covering Richard L. Gelfond, Chief Executive Officer (“CEO”) of the Company and Bradley J. Wechsler, Chairman of the Company’s Board of Directors. The SERP provides for a lifetime retirement benefit from age 55 determined as 75% of the member’s best average 60 consecutive months of earnings over the member’s employment history. The benefits were 50% vested as at July 2000, the SERP initiation date. The vesting percentage increases on a straight-line basis from inception until age 55. As at June 30, 2010, the benefits of Mr. Wechsler were 100% vested while the benefits of Mr. Gelfond were approximately 99.6% vested. The vesting percentage of a member whose employment terminates other than by voluntary retirement or upon a change in control shall be 100%. Upon a termination for cause, prior to a change of control, the executive shall forfeit any and all benefits to which such executive may have been entitled, whether or not vested.

Under the terms of the SERP, if Mr. Gelfond’s employment terminates other than for cause prior to August 1, 2010, he is entitled to receive SERP benefits in the form of monthly annuity payments until the earlier of a change of control or August 1, 2010, at which time he is entitled to receive remaining benefits in the form of a lump sum payment. If Mr. Gelfond’s employment terminates other than for cause on or after August 1, 2010, he is entitled to receive SERP benefits in the form of a lump sum payment. SERP benefit payments to Mr. Gelfond are subject to a deferral for six months after the termination of his employment, at which time Mr. Gelfond will be entitled to receive interest on the deferred amount credited at the applicable federal rate for short-term obligations.

Under the terms of the SERP, monthly annuity payments payable to Mr. Wechsler, whose employment as Co-CEO terminated effective April 1, 2009, were deferred for six months and were paid in the form of a lump sum plus interest on the deferred amount on October 1, 2009. Thereafter, in accordance with the terms of the SERP, Mr. Wechsler is entitled to receive monthly annuity payments until the earlier of a change of control or August 1, 2010, at which time he is entitled to receive remaining benefits in the form of a lump sum payment.

The amounts accrued for the SERP are determined as follows:

[Table of Contents](#)

	As at June 30, 2010	As at December 31, 2009
Projected benefit obligation:		
Obligation, beginning of period	\$ 29,862	\$ 26,381
Service cost	224	643
Interest cost	175	1,341
Benefits paid	(447)	(894)
Actuarial loss	—	2,391
Obligation, end of period and unfunded status	<u>\$ 29,814</u>	<u>\$ 29,862</u>

The following table provides disclosure of pension expense for the SERP:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
Service cost	\$ 112	\$ 161	\$ 224	\$ 322
Interest cost	88	335	175	670
Amortization of prior service cost	—	37	—	73
Amortization of actuarial gain	—	(171)	—	(341)
Pension expense	<u>\$ 200</u>	<u>\$ 362</u>	<u>\$ 399</u>	<u>\$ 724</u>

The accumulated benefit obligation for the SERP was \$29.8 million at June 30, 2010 and \$29.9 million at December 31 2009.

The following amounts were included in accumulated other comprehensive income (“AOCI”) and will be recognized as components of net periodic benefit cost in future periods:

	As at June 30, 2010	As at December 31, 2009
Unrecognized actuarial gain	(793)	(793)
	<u>\$ (793)</u>	<u>\$ (793)</u>

No contributions are expected to be made for the SERP during 2010 except to meet benefit payment obligations as they come due. The Company expects amortization of actuarial gains of \$0.4 million to be recognized as a component of net periodic benefit cost during the remainder of 2010.

The following benefit payments are expected to be made as per the current SERP assumptions and the terms of the SERP in each of the next 5 years, and in the aggregate:

2010 (six months remaining)	\$ 14,748 <sup>(1)</sup>
2011	15,581 <sup>(1)</sup>
2012	—
2013	—
2014	—
Thereafter	—
	<u>\$ 30,329</u>

- (1) The SERP assumptions include that Mr. Wechsler will receive a lump sum payment at August 1, 2010 and that Mr. Gelfond will receive a lump sum payment in 2011 upon retirement at the end of the current term of his employment agreement, although Mr. Gelfond has informed the Company that he does not currently intend to retire at that time.

## Table of Contents

At the time the Company established the SERP, it also took out life insurance policies on Messrs. Gelfond and Wechsler with coverage amounts of \$21.5 million in aggregate to which the Company is the beneficiary. The Company may use the cash surrender value or the proceeds of the life insurance policies taken on Messrs. Gelfond and Wechsler to be applied towards the benefits due and payable under the SERP, although there can be no assurance that the Company will ultimately do so. During the quarter ended June 30, 2010, the Company obtained \$3.2 million representing the cash surrender value of Mr. Gelfond's policy. At June 30, 2010, the cash surrender value of Mr. Wechsler's policy was \$4.5 million (December 31, 2009 — \$7.3 million) and has been included in other assets.

### **(b) Defined Contribution Plan**

The Company also maintains defined contribution pension plans for its employees, including its executive officers. The Company makes contributions to these plans on behalf of employees in an amount up to 5% of their base salary subject to certain prescribed maximums. During the three and six months ended June 30, 2010, the Company contributed and expensed an aggregate of \$0.2 million and \$0.4 million, respectively (2009 — \$0.2 million and \$0.3 million, respectively), to its Canadian plan and an aggregate of less than \$0.1 million and \$0.1 million, respectively (2009 — less than \$0.1 million and \$0.1 million, respectively), to its defined contribution employee pension plan under Section 401(k) of the U.S. Internal Revenue Code.

### **(c) Postretirement Benefits**

The Company has an unfunded postretirement plan covering Messrs. Gelfond and Wechsler. The plan provides that the Company will maintain health benefits for Messrs. Gelfond and Wechsler until they become eligible for Medicare and, thereafter, the Company will provide Medicare supplement coverage as selected by Messrs. Gelfond and Wechsler. The postretirement benefits obligation as at June 30, 2010 is \$0.4 million (December 31, 2009 — \$0.4 million). The Company has expensed less than \$0.1 million and less than \$0.1 million for the three and six months ended June 30, 2010, respectively (2009 — less than \$0.1 million and less than \$0.1 million, respectively).

The following benefit payments are expected to be made as per the current plan assumptions in each of the next 5 years:

2010 (six months remaining)	\$ 13
2011	\$ 26
2012	\$ 29
2013	\$ 33
2014	\$ 36

## **18. Financial Instruments**

### **(a) Financial Instruments**

The Company maintains cash with various major financial institutions. The Company's cash is invested with highly rated financial institutions.

The Company's accounts receivables and financing receivables are subject to credit risk. The Company's accounts receivable and financing receivables are concentrated with the theater exhibition industry and film entertainment industry. To minimize the Company's credit risk, the Company retains title to underlying theater systems leased, performs initial and ongoing credit evaluations of its customers and makes ongoing provisions for its estimate of potentially uncollectible amounts. The Company believes it has adequately provided for related exposures surrounding receivables and contractual commitments. The Company's policy is to not use any financial instruments for trading or other speculative purposes.

### **(b) Fair Value Measurements**

The carrying values of the Company's cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities due within one year approximate fair values due to the short-term maturity of these instruments. The Company's other financial instruments are comprised of the following:



[Table of Contents](#)

	As at June 30, 2010		As at December 31, 2009	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Borrowings under Credit Facility	\$(24,792)	\$(24,792)	\$(50,000)	\$(50,000)
Financed sales receivable	\$ 28,363	\$ 31,001	\$ 22,479	\$ 22,745
Net investment in sales-type leases	\$ 34,873	\$ 34,050	\$ 40,106	\$ 40,910
Foreign exchange contracts — designated forwards	\$ (189)	\$ (189)	\$ 532	\$ 532
Foreign exchange contracts — non-designated forwards	\$ (395)	\$ (395)	\$ 857	\$ 857

The carrying value of borrowings under the Credit Facility approximates fair value as the interest rates offered under the Credit Facility are close to June 30, 2010 and December 31, 2009 market rates for the Company for debt of the same remaining maturities (Level 2 input in accordance with the Fair Value Measurements Topic of the FASB ASC hierarchy) at June 30, 2010 and December 31, 2009, respectively.

The estimated fair values of the Financed sales receivable and Net investment in sales-type leases are estimated based on discounting future cash flows at currently available interest rates with comparable terms (Level 2 input in accordance with the Fair Value Measurements Topic of the FASB Accounting Standards Codification hierarchy) at June 30, 2010.

The fair value of foreign currency derivatives are determined using quoted prices in active markets (Level 1 input in accordance with the Fair Value Measurements Topic of the FASB Accounting Standards Codification hierarchy) for identical instruments at the measurement date.

**(c) Foreign Exchange Risk Management**

The Company is exposed to market risk from changes in foreign currency rates. A major portion of the Company's revenues is denominated in U.S. dollars while a substantial portion of its costs and expenses is denominated in Canadian dollars. A portion of the net U.S. dollar cash flows of the Company is periodically converted to Canadian dollars to fund Canadian dollar expenses through the spot market. In Japan, the Company has ongoing operating expenses related to its operations in Japanese yen. Net Japanese yen cash flows are converted to U.S. dollars generally through the spot market. The Company also has cash receipts under leases denominated in Japanese yen, Canadian dollar and Euros which are converted to U.S. dollars generally through the spot market.

The Company entered into a series of foreign currency forward contracts to manage the Company's risks associated with the volatility of foreign currencies. Certain of these foreign currency forward contracts met the criteria required for hedge accounting under the Derivatives and Hedging Topic of the FASB Accounting Standards Codification at inception, and continue to meet hedge effectiveness tests at June 30, 2010 (the "Foreign Currency Hedges"), with settlement dates throughout 2009 and 2010. In addition, at June 30, 2010, the Company held foreign currency forward contracts to manage foreign currency risk on future anticipated Canadian dollar expenditures that were not considered Foreign Currency Hedges by the Company. Foreign currency derivatives are recognized and measured in the balance sheet at fair value. Changes in the fair value (gains or losses) are recognized in the condensed consolidated statement of operations except for derivatives designated and qualifying as foreign currency hedging instruments. For foreign currency hedging instruments, the effective portion of the gain or loss in a hedge of a forecasted transaction is reported in other comprehensive income ("OCI") and reclassified to the condensed consolidated statement of operations when the forecasted transaction occurs. Any ineffective portion is recognized immediately in the consolidated statement of operations.

The following tabular disclosures reflect the impact that derivative instruments and hedging activities have on the Company's condensed consolidated financial statements:

Notional value foreign exchange contracts as at:

[Table of Contents](#)

	June 30, 2010	December 31, 2009
Derivatives designated as hedging instruments:		
Foreign exchange contracts — Forwards	\$ 8,744	\$ 2,815
Derivatives not designated as hedging instruments:		
Foreign exchange contracts — Forwards	23,050	4,500
	<u>\$ 31,793</u>	<u>\$ 7,315</u>

Fair value of foreign exchange contracts as at:

	<u>Balance Sheet Location</u>	June 30, 2010	December 31, 2009
Derivatives designated as hedging instruments:			
Foreign exchange contracts — Forwards	Other assets/(Accrued liabilities)	\$ (189)	\$ 532
Derivatives not designated as hedging instruments:			
Foreign exchange contracts — Forwards	Other assets/(Accrued liabilities)	(395)	857
		<u>\$ (584)</u>	<u>\$ 1,389</u>

Derivatives in Foreign Currency Hedging relationships for the three and six months ended June 30:

		<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
		2010	2009	2010	2009
Foreign exchange contracts — Forwards	Derivative Gain(Loss) Recognized in OCI (Effective Portion)	\$ (387)	\$ 1,312	\$ (179)	\$ 783
		<u>\$ (387)</u>	<u>\$ 1,312</u>	<u>\$ (179)</u>	<u>\$ 783</u>

	<u>Location of Derivative Gain (Loss) Reclassified from AOCI into Income (Effective Portion)</u>	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
		2010	2009	2010	2009
Foreign exchange contracts — Forwards	Selling, general and administrative expenses	\$ (7)	\$ 398	\$ 542	\$ 313
		<u>\$ (7)</u>	<u>\$ 398</u>	<u>\$ 542</u>	<u>\$ 313</u>

Non Designated Derivatives in Foreign Currency relationships for the three and six months ended June 30:

	<u>Location of Derivative Gain (Loss)</u>	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
		2010	2009	2010	2009
Foreign exchange contracts — Forwards	Selling, general and administrative expenses	\$ (602)	\$ 1,217	\$ (178)	\$ 642
		<u>\$ (602)</u>	<u>\$ 1,217</u>	<u>\$ (178)</u>	<u>\$ 642</u>

**19. Discontinued Operations****(a) Tempe Theater**

On December 11, 2009, the Company closed its owned and operated Tempe IMAX theater. The Company recognized lease termination and guarantee obligations of \$0.5 million to the landlord, which were offset by derecognition of other liabilities of \$0.9 million, for a net gain of \$0.4 million in December 2009. In a related transaction, the Company leased the projection system and inventory of the Tempe IMAX theater to a third party theater exhibitor. Revenue from this operating lease transaction will be recognized on a straight-line basis over the term of the lease. The above transactions are reflected as discontinued operations as there are no significant continuing cash flows from either a migration or a continuation of activities.

In addition, the prior years' amounts in the condensed consolidated statements of operations and the condensed consolidated statements of cash flows have been adjusted to reflect the reclassification of the owned and operated Tempe IMAX theater as a discontinued operation.

**(b) Starboard Theater Ltd**

On September 30, 2009, the Company closed its owned and operated Vancouver IMAX theater. The amount of loss to the Company pertaining to lease and guarantee obligations owing to the landlord was estimated at \$0.3 million which the Company recognized as at September 30, 2009. The above transactions are reflected as discontinued operations as there are no continuing cash flows from either a migration or a continuation of activities.

In addition, the prior years' amounts in the condensed consolidated statements of operations and the condensed consolidated statements of cash flows have been adjusted to reflect the reclassification of the owned and operated Vancouver IMAX theater as a discontinued operation.

**(c) Assets and Liabilities of Discontinued Operations**

	<b>June 30, 2010</b>	<b>December 31, 2009</b>
Cash	\$ —	\$ 299
Accounts Receivable	2	129
<b>Total assets</b>	<b>\$ 2</b>	<b>\$ 428</b>
Accounts payable	\$ 44	\$ 149
Accrued liabilities	—	1,018
<b>Total liabilities</b>	<b>\$ 44</b>	<b>\$ 1,167</b>

## IMAX CORPORATION

### Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations*

#### OVERVIEW

IMAX Corporation, together with its wholly-owned subsidiaries (the "Company"), is one of the world's leading entertainment technology companies, specializing in motion picture technologies and large-format motion picture presentations. The Company's principal business is the design and manufacture of large-format digital and film-based theater systems ("IMAX theater systems") and the sale or lease of IMAX theater systems or the contribution of IMAX theater systems under revenue-sharing arrangements to its customers. The IMAX theater systems are based on proprietary and patented technology developed over the course of the Company's 47-year history. The Company's customers who purchase, lease or otherwise acquire the IMAX theater systems are theater exhibitors that operate commercial theaters (particularly multiplexes), museums, science centers, or destination entertainment sites. The Company generally does not own IMAX theaters, but licenses the use of its trademarks along with the sale, lease or contribution of its equipment. The Company refers to all theaters using the IMAX theater system as "IMAX theaters."

The Company derives revenue principally from the sale or long-term lease of IMAX theater systems and associated maintenance and extended warranty services, the installation of IMAX theater systems under joint revenue sharing arrangements, the provision of film production and digital re-mastering services, the distribution of certain films, and the provision of post-production services, including the conversion of two-dimensional ("2D") and three-dimensional ("3D") Hollywood feature films for exhibition on IMAX theater systems around the world. The Company also derives revenue from the operation of its own theaters, camera rentals and the provision of aftermarket parts for its system components.

The Company believes the IMAX theater network is the most extensive large-format theater network in the world with 447 IMAX theaters (325 commercial, 122 institutional) operating in 47 countries as at June 30, 2010. This compares to 394 IMAX theaters (273 commercial, 121 institutional) operating in 44 countries as at June 30, 2009.

Important factors that the Company's Chief Executive Officer ("CEO") Richard L. Gelfond uses in assessing the Company's business and prospects include revenue, gross margins from the Company's operating segments, film performance, earnings from operations as adjusted for unusual items that the Company views as non-recurring, the success of strategic initiatives such as the securing of new film projects (particularly IMAX DMR films) and the viability of new businesses, the signing and financial performance of theater system arrangements (particularly its joint revenue sharing arrangements), the overall execution, reliability and consumer acceptance of the Company's proprietary digital projector and related technologies and short- and long-term cash flow projections.

#### **IMAX Systems, Theater System Maintenance and Joint Revenue Sharing Arrangements**

The Company provides IMAX theater systems to customers on a sales or long-term lease basis, typically with initial terms of approximately 10 years. These agreements typically provide for three major sources of cash flows: initial fees, ongoing fees (which include a fixed minimum amount per annum and contingent fees in excess of the minimum payments) and maintenance and extended warranty fees. The initial fees vary depending on the system configuration and location of the theater and generally are paid to the Company in installments commencing upon the signing of the agreement. Finance income is derived over the term of the sales or sales-type lease arrangement as the unearned income on financed sales or sales-type leases is earned. Ongoing fees are paid monthly over the term of the contract, commencing after the theater system has been installed and are generally equal to the greater of a fixed minimum amount per annum or a percentage of box-office receipts. An annual maintenance and extended warranty fee is generally payable commencing in the second year of theater operations. Both ongoing fees and maintenance and extended warranty fees are typically indexed to a local consumer price index.

The Company also offers certain commercial clients joint revenue sharing arrangements, where the Company receives a portion of a theater's box-office and concession revenue in exchange for placing an IMAX theater system at the theater operator's venue.

Revenue from theater system arrangements is recognized at a different time than when cash is collected. See "Critical Accounting Policies" below for further discussion on the Company's revenue recognition policies.

#### **Sales Backlog and Theater Network**

## [Table of Contents](#)

The Company's sales backlog fluctuates from quarter to quarter in both the dollar value and number of systems from quarter to quarter depending on the signing of new theater system arrangements, which adds to backlog, and the installation and acceptance of theater systems and the settlement of contracts, both of which reduce backlog. Sales backlog typically represents the fixed contracted revenue under signed theater system sale and lease agreements that the Company believes will be recognized as revenue upon installation and acceptance of the associated theater. Sales backlog includes initial fees along with the estimated present value of contractual ongoing fees due over the lease term, but excludes amounts allocated to maintenance and extended warranty revenues as well as fees in excess of contractual ongoing fees that may be received in the future. The value of sales backlog does not include revenue from theaters in which the Company has an equity interest, joint revenue sharing arrangements, operating leases, letters of intent or long-term conditional theater commitments.

The Company's theater signings are as follows:

	Three Months Ended June 30,				Six Months Ended June 30,			
	2010		2009		2010		2009	
	Number of Systems	Dollar Value (in millions)	Number of Systems	Dollar Value (in millions)	Number of Systems	Dollar Value (in millions)	Number of Systems	Dollar Value (in millions)
Full new sales and sale-type lease arrangements	31 (1)	\$ 40.7	4 (1)	\$ 5.6	39 (2)	\$ 51.5	7 (2)	\$ 9.8
Digital upgrades under sales and sale-type lease arrangements	8 (3)	4.6	3 (3)	1.8	22 (4)	10.5	3 (4)	1.8
Joint revenue sharing arrangements	18 (5)	n/a	— (5)	n/a	37 (6)	n/a	— (6)	n/a
	<u>57</u>	<u>\$ 45.3</u>	<u>7</u>	<u>\$ 7.4</u>	<u>98</u>	<u>\$ 62.0</u>	<u>10</u>	<u>\$ 11.6</u>

(1) Includes 1 installation and 30 in backlog as at June 30, 2010 (2009 — nil and 4, respectively).

(2) Includes 3 installations and 36 in backlog as at June 30, 2010 (2009 — 1 and 6, respectively).

(3) Includes 4 installations and 4 in backlog as at June 30, 2010 (2009 — 1 and 2, respectively).

(4) Includes 18 installations and 4 in backlog as at June 30, 2010 (2009 — 1 and 2, respectively).

(5) No systems were installed and 18 in backlog as at June 30, 2010 (2009 — nil and nil, respectively).

(6) Includes 1 installation and 36 in backlog as at June 30, 2010 (2009 — nil and nil, respectively).

The Company's sales backlog is as follows:

	June 30, 2010		June 30, 2009	
	Number of Systems	Dollar Value (in thousands)	Number of Systems	Dollar Value (in thousands)
Sales and sale-type lease arrangements	117	\$ 156,091	104	\$ 131,726
Joint revenue sharing arrangements	70	n/a	67	n/a
	<u>187</u>	<u>\$ 156,091</u>	<u>171</u>	<u>\$ 131,726</u>

Theater systems under joint revenue sharing arrangements carry no assigned backlog value. The Company believes that the contractual obligations for theater system installations that are listed in sales backlog are valid and binding commitments.

The following chart shows the number of the Company's theater systems by configuration, opened theater network base and backlog as at June 30:

[Table of Contents](#)

	2010		2009	
	Theater Network Base	Backlog	Theater Network Base	Backlog
Flat Screen (2D)	35	—	38	—
Dome Screen (2D)	66	—	67	2
IMAX 3D Dome (3D)	2	—	5	—
IMAX 3D GT (3D)	88 (1)	1	86	7
IMAX 3D SR (3D)	46 (1)	2	52	4
IMAX MPX (3D)	20 (1)	9	44	26
IMAX digital (3D)	190 (1)	175 (2)	102 (1)	132 (2)
Total	<u>447</u>	<u>187</u>	<u>394</u>	<u>171</u>

(1) During the six months ended June 30, 2010, the Company upgraded 21 IMAX theater systems to IMAX digital theater systems (20 sales arrangements and 1 joint revenue sharing arrangement). During the six months ended June 30, 2009, the Company upgraded 12 IMAX MPX theater systems to IMAX digital theater systems (4 sales arrangements, 1 operating lease arrangement and 7 joint revenue sharing arrangements).

(2) Includes 70 and 67 theater systems as at June 30, 2010 and 2009, respectively, under joint revenue sharing arrangements.

The following table outlines the breakdown of the theater network by type and geographic location as of June 30:

	2010 Theater Network Base				2009 Theater Network Base			
	Commercial Multiplex	Commercial Destination	Institutional	Total	Commercial Multiplex	Commercial Destination	Institutional	Total
United States	182	8	66	256	150	9	67	226
Canada	13	2	7	22	14	2	7	23
Mexico	8	—	11	19	8	—	11	19
Europe	45	7	9	61	35	7	10	52
Japan	5	2	7	14	4	2	7	13
China	12	—	14	26	8	—	10	18
Rest of World	38	3	8	49	32	2	9	43
Total	<u>303</u>	<u>22</u>	<u>122</u>	<u>447</u>	<u>251</u>	<u>22</u>	<u>121</u>	<u>394</u>

**CRITICAL ACCOUNTING POLICIES**

The Company prepares its interim condensed consolidated financial statements in accordance with United States Generally Accepted Accounting Principles (“U.S. GAAP”).

The preparation of these condensed consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. On an ongoing basis, management evaluates its estimates, including those related to fair values associated with the individual elements in multiple element arrangements; residual values of leased theater systems; economic lives of leased assets; allowances for potential uncollectibility of accounts receivable, financing receivables and net investment in leases; provisions for inventory obsolescence; ultimate revenues for film assets; impairment provisions for film assets, long-lived assets and goodwill; depreciable lives of property, plant and equipment; useful lives of intangible assets; pension plan and post retirement assumptions; accruals for contingencies including tax contingencies; valuation allowances for deferred income tax assets; and, estimates of the fair value and expected exercise dates of stock-based payment awards. Management bases its estimates on historic experience, future expectations and other assumptions that are believed to be reasonable at the date of the consolidated financial statements. Actual results may differ from these estimates due to uncertainty involved in measuring, at a specific point in time, events which are continuous in nature, and differences may be material. The Company’s significant accounting policies are discussed in note 2 to its audited consolidated financial statements in the Company’s 2009 Annual Report on Form 10-K for the year ended December 31, 2009 (the “2009 Form 10-K”) and are summarized below.

## [Table of Contents](#)

The Company considers the following significant estimates, assumptions and judgements to have the most significant effect on its results:

### **Revenue Recognition**

The Company generates revenue from various sources as follows:

- Design, manufacture, sale and lease of proprietary theater systems for IMAX theaters principally owned and operated by commercial and institutional customers located in 47 countries as at June 30, 2010;
- Production, digital re-mastering, post-production and/or distribution of certain films shown throughout the IMAX theater network;
- Operation of certain IMAX theaters primarily in the United States and Canada;
- Provision of other services to the IMAX theater network, including ongoing maintenance and extended warranty services for IMAX theater systems; and
- Other activities, which includes short-term rental of cameras and aftermarket sales of projector system components.

### ***Multiple Element Arrangements***

The Company's revenue arrangements with certain customers may involve multiple elements consisting of a theater system (projector, sound system, screen system and, if applicable, 3D glasses cleaning machine); services associated with the theater system including theater design support, supervision of installation, and projectionist training; a license to use the IMAX brand; 3D glasses; maintenance and extended warranty services; and licensing of films. The Company evaluates all elements in an arrangement to determine what are considered typical deliverables for accounting purposes and which of the deliverables represent separate units of accounting based on the applicable accounting standards in the Leases Topic of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC" or "Codification"); the Guarantees Topic of the FASB ASC; the Entertainment — Films Topic of the FASB ASC; and the Revenue Recognition Topic of the FASB ASC. If separate units of accounting are either required under the relevant accounting standards or determined to be applicable under the Revenue Recognition Topic, the total consideration received or receivable in the arrangement is allocated based on the applicable guidance in the above noted standards.

### ***Theater Systems***

The Company has identified the projection system, sound system, screen system and, if applicable, 3D glasses cleaning machine, theater design support, supervision of installation, projectionist training and the use of the IMAX brand to be a single deliverable and a single unit of accounting (the "System Deliverable"). When an arrangement does not include all the elements of a System Deliverable, the elements of the System Deliverable included in the arrangement are considered by the Company to be a single deliverable and a single unit of accounting. The Company is not responsible for the physical installation of the equipment in the customer's facility; however, the Company supervises the installation by the customer. The customer has the right to use the IMAX brand from the date the Company and the customer enter into an arrangement.

The Company's System Deliverable arrangements involve either a lease or a sale of the theater system. Consideration in the Company's arrangements that are not joint revenue sharing arrangements consists of upfront or initial payments made before and after the final installation of the theater system equipment and ongoing payments throughout the term of the lease or over a period of time, as specified in the arrangement. The ongoing payments are the greater of an annual fixed minimum amount or a certain percentage of the theater box-office. Amounts received in excess of the annual fixed minimum amounts are considered contingent payments. The Company's arrangements are non-cancellable, unless the Company fails to perform its obligations. In the absence of a material default by the Company, there is no right to any remedy for the customer under the Company's arrangements. If a material default by the Company exists, the customer has the right to terminate the arrangement and seek a refund only if the customer provides notice to the Company of a material default and only if the Company does not cure the default within a specified period. Recently, the Company has entered into a number of joint revenue sharing arrangements, where the Company receives a portion of a theater's box-office and concession revenue in exchange for placing a theater system at theater operators' venues. Under these arrangements, the Company

## Table of Contents

receives no up-front fee, and the Company retains title to the theater system. Joint revenue sharing arrangements typically have 7 to 10 year terms with renewal provisions. The Company's joint revenue sharing arrangements are non-cancellable.

### ***Sales Arrangements***

For arrangements qualifying as sales, the revenue allocated to the System Deliverable is recognized in accordance with the Revenue Recognition Topic of the FASB ASC, when all of the following conditions have been met: (i) the projector, sound system and screen system have been installed and are in full working condition, (ii) the 3D glasses cleaning machine, if applicable, has been delivered, (iii) projectionist training has been completed, and (iv) the earlier of (a) receipt of written customer acceptance certifying the completion of installation and run-in testing of the equipment and the completion of projectionist training or (b) public opening of the theater, provided there is persuasive evidence of an arrangement, the price is fixed or determinable and collectibility is reasonably assured.

The initial revenue recognized consists of the initial payments received and the present value of any future initial payments and fixed minimum ongoing payments that have been attributed to this unit of accounting. Contingent payments in excess of the fixed minimum ongoing payments are recognized when reported by theater operators, provided collectibility is reasonably assured.

The Company has also agreed, on occasion, to sell equipment under lease or at the end of a lease term. Consideration agreed to for these lease buyouts is included in revenues from equipment and product sales, when persuasive evidence of an arrangement exists, the fees are fixed or determinable, collectibility is reasonably assured and title to the theater system passes from the Company to the customer.

In a limited number of sales arrangements for the theater systems designed for multiplex owners (the "MPX" theater systems), the Company provided customers with a right to acquire, for a specified period of time, digital upgrades (each upgrade consisting of a projector, certain sound system components and screen enhancements) at a fixed or variable discount towards a future price of such digital upgrades. Up to the end of the second quarter of 2009, the Company was not able to determine the fair value of a digital upgrade. Accordingly, the Company deferred all consideration received and receivable under such arrangements for the delivered MPX and the upgrade right, except for the amount allocated to maintenance and extended warranty services provided to the customers for the installed system. This revenue was deferred until the upgrade right expired, if applicable, or a digital upgrade was delivered. In the third quarter of 2009, the Company determined the fair value of digital upgrades and the upgrade rights. For any such sales arrangements where the upgrade right has not expired and the digital upgrade has not yet been delivered, the Company has allocated the consideration received and receivable (excluding the amount allocated to maintenance and extended warranty services) to the upgrade right based on its fair value and to the delivered MPX theater system based on the residual of the consideration received and receivable. The revenue related to the digital upgrade continues to be deferred until the digital upgrade is delivered provided the other revenue recognition criteria are met. The revenue related to the MPX system is recognized at the allocation date as the system was previously delivered provided the other revenue recognition criteria are met. Costs related to the installed MPX systems for which revenue has not been recognized are included in inventories until the conditions for revenue recognition are met. The Company also provides customers, in certain cases, with sales arrangements for multiple systems consisting of a combination of MPX theater systems and complete digital theater systems for a specified price. The Company allocates the actual or implied discount between the delivered and undelivered theater systems on a relative fair value basis, provided all of the other conditions for recognition of a theater system are met.

### ***Lease Arrangements***

The Company uses the Leases Topic of the FASB ASC to evaluate whether an arrangement is a lease and the classification of the lease. Arrangements not within the scope of the accounting standard are accounted for either as a sales or services arrangement, as applicable.

A lease arrangement that transfers substantially all of the benefits and risks incident to ownership of the equipment is classified as a sales-type lease based on the criteria established in the accounting standard; otherwise the lease is classified as an operating lease. Prior to commencement of the lease term for the equipment, the Company may modify certain payment terms or make concessions. If these circumstances occur, the Company reassesses the classification of the lease based on the modified terms and conditions.

For sales-type leases, the revenue allocated to the System Deliverable is recognized when the lease term commences, which the Company deems to be when all of the following conditions have been met: (i) the projector, sound system and screen system have been installed and are in full working condition, (ii) the 3D glasses cleaning machine, if applicable, has been delivered,



## Table of Contents

(iii) projectionist training has been completed, and (iv) the earlier of (a) receipt of the written customer acceptance certifying the completion of installation and run-in testing of the equipment and the completion of projectionist training or (b) public opening of the theater, provided collectibility is reasonably assured.

The initial revenue recognized for sales-type leases consists of the initial payments received and the present value of future initial payments and fixed minimum ongoing payments computed at the interest rate implicit in the lease. Contingent payments in excess of the fixed minimum payments are recognized when reported by theater operators, provided collectibility is reasonably assured.

The determination of the fair value of the leased equipment requires judgment and can impact the split between initial revenue and finance income over the lease term.

For operating leases, initial payments and fixed minimum ongoing payments are recognized as revenue on a straight-line basis over the lease term. For operating leases, the lease term is considered to commence when all of the following conditions have been met: (i) the projector, sound system and screen system have been installed and are in full working condition, (ii) the 3D glasses cleaning machine, if applicable, has been delivered, (iii) projectionist training has been completed, and (iv) the earlier of (a) receipt of the written customer acceptance certifying the completion of installation and run-in testing of the equipment and the completion of projectionist training or (b) public opening of the theater. Contingent payments in excess of fixed minimum ongoing payments are recognized as revenue when reported by theater operators, provided collectibility is reasonably assured.

For joint revenue sharing arrangements, where the Company receives a portion of a theater's box-office and concession revenue in exchange for placing a theater system at the theater operator's venue, revenue is recognized when box-office and concession revenues are reported by the theater operator, provided collectibility is reasonably assured.

Equipment and components allocated to be used in future joint revenue sharing arrangements, as well as direct labor costs and an allocation of direct production costs, are included in assets under construction until such equipment is installed and in working condition, at which time the equipment is depreciated on a straight-line basis over the lesser of the term of the joint revenue sharing arrangement and the equipment's anticipated useful life.

### ***Finance Income***

Finance income is recognized over the term of the lease or over the period of time specified in the sales arrangement, provided collectibility is reasonably assured. Finance income recognition ceases when the Company determines that the associated receivable is not recoverable.

### ***Terminations, Consensual Buyouts and Concessions***

The Company enters into theater system arrangements with customers that provide for customer payment obligations prior to the scheduled installation of the theater system. During the period of time between signing and the installation of the theater system, which may extend several years, certain customers may be unable to, or elect not to, proceed with the theater system installation for a number of reasons including business considerations, or the inability to obtain certain consents, approvals or financing. Once the determination is made that the customer will not proceed with installation, the arrangement may be terminated under the default provisions of the arrangement or by mutual agreement between the Company and the customer (a "consensual buyout"). Terminations by default are situations when a customer does not meet the payment obligations under an arrangement and the Company retains the amounts paid by the customer. Under a consensual buyout, the Company and the customer agree, in writing, to a settlement and to release each other of any further obligations under the arrangement or an arbitrated settlement is reached. Any initial payments retained or additional payments received by the Company are recognized as revenue when the settlement arrangements are executed and the cash is received, respectively. These termination and consensual buyout amounts are recognized in Other revenues.

In addition, the Company could agree with customers to convert their obligations for other theater system configurations that have not yet been installed to arrangements to acquire or lease the IMAX digital theater system. The Company considers these situations to be a termination of the previous arrangement and origination of a new arrangement for the IMAX digital theater system. The Company continues to defer an amount of any initial fees received from the customer such that the aggregate of the fees deferred and the net present value of the future fixed initial and ongoing payments to be received from the customer equals the fair value of the IMAX digital theater system to be leased or acquired by the customer. Any residual portion of the initial fees received from the customer for the terminated theater system is recorded in Other revenues at the time when the obligation for the original theater system is terminated and the new theater system arrangement is signed.

## [Table of Contents](#)

The Company may offer certain incentives to customers to complete theater system transactions including payment concessions or free services and products such as film licenses or 3D glasses. Reductions in, and deferral of, payments are taken into account in determining the sales price either by a direct reduction in the sales price or a reduction of payments to be discounted in accordance with the Leases or Interest Topics of the FASB ASC. Free products and services are accounted for as separate units of accounting. Other consideration given by the Company to customers are accounted for in accordance with the Revenue Recognition Topic of the FASB ASC.

### ***Maintenance and Extended Warranty Services***

Maintenance and extended warranty services may be provided under a multiple element arrangement or as a separately priced contract. Revenues related to these services are deferred and recognized on a straight-line basis over the contract period and are recognized in Services revenues. Maintenance and extended warranty services includes maintenance of the customer's equipment and replacement parts. Under certain maintenance arrangements, maintenance services may include additional training services to the customer's technicians. All costs associated with this maintenance and extended warranty program are expensed as incurred. A loss on maintenance and extended warranty services is recognized if the expected cost of providing the services under the contracts exceeds the related deferred revenue.

### ***Film Production and IMAX DMR Services***

In certain film arrangements, the Company produces a film financed by third parties, whereby the third party retains the copyright and the Company obtains exclusive distribution rights. Under these arrangements, the Company is entitled to receive a fixed fee or to retain as a fee the excess of funding over cost of production (the "production fee"). The third parties receive a portion of the revenues received by the Company on distributing the film, which is charged to costs and expenses applicable to revenues-services. The production fees are deferred, and recognized as a reduction in the cost of the film, based on the ratio of the Company's distribution revenues recognized in the current period to the ultimate distribution revenues expected from the film.

Revenue from film production services where the Company does not hold the associated distribution rights are recognized in Services revenue when performance of the contractual service is complete, provided there is persuasive evidence of an agreement, the fee is fixed or determinable and collectibility is reasonably assured.

Revenues from digitally re-mastering (IMAX DMR) films where third parties own or hold the copyrights and the rights to distribute the film are derived in the form of processing fees and recoupments calculated as a percentage of box-office receipts generated from the re-mastered films. Processing fees are recognized as Services revenue when the performance of the related re-mastering service is completed, provided there is persuasive evidence of an arrangement, the fee is fixed or determinable and collectibility is reasonably assured. Recoupments, calculated as a percentage of box-office receipts, are recognized as Services revenues when box-office receipts are reported by the third party that owns or holds the related film right, provided collectibility is reasonably assured.

Losses on film production and IMAX DMR services are recognized as costs and expenses applicable to revenues-services in the period when it is determined that the Company's estimate of total revenues to be realized by the Company will not exceed estimated total production costs to be expended on the film production and the cost of IMAX DMR services.

### ***Film Distribution***

Revenue from the licensing of films is recognized in Services revenues when persuasive evidence of a licensing arrangement exists, the film has been completed and delivered, the license period has begun, the fee is fixed or determinable and collectibility is reasonably assured. When license fees are based on a percentage of box-office receipts, revenue is recognized when box-office receipts are reported by exhibitors, provided collectibility is reasonably assured.

### ***Film Post-Production Services***

Revenues from post-production film services are recognized in Services revenue when performance of the contracted services is complete provided there is persuasive evidence of an arrangement, the fee is fixed or determinable and collectibility is reasonably assured.

### ***Theater Operations Revenue***

The Company recognizes revenue in Services revenue from its owned and operated theaters resulting from box-office ticket and concession sales as tickets are sold, films are shown and upon the sale of various concessions. The sales are cash or credit card transactions with theatergoers based on fixed prices per seat or per concession item.

In addition, the Company enters into commercial arrangements with third party theater owners resulting in the sharing of profits and losses which are recognized in Services revenue when reported by such theaters. The Company also provides management services to certain theaters and recognizes revenue over the term of such services.

### ***Other***

Revenues on camera rentals are recognized in Rental revenue over the rental period.

Revenue from the sale of 3D glasses is recognized in Equipment and product sales revenue when the 3D glasses have been delivered to the customer.

Other service revenues are recognized in Services revenues when the performance of contracted services is complete.

### **Allowances for Accounts Receivable and Financing Receivables**

Allowances for doubtful accounts receivable are based on the Company's assessment of the collectibility of specific customer balances, which is based upon a review of the customer's credit worthiness, past collection history and the underlying asset value of the equipment, where applicable. Interest on overdue accounts receivable is recognized as income as the amounts are collected.

The Company monitors the performance of the theaters to which it has leased or sold theater systems which are subject to ongoing payments. When facts and circumstances indicate that there is a potential impairment in the accounts receivable, net investment in lease or a financing receivable, the Company will evaluate the potential outcome of either renegotiations involving changes in the terms of the receivable or defaults on the existing lease or financed sale agreements. The Company will record a provision if it is considered probable that the Company will be unable to collect all amounts due under the contractual terms of the arrangement or a renegotiated lease amount will cause a reclassification of the sales-type lease to an operating lease.

When the net investment in lease or the financing receivable is impaired, the Company will recognize a provision for the difference between the carrying value in the investment and the present value of expected future cash flows discounted using the effective interest rate for the net investment in the lease or the financing receivable. If the Company expects to recover the theater system, the provision is equal to the excess of the carrying value of the investment over the fair value of the equipment.

When the minimum lease payments are renegotiated and the lease continues to be classified as a sales-type lease, the reduction in payments is applied to reduce unearned finance income.

These provisions are adjusted when there is a significant change in the amount or timing of the expected future cash flows or when actual cash flows differ from cash flow previously expected.

Once a net investment in lease or financing receivable is considered impaired, the Company does not recognize interest income until the collectibility issues are resolved. When finance income is not recognized, any payments received are applied against outstanding gross minimum lease amounts receivable or gross receivables from financed sales.

### **Inventories**

Inventories are carried at the lower of cost, determined on an average cost basis, and net realizable value except for raw materials, which are carried out at the lower of cost and replacement cost. Finished goods and work-in-process include the cost of raw materials, direct labor, theater design costs, and an applicable share of manufacturing overhead costs.

The costs related to theater systems under sales and sales-type lease arrangement are relieved from inventory to costs and expenses applicable to revenues-equipment and product sales when revenue recognition criteria are met. The costs related to theater systems under operating lease arrangements and joint revenue sharing arrangements are transferred from inventory to assets under construction

## [Table of Contents](#)

in property, plant and equipment when allocated to a signed joint revenue sharing arrangement or when the arrangement is first classified as an operating lease.

The Company records provisions for excess and obsolete inventory based upon current estimates of future events and conditions, including the anticipated installation dates for the current backlog of theater system contracts, technological developments, signings in negotiation, growth prospects within the customers' ultimate marketplace and anticipated market acceptance of the Company's current and pending theater systems.

Finished goods inventories can contain theater systems for which title has passed to the Company's customer, under the contract, but the revenue recognition criteria as discussed above have not been met.

### **Asset Impairments**

The Company performs an impairment test on its goodwill on an annual basis, coincident with the year-end, as well as in quarters where events or changes in circumstances suggest that the carrying amount may not be recoverable.

Goodwill impairment is assessed at the reporting unit level by comparing the unit's carrying value, including goodwill, to the fair value of the unit. Significant estimates are involved in the impairment test. The carrying values of each unit are subject to allocations of certain assets and liabilities that the Company has applied in a systematic and rational manner. The fair value of the Company's units is assessed using a discounted cash flow model. The model is constructed using the Company's budget and long-range plan as a base.

Long-lived asset impairment testing is performed at the lowest level of an asset group at which identifiable cash flows are largely independent. In performing its review for recoverability, the Company estimates the future cash flows expected to result from the use of the asset or asset group and its eventual disposition. If the sum of the expected future cash flows is less than the carrying amount of the asset or asset group, an impairment loss is recognized in the consolidated statement of operations. Measurement of the impairment loss is based on the excess of the carrying amount of the asset or asset group over the fair value calculated using discounted expected future cash flows.

The Company's estimates of future cash flows involve anticipating future revenue streams, which contain many assumptions that are subject to variability, as well as estimates for future cash outlays, the amounts of which, and the timing of which are both uncertain. Actual results that differ from the Company's budget and long-range plan could result in a significantly different result to an impairment test, which could impact earnings.

### **Foreign Currency Translation**

Monetary assets and liabilities of the Company's operations which are denominated in currencies other than the functional currency are translated into the functional currency at the exchange rates prevailing at the end of the period. Non-monetary items are translated at historical exchange rates. Revenue and expense transactions are translated at exchange rates prevalent at the transaction date. Such exchange gains and losses are included in the determination of earnings in the period in which they arise.

Foreign currency derivatives are recognized and measured on the balance sheet at fair value. Changes in the fair value (gains or losses) are recognized in the consolidated statement of operations except for derivatives designated and qualifying as foreign currency hedging instruments. For foreign currency hedging instruments, the effective portion of the gain or loss in a hedge of a forecasted transaction is reported in other comprehensive income and reclassified to the consolidated statement of operations when the forecasted transaction occurs. Any ineffective portion is recognized immediately in the consolidated statement of operations.

### **Pension Plan and Postretirement Benefit Obligations Assumptions**

The Company's pension plan and postretirement benefit obligations and related costs are calculated using actuarial concepts, within the framework of the Compensation — Retirement Benefits Topic of the FASB ASC. A critical assumption to this accounting is the discount rate. The Company evaluates this critical assumption annually or when otherwise required to by accounting standards. Other assumptions include factors such as expected retirement date, mortality rate, rate of compensation increase, and estimates of inflation.

The discount rate enables the Company to state expected future cash payments for benefits as a present value on the measurement date. The guideline for setting this rate is a high-quality long-term corporate bond rate. A lower discount rate increases the present

## [Table of Contents](#)

value of benefit obligations and increases pension expense. The Company's discount rate was determined by considering the average of pension yield curves constructed from a large population of high-quality corporate bonds. The resulting discount rate reflects the matching of plan liability cash flows to the yield curves.

The discount rate used is a key assumption in the determination of the pension benefit obligation and expense. A 1.0% change in the discount rate used in the annual revaluation could result in a \$1.7 — \$2.0 million increase or decrease in the pension benefit obligation with a corresponding benefit or charge recognized in other comprehensive income in the year. A one year delay in Mr. Gelfond's retirement date would increase the discount rate by 0.5% and have a less than \$0.2 million impact on the expected pension payment.

### **Deferred Tax Asset Valuation**

As at June 30, 2010, the Company had net deferred income tax assets of \$nil. The Company's management assesses realization of its deferred tax assets based on all available evidence in order to conclude whether it is more likely than not that the deferred tax assets will be realized. Available evidence considered by the Company includes, but is not limited to, the Company's historic operation results, projected future operating earnings results, reversing temporary differences, contracted sales backlog at June 30, 2010, changing business circumstances, and the ability to realize certain deferred tax assets through loss and tax credit carry-back and carry-forward strategies. At June 30, 2010, the Company has determined that based on the weight of the available evidence, both positive and negative, a full valuation allowance for the net deferred tax assets was required. However, the Company believes that, based on current trends, it is reasonably possible that some or all of the valuation allowance will be released in a subsequent period.

When there is a change in circumstances that causes a change in judgment about the realizability of the deferred tax assets, the Company would adjust all or a portion of the applicable valuation allowance in the period when such change occurs.

### **Tax Exposures**

The Company is subject to ongoing tax exposures, examinations and assessments in various jurisdictions. Accordingly, the Company may incur additional tax expense based upon the outcomes of such matters. In addition, when applicable, the Company adjusts tax expense to reflect the Company's ongoing assessments of such matters which require judgment and can materially increase or decrease its effective rate as well as impact operating results. The Company provides for such exposures in accordance with Income Taxes Topic of the FASB ASC.

### **Stock-Based Compensation**

The Company utilizes a lattice-binomial option-pricing model (the "Binomial Model") to determine the fair value of stock-based payment awards. The fair value determined by the Binomial Model is affected by the Company's stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to, the Company's expected stock price volatility over the term of the awards, and actual and projected employee stock option exercise behaviors. The Binomial Model also considers the expected exercise multiple which is the multiple of exercise price to grant price at which exercises are expected to occur on average. Option-pricing models were developed for use in estimating the value of traded options that have no vesting or hedging restrictions and are fully transferable. Because the Company's employee stock options and stock appreciation rights ("SARs") have certain characteristics that are significantly different from traded options, and because changes in the subjective assumptions can materially affect the estimated value, in management's opinion, the Binomial Model best provides an accurate measure of the fair value of the Company's employee stock options and SARs. Although the fair value of employee stock options and SARs are determined in accordance with the Equity topic of the FASB ASC using an option-pricing model, that value may not be indicative of the fair value observed in a willing buyer/willing seller market transaction.

### **Impact of Recently Issued Accounting Pronouncements**

See note 2 to the interim condensed consolidated financial statements in Item 1. for information regarding the Company's recent changes in accounting policies and the impact of recently issued accounting pronouncements on the Company's financial condition.

## RESULTS OF OPERATIONS

As identified in note 16 to the accompanying consolidated financial statements in Item 1, the Company has 8 reportable segments identified by category of product sold or service provided: IMAX systems; theater system maintenance; joint revenue sharing arrangements; film production and IMAX DMR; film distribution; film post-production; theater operations; and other. The IMAX systems segment designs, manufactures, sells or leases IMAX theater projection system equipment. The theater system maintenance segment maintains IMAX theater projection system equipment in the IMAX theater network. The joint revenue sharing arrangements segment installs IMAX theater projection system equipment to an exhibitor in exchange for a certain percentage of box-office and concession revenue. The film production and IMAX DMR segment produces films and performs film re-mastering services. The film distribution segment distributes films for which the Company has distribution rights. The film post-production segment provides film post-production and film print services. The theater operations segment owns and operates certain IMAX theaters. The other segment includes camera rentals and other miscellaneous items. The accounting policies of the segments are the same as those described in note 2 to the audited consolidated financial statements included in the Company's 2009 Form 10-K.

The Company's Management's Discussion and Analysis of Financial Condition and Results of Operations have been organized and discussed with respect to the above stated segments. Management feels that a discussion and analysis based on its segments is significantly more relevant as the Company's Consolidated Statements of Operations captions combine results from several segments.

### Three Months Ended June 30, 2010 Versus Three Months Ended June 30, 2009

The Company reported net income of \$13.3 million or \$0.21 per basic share and \$0.20 per diluted share for the second quarter of 2010, as compared to net income of \$2.6 million or \$0.06 per share and \$0.05 per share on a diluted basis for the second quarter of 2009. Net income for the quarter includes a \$4.9 million recovery (2009 — \$3.7 million expense) or \$0.07 per diluted share for variable share-based compensation expense primarily due to the decrease in the Company's stock price during the quarter (from \$17.99 per share to \$14.60 per share) and its impact on SARs and restricted common shares. Excluding the impact of variable share-based compensation expense, net income would have been \$8.4 million or \$0.13 per diluted share in the second quarter of 2010 as compared to net income of \$6.2 million or \$0.13 per diluted share for the second quarter of 2009. At present, the Company has no intention to issue such variable awards in the future. A foreign exchange loss related to the Canadian dollar and expenses associated with the increase in global sales activity and new business initiatives negatively impacted the quarter by approximately \$0.03 per share.

The following table sets forth the breakdown of revenue and gross margin by category:

[Table of Contents](#)

	Revenue		Gross Margin	
	Three Months Ended June 30, 2010	2009	Three Months Ended June 30, 2010	2009
<b>IMAX Systems</b>				
Sales and sales-type leases <sup>(1)</sup>	\$ 14,428	\$ 6,029	\$ 7,216	\$ 2,756
Ongoing rent, fees, and finance income <sup>(2)</sup>	2,901	2,310	2,702	1,779
	<u>17,329</u>	<u>8,339</u>	<u>9,918</u>	<u>4,535</u>
<b>Theater System Maintenance</b>	<u>5,102</u>	<u>4,433</u>	<u>2,051</u>	<u>2,319</u>
<b>Joint Revenue Sharing Arrangements</b>	<u>8,494</u>	<u>7,193</u>	<u>6,501</u>	<u>4,635</u>
<b>Film</b>				
Production and IMAX DMR	14,540	12,135	6,823	7,914
Distribution	3,870	3,494	719	654
Post-production	2,326	515	837	55
	<u>20,736</u>	<u>16,144</u>	<u>8,379</u>	<u>8,623</u>
<b>Theater Operations<sup>(3)</sup></b>	<u>2,954</u>	<u>3,586</u>	<u>152</u>	<u>534</u>
<b>Other</b>	<u>983</u>	<u>667</u>	<u>39</u>	<u>37</u>
	<u>\$ 55,598</u>	<u>\$ 40,362</u>	<u>\$ 27,040</u>	<u>\$ 20,683</u>

(1) Includes initial rents and fees and the present value of fixed minimum rents and fees from equipment, sales and sales-type lease transactions.

(2) Includes rental income from operating leases, contingent rents from sales-type leases, contingent fees from sales arrangements and finance income.

(3) Excludes the impact of discontinued operations.

**Revenues and Gross Margin**

The Company's revenues for the second quarter of 2010 increased by 37.7% to \$55.6 million from \$40.4 million in the same period last year due in large part to increases in revenue from IMAX systems, joint revenue sharing arrangements, and film. The gross margin across all segments in the second quarter of 2010 was \$27.0 million, or 48.6% of total revenue, compared to \$20.7 million, or 51.3% of total revenue in the second quarter of 2009.

**IMAX Systems**

IMAX systems revenue increased 107.8% to \$17.3 million in the second quarter of 2010 as compared to \$8.3 million in the second quarter of 2009, resulting primarily from an increase in the number of systems installed and recognized as compared to the prior year comparative period. In the second quarter of 2010, an amount of \$nil was charged against revenues relating to a termination of a sales-type arrangement (2009 — \$0.4 million). Settlement revenue was \$nil for both the three months ended June 30, 2010 and the three months ended June 30, 2009.

Revenue from sales and sales-type leases increased 139.3% to \$14.4 million in the second quarter of 2010 from \$6.0 million in the second quarter of 2009. The Company recognized revenue on 6 full, new theater systems which qualified as either sales or sales-type leases in the second quarter of 2010, with a total value of \$9.4 million, as compared to 3 in the second quarter of 2009 with a total value of \$4.3 million. The Company also recognized revenue on 11 digital upgrades in the second quarter of 2010, with a total value of \$4.9 million, as compared to 2 in the second quarter of 2009 with a total value of \$2.1 million. The second quarter of 2009 included revenues associated with the installation of one MPX projection system and its subsequent digital upgrade. The Company's policy was to defer revenue recognition until such time as the fair value of the digital upgrade became known or the digital upgrade was delivered. Digital upgrades also have lower sales prices and gross margin than full theater system installations. The Company has decided to offer digital upgrades at lower selling prices for strategic reasons since the Company believes that digital systems increase flexibility and profitability for the Company's existing exhibition customers. There were no used systems installed during the three months ended June 30, 2010 or during the three months ended June 30, 2009.

## Table of Contents

Average revenue per full, new sales and sales-type lease system was \$1.6 million for the three months ended June 30, 2010, as compared to \$1.4 million for the three months ended June 30, 2009. Average revenue per full, new sale and sales-type lease system was higher in the second quarter of 2010 compared to the same year ago period due to the mix of units sold in the quarter (one GT system versus none last year). Average revenue per digital upgrade was \$0.4 million for the three months ended June 30, 2010, as compared to \$1.1 million for the three months ended June 30, 2009. Average revenue per digital upgrade was higher during the second quarter of 2009 due to revenue associated with the installation of one projection system and its subsequent digital upgrade. Revenues associated with the installation of a projection system and its subsequent digital upgrade are typically higher than a single digital upgrade installation. The breakdown in mix of sales and sales-type lease and joint revenue sharing arrangement (see discussion below) installations by theater system configuration for the second quarter of 2010 and 2009 is outlined in the table below.

	Three Months Ended June 30,	
	2010	2009
Sales and Sales-type lease systems — installed and recognized		
IMAX 3D GT	1	—
IMAX digital	<u>16</u> (1)	<u>5</u> (2)
	17	5
Joint revenue sharing arrangements — installed and operating		
IMAX digital	<u>4</u> (1)	<u>24</u> (2)
	<u>21</u>	<u>29</u>

(1) Includes the digital upgrade of 11 systems (all sales arrangements) from film-based to digital.

(2) Includes the digital upgrade of 4 systems (2 sales arrangements and 2 systems under a joint revenue sharing arrangement) from film-based to digital.

It is the Company's policy that once a digital upgrade is provided or the fair value for the upgrade is established, the Company allocates total contract consideration, including any upgrade revenues, between the delivered and undelivered elements on a residual basis and recognizes the revenue allocated to the delivered elements with their associated costs. The Company did not recognize revenue on any theater systems under a sales arrangement that was previously deferred during the three months ended June 30, 2010. During the three months ended June 30, 2009, one of the digital upgrades recognized related to a sales arrangement that had been previously deferred. At June 30, 2010, there were no systems deferred under the Company's digital upgrade policy. At June 30, 2009, there was one system that was deferred under the Company's digital upgrade policy that was recognized in the third quarter of 2009.

Settlement revenue was \$nil for both the three months ended June 30, 2010 and the three months ended June 30, 2009.

IMAX theater systems gross margin from full, new sales and sale-type leases, excluding the impact of settlements and asset impairment charges, decreased to 66.1% in the second quarter of 2010, from 66.9% in the second quarter of 2009. The gross margin on digital upgrades was \$1.6 million in the second quarter of 2010 in comparison with \$0.9 million in the prior year quarter. As previously mentioned, the second quarter of 2010 does not include any revenues associated with the installation of projection systems and their subsequent digital upgrade, as compared with the installation of one MPX projection system and the subsequent digital upgrade in the prior year comparative period.

Ongoing rent revenue and finance income increased to \$2.9 million in the second quarter of 2010 from \$2.3 million in the second quarter of 2009. Gross margin for ongoing rent and finance income increased to \$2.7 million in the second quarter of 2010 from \$1.8 million in the second quarter of 2009. The increase in revenue and gross margin is primarily due to an increase in additional rent recognized in the second quarter of 2010 as compared to the second quarter of 2009, which is itself largely a result of an increase in gross box office generated by IMAX films in the current quarter as compared to the prior year comparative period. Contingent fees included in this caption amounted to \$0.3 million in the second quarter of 2010 and less than \$0.1 million in the second quarter of 2009, respectively.

### ***Theater System Maintenance***



## [Table of Contents](#)

Theater system maintenance revenue increased 15.1% to \$5.1 million during the second quarter of 2010 as compared to \$4.4 million in the second quarter of 2009. Theater system maintenance gross margin was \$2.1 million in the second quarter of 2010 as compared to \$2.3 million in the prior year comparative period. Maintenance revenue will continue to grow as the number of theaters in the IMAX theater network grows.

### **Joint Revenue Sharing Arrangements**

Revenue from joint revenue sharing arrangements increased 18.1% to \$8.5 million in the second quarter of 2010 compared to \$7.2 million in the second quarter of 2009. The Company ended the second quarter with 126 theaters under joint revenue sharing arrangements as compared to 91 theaters at the end of the second quarter of 2009. The increase in revenues from joint revenue sharing arrangements was due to the greater number of theaters operating in the second quarter of 2010 as compared to the second quarter of 2009. During the quarter, the Company installed 4 full, new theaters under joint revenue sharing arrangements, as compared to 22 new theaters during the prior year quarter.

The gross margin from joint revenue sharing arrangements in the second quarter of 2010 increased to \$6.5 million compared to \$4.6 million in the second quarter of 2009. The increase in gross margin was largely due to a greater number of joint revenue sharing theaters operating in the second quarter of 2010 as compared to the second quarter of 2009 and lower launch and marketing costs. Included in the calculation of second quarter gross margin were certain advertising, marketing and selling expenses of \$0.7 million, as compared to \$1.5 million incurred in the prior year period.

### **Film**

Revenues from the Company's film segments increased 28.4% to \$20.7 million in the second quarter of 2010 from \$16.1 million in the second quarter of 2009. Film production and IMAX DMR revenues increased to \$14.5 million in the second quarter of 2010 from \$12.1 million in the second quarter of 2009. The increase in film production and IMAX DMR revenues was due primarily to the increase in the size of the commercial theater network of approximately 20% and an increase in the average gross box office per theater for the quarter of approximately 18% (\$487 thousand in the current quarter as compared to \$412 thousand in the prior year comparative period). Gross box office generated by IMAX DMR films increased to \$114.6 million for the second quarter of 2010 from \$84.2 million for the second quarter of 2009. Films exhibited in the second quarter of 2010 included *Avatar: An IMAX 3D Experience*, *Alice in Wonderland: An IMAX 3D Experience*, *How To Train Your Dragon: An IMAX 3D Experience*, *Iron Man 2: The IMAX Experience*, *Shrek Forever After: An IMAX 3D Experience*, *Prince of Persia: The Sands of Time: The IMAX Experience*, *Toy Story 3: An IMAX 3D Experience* and the first day of *The Twilight Saga: Eclipse: The IMAX Experience*, in comparison to *Monsters vs. Aliens: An IMAX 3D Experience*, *Star Trek: The IMAX Experience*, *Night at the Museum: Battle of the Smithsonian: The IMAX Experience*, and *Transformers: Revenge of the Fallen: The IMAX Experience* exhibited in the second quarter of 2009.

Film distribution revenues increased 10.8% to \$3.9 million in the second quarter of 2010 from \$3.5 million in the second quarter of 2009, due to the performance of *Hubble 3D*, which was released during March 2010, and the continued strong performance of *Under the Sea 3D*, which was released during Q1 2009. The Company did not distribute any new, original titles in the second quarter of 2010 or in the second quarter of 2009.

Film post-production revenues increased to \$2.3 million in the second quarter of 2010 from \$0.5 million in the second quarter of 2009 due to increases in third party business activities.

The Company's gross margin from its film segments decreased in the second quarter of 2010 to \$8.4 million from \$8.6 million in the second quarter of 2009. Film production and IMAX DMR gross margin decreased to \$6.8 million in the second quarter of 2010 from \$7.9 million in the second quarter of 2009 primarily due to higher DMR costs, including those associated with the increase in the number of films exhibited in the second quarter of 2010 (8 titles) as compared to the second quarter of 2009 (4 titles). The film distribution gross margin of \$0.7 million in the second quarter of 2010 was consistent with the comparable period last year. During the second quarter of 2010, the gross margin from post-production was \$0.8 million as compared to less than \$0.1 million in 2009, driven largely by an increase in third party business.

### **Theater Operations**

Theater operations revenue in the second quarter of 2010 decreased to \$3.0 million compared to the \$3.6 million experienced in the second quarter of 2009. This decrease was primarily attributable to a 19% decrease in attendance from the second quarter of 2009, while the average ticket price remained relatively consistent as compared to the quarter ended June 30, 2009.

## Table of Contents

Theater operations gross margin decreased to \$0.2 million in the second quarter of 2010 as compared to \$0.5 million in the second quarter of 2009 due to a decrease in revenues.

### **Other**

Other revenue increased to \$1.0 million in the second quarter of 2010 compared to \$0.7 million in the same period in 2009. Other revenue primarily includes revenue generated from the Company's camera and rental business and after market sales of projection system parts and 3D glasses.

The gross margin on other revenue remained relatively consistent with the quarter ended June 30, 2009.

### **Selling, General and Administrative Expenses**

Selling, general and administrative expenses decreased to \$11.1 million in the second quarter of 2010 as compared to \$12.3 million in the second quarter of 2009. The \$1.2 million decrease experienced from the prior year comparative period was largely the result of the following:

- an \$8.0 million decrease in the Company's stock-based compensation expense primarily due to the decrease in the Company's stock price during the period (a decrease from \$17.99 to \$14.60 per share this year as compared to an increase from \$4.31 to \$8.12 per share in the prior year) and its impact on variable awards such as SARs. At present, the Company has no intention to issue such variable awards in the future.

These decreases were partially offset by:

- a \$3.4 million increase due to foreign exchange. During the second quarter of 2010, the Company recorded a foreign exchange loss of \$0.9 million due to the impact of a decrease in exchange rates on foreign currency denominated working capital balances, unmatured and un-hedged foreign currency forward contracts as compared to a gain of \$2.5 million recorded in the second quarter of 2009. See note 11(b) of the accompanying condensed consolidated financial statements in Item 1. for more information; and
- a \$3.5 million increase in staff-related and compensation costs relating primarily to increased business activity, including (i) an increase in salaries and benefits of \$2.5 million including a higher average Canadian dollar denominated salary expense, normal merit increases and a one time charge of \$0.5 million for statutory retirement benefits to certain international employees, and (ii) a \$0.6 million increase in travel and entertainment costs; and
- a \$0.7 million increase in legal and professional fees, including work performed relating to new business initiatives, such as the Company's investment in a 3D cable channel joint venture with Discovery Communications and Sony Corp. of America.

### **Research and Development**

Research and development expenses were \$1.2 million in the second quarter of 2010, which was consistent with the level experienced in the second quarter of 2009. Through research and development, the Company continues to design and develop digital technologies, cinema-based equipment, software and other technologies to enhance its product offerings. The Company believes that the motion picture industry is being positively affected by the development of digital technologies, particularly in the areas of content creation (image capture), post-production (editing and special effects), distribution and display. Consequently, the Company continues to make significant investments in technologies to digitally enhance image resolution and quality of motion picture films and convert monoscopic (2D) to stereoscopic (3D) images. The Company also holds a number of patents, patents pending and intellectual property rights in these areas. In addition, the Company has long-term relationships with key manufacturers and suppliers in digital technology. However, there can be no assurance that the Company will be awarded patents covering its technology or that competitors will not develop similar technologies.

In recent years, a number of companies have introduced digital 3D projection technology and more and more Hollywood features are being exhibited in 3D using these technologies. The Company believes that there are approximately 5,700 conventionally-sized screens in the U.S. multiplexes equipped with such digital 3D systems. The Company believes that its many competitive strengths, including the IMAX brand name, the quality and immersiveness of *The IMAX Experience*, its IMAX DMR technology and its

## [Table of Contents](#)

patented theater geometry, significantly differentiate the Company's 3D presentations from any other 3D presentation. Consistent with this view, the IMAX theaters have consistently outperformed conventional theaters on a per-screen revenue basis for the films released to both IMAX 3D theaters and conventional 3D theaters.

The Company expects to explore new areas of brand extension including: 3D in-home entertainment technology, the digital re-mastering and 2D-to-3D conversion of movie and television content; increased post-production opportunities, alternative theater content partnerships with technology, studio programming, content and consumer electronics companies. Accordingly, the Company anticipates increased research and development costs for 2010 compared with 2009. On June 2, 2010, the Company entered into a joint venture arrangement with Discovery Communications and Sony Corp. of America to launch among the world's first 3D television channels. The channel is anticipated to have a wide array of 3D content, including IMAX 3D films. The Company believes this is a highly strategic investment as it looks to expand the breadth of its 3D technology and content.

### ***Receivable Provisions, Net of Recoveries***

Receivable provisions net of recoveries for accounts receivable and financing receivables amounted to a net provision of \$0.4 million and \$0.5 million in the second quarter of 2010 and 2009, respectively.

The Company's accounts receivables and financing receivables are subject to credit risk. The Company's accounts receivable and financing receivables are concentrated with the theater exhibition industry and film entertainment industry. To minimize the Company's credit risk, the Company retains title to underlying theater systems leased, performs initial and ongoing credit evaluations of its customers and makes ongoing provisions for its estimate of potentially uncollectible amounts. Accordingly, the Company believes it has adequately protected itself against exposures relating to receivables and contractual commitments. The Company's policy is to not use any financial instruments for trading or other speculative purposes.

### ***Interest Income and Expense***

Interest income increased to less than \$0.1 million in the second quarter of 2010, which was relatively consistent with the level experienced in the second quarter of 2009.

Interest expense decreased to \$0.5 million in the second quarter of 2010 as compared to \$4.1 million in the second quarter of 2009. In 2009, the Company repurchased all \$160.0 million aggregate principal amount of the outstanding 9.625% Senior Notes due December 1, 2010 (the "Senior Notes"), which resulted in a decrease in the Company's interest expense for the quarter ended June 30, 2010. Included in interest expense is the amortization of deferred finance costs of less than \$0.1 million in the second quarter of 2010 and \$0.3 million in the second quarter of 2009. The Company's policy is to defer and amortize all the costs relating to debt financing which are paid directly to the debt provider, over the life of the debt instrument.

### ***Gain on Repurchase of Senior Notes due December 2010***

On June 9, 2009, the Company entered into an agreement with funds managed by Plainfield Asset Management LLC (collectively, "Plainfield"), pursuant to which the Company repurchased \$44.3 million aggregate principal amount of the Company's 9.625% Senior Notes from Plainfield at a price of \$977.50 per \$1,000 principal amount of Senior Notes. The Company paid cash to Plainfield and as a result, reacquired its bonds, thereby releasing the Company from further obligations to Plainfield under the indenture governing the Senior Notes. The Company accounted for the bond repurchase in accordance with Accounting Principles Board Opinion No. 26 "Early Extinguishment of Debt," whereby the net carrying amount of the debt extinguished was the face value of the bonds (\$44.3 million) adjusted for any unamortized premium, discount and costs of issuance, which resulted in a gain of \$0.4 million in the three and six month periods ended June 30, 2009.

### ***Income Taxes***

The Company's effective tax rate differs from the statutory tax rate and will vary from year to year primarily as a result of numerous permanent differences, investments and other tax credits, the provision for income taxes at different rates in foreign and other provincial jurisdictions, enacted statutory tax rate increases or reductions in the year, changes due to foreign exchange, changes in the Company's valuation allowance based on the Company's recoverability assessments of deferred tax assets, and favourable or unfavourable resolution of various tax examinations. There was no change in the Company's estimates of the recoverability of its deferred tax assets based on an analysis of both positive and negative evidence including projected future earnings. As at June 30, 2010, the Company had a gross deferred income tax asset of \$61.9 million, against which the Company is carrying a \$61.9 million

[Table of Contents](#)

valuation allowance. The Company recorded an income tax provision of \$0.4 million for the three months ended June 30, 2010, of which \$0.1 million is related to an increase in unrecognized tax benefits. For the three months ended June 30, 2009, the Company recorded an income tax provision of \$0.3 million, of which \$0.1 million was related to an increase in unrecognized tax benefits.

**Six Months Ended June 30, 2010 Versus Six Months Ended June 30, 2009**

The Company reported net income of \$39.9 million or \$0.63 per basic share and \$0.60 per diluted share for the six months ended June 30, 2010, as compared to a net loss of less than \$0.1 million or \$nil per share on a basic and diluted basis for the six months ended June 30, 2009. Net income for the six months ended June 30, 2010 includes a \$3.8 million charge (2009 - \$3.7 million) or \$0.06 per diluted share for variable share-based compensation expense primarily due to the increase in the Company's stock price during the six months ended June 30, 2010 (from \$13.31 per share to \$14.60 per share) and its impact on SARs and restricted common shares. Excluding the impact of variable share-based compensation expense, net income would have been \$43.7 million or \$0.66 per diluted share in the six months ended June 30, 2010 as compared to net income of \$3.7 million or \$0.08 per diluted share for the six months ended June 30, 2009.

The following table sets forth the breakdown of revenue and gross margin by category:

	<u>Revenue</u>		<u>Gross Margin</u>	
	<u>Six Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
<b>IMAX Systems</b>				
Sales and sales-type leases(1)	\$ 22,959	\$ 19,817	\$ 9,279	\$ 9,477
Ongoing rent, fees, and finance income(2)	5,323	4,975	5,139	3,953
	<u>28,282</u>	<u>24,792</u>	<u>14,418</u>	<u>13,430</u>
<b>Theater System Maintenance</b>	<u>10,068</u>	<u>8,793</u>	<u>4,360</u>	<u>4,631</u>
<b>Joint Revenue Sharing Arrangements</b>	<u>27,430</u>	<u>9,100</u>	<u>23,313</u>	<u>4,980</u>
<b>Film</b>				
Production and IMAX DMR	37,992	15,836	26,324	9,684
Distribution	7,142	6,736	1,461	989
Post-production	4,918	1,387	2,891	695
	<u>50,052</u>	<u>23,959</u>	<u>30,676</u>	<u>11,368</u>
<b>Theater Operations(3)</b>	<u>8,903</u>	<u>5,714</u>	<u>1,810</u>	<u>501</u>
<b>Other</b>	<u>3,646</u>	<u>1,140</u>	<u>762</u>	<u>(20)</u>
	<u>\$ 128,381</u>	<u>\$ 73,498</u>	<u>\$ 75,339</u>	<u>\$ 34,890</u>

(1) Includes initial rents and fees and the present value of fixed minimum rents and fees from equipment, sales and sales-type lease transactions.

(2) Includes rental income from operating leases, contingent rents from sales-type leases, contingent fees from sales arrangements and finance income.

(3) Excludes the impact of discontinued operations.

**Revenues and Gross Margin**

The Company's revenues for the six months ended June 30, 2010 increased by 74.7% to \$128.4 million from \$73.5 million in the same period last year due in large part to increases in revenue from IMAX systems, joint revenue sharing arrangements, and film. The gross margin across all segments in the six months ended June 30, 2010 was \$75.3 million, or 58.7% of total revenue, compared to \$34.9 million, or 47.5% of total revenue in the six months ended June 30, 2009.

## [Table of Contents](#)

### **IMAX Systems**

IMAX systems revenue increased 14.1% to \$28.3 million in the six months ended June 30, 2010 as compared to \$24.8 million in the six months ended June 30, 2009 resulting primarily from an increase in the number of systems installed and recognized as compared to the prior year comparative period. During the six months ended June 30, 2010, an amount of \$nil was charged against revenues relating to a termination of a sales-type lease arrangement (2009 — \$0.4 million). In addition, the six months ended June 30, 2010 included settlement revenue of \$nil as compared to \$1.2 million in the comparable period last year.

Revenue from sales and sales-type leases increased 15.9% to \$23.0 million in the six months ended June 30, 2010 from \$19.8 million in the six months ended June 30, 2009. The Company recognized revenue on 9 full, new theater systems which qualified as either sales or sales-type leases in the six months ended June 30, 2010, with a total value of \$14.1 million, versus 8 in the six months ended June 30, 2009 with a total value of \$12.4 million. Additionally, the Company recognized revenue on 1 used system in the six months ended June 30, 2010 with a value of \$0.9 million, versus 1 used system with a value of \$0.5 million installed and recognized in the prior year comparative period. The Company also recognized revenue on 20 digital upgrades in the six months ended June 30, 2010, with a total value of \$7.6 million, as compared to 5 in the six months ended June 30, 2009 with a total value of \$5.9 million. The first six months of 2009 included revenues associated with the installation of 3 MPX projection systems and their subsequent digital upgrades. The Company's policy was to defer revenue recognition until such time as the fair value of the digital upgrade became known or the digital upgrade was delivered. Digital upgrades also have lower sales prices and gross margin than a full theater installation. The Company has decided to offer digital upgrades at lower selling prices for strategic reasons since the Company believes that digital systems increase flexibility and profitability for the Company's existing exhibition customers.

Average revenue per full, new sales and sales-type lease systems was \$1.6 million for the six months ended June 30, 2010 as compared to \$1.6 million for the six months ended June 30, 2009. Average revenue per digital upgrade was \$0.4 million for the six months ended June 30, 2010, as compared to \$1.2 million for the six months ended June 30, 2009. Average revenue per digital upgrade was higher during the six months ended June 30, 2009 due to revenue associated with the installation of three digital projections systems and their subsequent digital upgrades. Revenues associated with the installation of a projection system and its digital upgrade are typically higher than a single digital upgrade installation. The breakdown in mix of sales and sales-type lease, joint revenue sharing arrangements (see discussion below) and operating lease installations by theater system configuration for the six months ended June 30, 2010 and 2009 is outlined in the table below.

	Six Months Ended June 30,	
	2010	2009
Sales and Sales-type lease systems — installed and recognized		
IMAX 3D GT	1	1
IMAX Dome	1	—
IMAX 3D SR	1	2
IMAX digital	27 (1)	11 (2)
	<u>30</u>	<u>14</u>
Operating lease — installed and operating		
IMAX 3D MPX	—	1
Joint revenue sharing arrangements — installed and operating		
IMAX digital	10 (1)	46 (2)
	<u>40</u>	<u>61</u>

(1) Includes the digital upgrade of 21 systems (20 sales arrangements and 1 system under a joint revenue sharing arrangement) from film-based to digital.

(2) Includes the digital upgrade of 12 systems (4 sales arrangements, 1 operating lease arrangement and 7 systems under a joint revenue sharing arrangement) from film-based to digital.

It is the Company's policy that once the digital upgrade is provided or the fair value for the upgrade is established, the Company allocates total contract consideration, including any upgrade revenues, between the delivered and undelivered elements on a residual

## [Table of Contents](#)

basis and recognizes the revenue allocated to the delivered elements with their associated costs. In the six month period ended June 30, 2010, the Company did not recognize revenue on any theater systems under a sales arrangement that was previously deferred. During the six months ended June 30, 2009, 3 of the digital upgrades recognized related to a sales arrangement that had been previously deferred. At June 30, 2010, there were no systems deferred under the Company's digital upgrade policy. At June 30, 2009, there was one system deferred under the Company's digital upgrade policy that was recognized in the third quarter of 2009.

Settlement revenue was \$nil for the six months ended June 30, 2010 as compared to \$1.2 million in the six months ended June 30, 2009.

IMAX theater systems margin from full, new sales and sale-type leases, excluding the impact of settlements and asset impairment charges, was 63.8% in the six months ended June 30, 2010, as compared to 65.7% in the six months ended June 30, 2009. The gross margin on digital upgrades was \$1.3 million in the six months ended June 30, 2010 in comparison with \$2.5 million in the six months ended June 30, 2009. As previously mentioned, revenues recognized in the six months ended June 30, 2009 included the total proceeds from three previously deferred MPX projection systems and their digital upgrades. The gross margin on the sale of one used system recognized in the six months ended June 30, 2010 was \$0.1 million as compared to a loss of \$0.2 million for one used unit recognized in the comparable period last year.

Ongoing rent revenue and finance income increased to \$5.3 million in the six months ended June 30, 2010 from \$5.0 million in the six months ended June 30, 2009. Gross margin for ongoing rent and finance income increased 30.0% to \$5.1 million in the six months ended June 30, 2010 from \$4.0 million in the six months ended June 30, 2009. The change in revenue and gross margin is primarily due to an increase in additional rent recognized in the six months ended June 30, 2010 as compared to the six months ended June 30, 2009, which is itself a result of an increase in gross box office generated by IMAX films in the six months ended June 30, 2010 as compared to the prior year comparative period. Contingent fees included in this caption amounted to \$0.4 million and \$0.1 million in the six months ended June 30, 2010 and 2009, respectively.

### ***Theater System Maintenance***

Theater system maintenance revenue increased 14.5% to \$10.1 million during the six months ended June 30, 2010 as compared to \$8.8 million in the six months ended June 30, 2009. Theater system maintenance gross margin was \$4.4 million in the six months ended June 30, 2010 as compared to \$4.6 million in the six months ended June 30, 2009. Maintenance revenue will continue to grow as the number of theaters in the IMAX theater network grows.

### ***Joint Revenue Sharing Arrangements***

Revenue from joint revenue sharing arrangements increased to \$27.4 million in the six months ended June 30, 2010 compared to \$9.1 million in the six months ended June 30, 2009. The Company ended the six month period with 126 theaters under joint revenue sharing arrangements in operation as compared to 91 theaters in operation at June 30, 2009. The increase in revenues from joint revenue sharing arrangements was due to the greater number of theaters operating, and the strong performance of films exhibited during the six months ended June 30, 2010 as compared to the six months ended June 30, 2009. During the six months ended June 30, 2010, the Company installed 9 full, new theaters under joint revenue sharing arrangements, as compared to 39 new theaters during the prior year comparative period.

The gross margin from joint revenue sharing arrangements in the six months ended June 30, 2010 increased to \$23.3 million from \$5.0 million in the six months ended June 30, 2009. The increase was largely due to a greater number of joint revenue sharing theaters operating in the six months ended June 30, 2010 as compared to the six months ended June 30, 2009, as well as stronger film performance. Included in the calculation of gross margin in the first six months of 2010 were certain advertising, marketing and selling expenses of \$1.3 million, as compared to \$2.2 million for such expenses in the prior year comparative period.

### ***Film***

The Company's revenues from its film segments increased 108.9% to \$50.1 million in the six months ended June 30, 2010 from \$24.0 million in the six months ended June 30, 2009. Film production and IMAX DMR revenues increased 139.9% to \$38.0 million in the six months ended June 30, 2010 from \$15.8 million in the six months ended June 30, 2009. The increase in film production and IMAX DMR revenues was due primarily to the overall growth of the IMAX theater network and stronger film performance by the films exhibited. Gross box office generated by IMAX DMR films was \$347.4 million for the six months ended June 30, 2010 versus \$112.7 million for the six months ended June 30, 2009, a 208% increase over year-to-year. Films exhibited in the six months ended June 30, 2010 included *Avatar: An IMAX 3D Experience*, *Alice in Wonderland: An IMAX 3D Experience*, *How To Train Your*

## [Table of Contents](#)

*Dragon: An IMAX 3D Experience*, *Iron Man 2: The IMAX Experience*, *Shrek Forever After: An IMAX 3D Experience*, *Prince of Persia: The Sands of Time: The IMAX Experience*, *Toy Story 3: An IMAX 3D Experience* and *The Twilight Saga: Eclipse: The IMAX Experience*, in comparison to *The Day The Earth Stood Still: The IMAX Experience*, *The Dark Knight: The IMAX Experience*, *Watchmen: The IMAX Experience*, *Monsters vs. Aliens: An IMAX 3D Experience*, *Star Trek: The IMAX Experience*, *Night at the Museum: Battle of the Smithsonian: The IMAX Experience*, and *Transformers: Revenge of the Fallen: The IMAX Experience* exhibited in the first six months of 2009. Film distribution revenues increased 6.0% to \$7.1 million in the six months ended June 30, 2010 from \$6.7 million in the six months ended June 30, 2009 due to the strong performance of *Hubble 3D: An IMAX Experience*, which was released during March 2010, and the continued strong performance of *Under The Sea 3D*, which was released during Q1 2009. Film post-production revenues increased to \$4.9 million in the six months ended June 30, 2010 from \$1.4 million in the six months ended June 30, 2009, primarily due to an increase in third party business.

The Company's gross margin from its film segments increased 169.8% in the six months ended June 30, 2010 to \$30.7 million from \$11.4 million in the six months ended June 30, 2009. Film production and IMAX DMR gross margins increased to \$26.3 million from \$9.7 million in the six months ended June 30, 2009 largely due to an increase in IMAX DMR revenue. The film distribution margin of \$1.5 million in the six months ended June 30, 2010 was \$0.5 million higher than the \$1.0 million experienced in the six months ended June 30, 2009. Film post-production gross margin increased by \$2.2 million due to an increase in third party business as compared to the prior year period.

### **Theater Operations**

Theater operations revenue in the six months ended June 30, 2010 increased to \$8.9 million in comparison to \$5.7 million experienced in the six months ended June 30, 2009. This increase was attributable to a 20% increase in average ticket price and a 29% increase in attendance over the first six months of 2009, primarily as a result of the record performance of *Avatar: An IMAX 3D Experience* in the six months ended June 30, 2010, as compared to the film performance as a whole in the prior year comparative period.

Theater operations margin increased by \$1.3 million to \$1.8 million in the six months ended June 30, 2010 as compared to \$0.5 million in the six months ended June 30, 2009.

### **Other**

Other revenue increased to \$3.6 million in the six months ended June 30, 2010 compared to \$1.1 million in the same period in 2009. Other revenue primarily includes revenue generated from the Company's camera and rental business and after market sales of projection system parts and 3D glasses.

The gross margin on other revenue was \$0.8 million higher in the six months ended June 30, 2010 as compared to 2009.

### **Selling, General and Administrative Expenses**

Selling, general and administrative expenses increased to \$30.7 million in the six months ended June 30, 2010 as compared to \$23.2 million in 2009. The \$7.5 million increase experienced from the prior year comparative period was largely the result of the following:

- a \$1.9 million increase due to foreign exchange. During the six months ended June 30, 2010, the Company recorded a foreign exchange loss of \$0.6 million due to the impact of a decrease in exchange rates on foreign currency denominated working capital balances and unmatured and unhedged foreign currency forward contracts as compared to a gain of \$1.3 million recorded in the six months ended June 30, 2009. See note 11(b) of the accompanying condensed consolidated financial statements in Item 1 for more information; and
- a \$0.9 million increase in the Company's stock-based compensation expense primarily due to the cost associated with stock options granted during the period; and
- a \$5.0 million increase in staff-related costs and compensation costs relating primarily to increased business activity, including (i) an increase in salaries and benefits of \$3.5 million including a higher average Canadian dollar denominated salary expense, normal merit increases and a one time charge of \$0.4 million for statutory retirement benefits to certain international employees, and (ii) a \$1.1 million increase in travel and entertainment costs; and



## [Table of Contents](#)

- a \$1.3 million increase in legal and professional fees and other expenses, including work performed related to new business initiatives, such as the Company's investment in a 3D cable channel joint venture with Disney Communications and Sony Corp. of America.

### **Research and Development**

Research and development expenses increased to \$2.5 million in the six months ended June 30, 2010 compared to \$1.7 million in the six months ended June 30, 2009. The increased research and development expenses for the six months ended June 30, 2010 compared to the prior year period are primarily attributable to ongoing enhancements to the Company's digital projection technology. Through research and development, the Company continues to design and develop digital technologies, cinema-based equipment, software and other technologies to enhance its product offerings. The Company believes that the motion picture industry is being positively affected by the development of digital technologies, particularly in the areas of content creation (image capture), post-production (editing and special effects), distribution and display. Consequently, the Company continues to make significant investments in technologies to digitally enhance image resolution and quality of motion picture films and convert monoscopic (2D) to stereoscopic (3D) images. The Company also holds a number of patents, patents pending and intellectual property rights in these areas. In addition, the Company has long-term relationships with key manufacturers and suppliers in digital technology. However, there can be no assurance that the Company will be awarded patents covering its technology or that competitors will not develop similar technologies.

In recent years, a number of companies have introduced digital 3D projection technology and more and more Hollywood features are being exhibited in 3D using these technologies. The Company believes that there are approximately 5,700 conventionally-sized screens in the U.S. multiplexes equipped with such digital 3D systems. The Company believes that its many competitive strengths, including the IMAX brand name, the quality and immersiveness of *The IMAX Experience*, its IMAX DMR technology and its patented theater geometry, significantly differentiate the Company's 3D presentations from any other 3D presentation. Consistent with this view, the IMAX theaters have consistently outperformed conventional theaters on a per-screen revenue basis for the films released to both IMAX 3D theaters and conventional 3D theaters.

The Company expects to explore new areas of brand extension including: 3D in-home entertainment technology, the digital re-mastering and 2D-to-3D conversion of movie and television content; increased post-production opportunities, alternative theater content partnerships with technology, studio programming, content and consumer electronics companies. Accordingly, the Company anticipates increased research and development costs for 2010 compared with 2009. On June 2, 2010, the Company entered into a joint venture arrangement with Discovery Communications and Sony Corp. of America to launch among the world's first 3D television channels. The channel is anticipated to have a wide array of 3D content, including IMAX 3D films. The Company believes this is a highly strategic investment as it looks to expand the breadth of its 3D technology and content.

### **Receivable Provisions, Net of Recoveries**

Receivable provisions net of recoveries for accounts receivable and financing receivables amounted to a net provision of \$0.4 million in the six months ended June 30, 2010 as compared to \$1.0 million in the six months ended June 30, 2009.

The Company's accounts receivables and financing receivables are subject to credit risk. These receivables are concentrated with the leading theater exhibitors and studios in the film entertainment industry. To minimize the Company's credit risk, the Company retains title to underlying theater systems leased, performs initial and ongoing credit evaluations of its customers and makes ongoing provisions for its estimate of potentially uncollectible amounts. Accordingly, the Company believes it has adequately protected itself against exposures relating to receivables and contractual commitments. The Company's policy is to not use any financial instruments for trading or other speculative purposes.

### **Interest Income and Expense**

Interest income increased to \$0.3 million in the six months ended June 30, 2010 as compared to less than \$0.1 million in the six months ended June 30, 2009. The increase was largely due to interest recorded during the first six months related to tax refunds.

Interest expense decreased to \$1.2 million in the six months ended June 30, 2010 as compared to \$8.5 million in the six months ended June 30, 2009. In 2009, the Company repurchased all \$160.0 million aggregate principal amount of the Senior Notes, which resulted in a decrease in the Company's interest expense for the six months ended June 30, 2010. Included in interest expense is the



amortization of deferred finance costs in the amount of \$0.2 million in the six months ended June 30, 2010 and \$0.6 million in the six months ended June 30, 2009. The Company's policy is to defer and amortize all the costs relating to debt financing which are paid directly to the debt provider, over the life of the debt instrument.

#### ***Gain on Repurchase of Senior Notes due December 2010***

On June 9, 2009, the Company entered into an agreement with funds managed by Plainfield Asset Management LLC (collectively, "Plainfield"), pursuant to which the Company repurchased \$44.3 million aggregate principal amount of the Company's 9.625% Senior Notes from Plainfield at a price of \$977.50 per \$1,000 principal amount of Senior Notes. The Company paid cash to Plainfield and as a result, reacquired its bonds, thereby releasing the Company from further obligations to Plainfield under the indenture governing the Senior Notes. The Company accounted for the bond repurchase in accordance with Accounting Principles Board Opinion No. 26 "Early Extinguishment of Debt," whereby the net carrying amount of the debt extinguished was the face value of the bonds (\$44.3 million) adjusted for any unamortized premium, discount and costs of issuance, which resulted in a gain of \$0.4 million in the three and six month periods ended June 30, 2009.

#### ***Outlook***

Based on the Company's expectation of the total number of 2010 theater system installations, particularly those under joint revenue sharing arrangements, and its estimate of the box office performance of films to be released in 2010, the Company continues to anticipate higher revenues in 2010 as compared to 2009. Actual revenue for the first half of 2010 was higher than for the first half of 2009 and the Company continues to expect higher revenues for the second half of 2010 as compared to the prior year period.

In addition to the 19 theaters installed in the first and second quarters of 2010 (excluding 21 digital upgrades), the Company currently estimates that approximately 49 to 63 (excluding digital upgrades) of the 187 IMAX theaters in its backlog as at June 30, 2010 will be installed and accepted in the last six months of 2010. In addition, the Company typically signs a number of agreements for theater systems each year which are installed in the same calendar year in which they are signed. By the end of 2010, the Company's total theater network is expected to have increased by approximately 19% over the prior year and its commercial multiplex theater network by approximately 26% over the prior year as the vast majority of the new 2010 systems are to be installed in commercial settings. However, the Company cautions that theater system installations slip from period to period in the course of the Company's business and such slippages remain a recurring and unpredictable part of its business. These slippages and delays could impact the timing of revenue recognition.

In addition to achieving record box office results in the first six months of 2010, the Company's pace of IMAX theater system signings increased significantly in the first half of 2010 as compared to the prior year. The Company signed deals for 98 theater systems during the first half of 2010, as compared to 35 IMAX theater signings for all of 2009. The Company believes that this increase in IMAX theater system signings will result in a larger IMAX theater network and, accordingly, increased revenue for the Company over the longer term. In addition, the Company anticipates that the elevated pace of signings in the first half of 2010 will continue for the remainder of 2010.

The recent significant growth of the IMAX theater network is largely attributable to the introduction of the Company's digital projector in 2008, which the Company believes provides the differentiated experience that is consistent with what moviegoers have come to expect from the IMAX brand, and is a compelling proposition for a large portion of its customer base for a number of reasons. The savings to the studios as a result of eliminating film prints are considerable, as the typical cost of an IMAX film print ranges from \$20 thousand per 2D print to \$45 thousand per 3D print. Removing those costs significantly increases the profit of an IMAX release for studios which, the Company believes, provides more incentive for studios to release their films to IMAX theaters. The Company similarly believes that economics change favorably for its exhibition clients, since the elimination of print costs (digital file delivery totals approximately \$200 per movie per system), and the increased programming flexibility that digital delivery provides, allows theaters to program at least 12-14 IMAX DMR films per year, thereby increasing both customer choice and total box-office revenue. The Company anticipates the release of at least 7 additional IMAX DMR films to the IMAX theater network in the remainder of 2010, for a year-end total of 14 IMAX DMR films and 1 IMAX original film exhibited in the calendar year. Finally, the Company believes that digital transmission will ultimately allow attractive alternate programming, such as live sporting events and concerts, to be shown, in the immersive environment of an IMAX theater. To date, the Company has signed agreements with exhibitors for 365 digital projection systems, of which 190 theaters were open to the public as at June 30, 2010. In addition, the Company intends to continue to provide digital upgrades to its customers at lower margins for strategic reasons since the Company believes that digital systems increase flexibility and profitability for the Company's existing exhibition customers.

## Table of Contents

Expectations for 2010 performance are based in part on the Company's improved performance in the first six months of 2010, which is attributable not only to the growth of the IMAX theater network, but also to the strength of the first half of 2010 film slate. *Avatar: An IMAX 3D Experience* alone achieved \$181.2 million in worldwide box office results for the first six months of 2010 on 297 IMAX screens, making the movie the highest grossing IMAX DMR film to date. The Company cautions that future IMAX DMR films may not be able to achieve this level of box office success, although the Company believes that it continues to be positively affected by long-term benefits stemming at least in part from the box office success of *Avatar: An IMAX 3D Experience*, including a significant increase in new signings for IMAX systems and an increase in agreements with studios to release major Hollywood films to the IMAX theater network.

In the second quarter of 2010, the Company announced two multi-picture studio deals.

On April 27, 2010, the Company and Warner Bros. Pictures, a unit of Time Warner Inc., announced that they had entered into an agreement to release up to 20 Warner Bros. films to the IMAX theater network beginning in 2010 and continuing through 2013. Under the terms of the agreement, the Company and Warner Bros. have finalized the terms for release of the following 5 films to IMAX theaters: *Legends of the Guardian: the Owls of Ga'Hoole: An IMAX 3D Experience* (September 2010); *Harry Potter and the Deathly Hallows: Part I: An IMAX 3D Experience* (November 2010); *Harry Potter and the Deathly Hallows: Part II: An IMAX 3D Experience* (July 2011); *Batman 3: The IMAX Experience* (July 2012); and *The Hobbit: The IMAX Experience* (December 2013). The parties will select and agree on terms for the release of up to 15 additional Warner Bros. movies to the IMAX theater network during the same period.

The Company and The Walt Disney Studios announced on June 23, 2010 that they had entered into an agreement to release 3 additional 3D pictures to the IMAX theater network in 2011. Under the terms of the agreement, the Company and Disney have finalized the terms for release of the following 3 films to IMAX theaters: *Mars Needs Moms: An IMAX 3D Experience* (March 2011); *Pirates of the Caribbean: On Stranger Tides: An IMAX 3D Experience* (May 2011); and *Cars 2: An IMAX 3D Experience* (June 2011).

Also in the second quarter, the Company and Sony Pictures announced that they had entered into agreements to release *Resident Evil: Afterlife: An IMAX 3D Experience* (September 2010) and *The Green Hornet: The IMAX Experience* (January 2011).

In addition to the 8 titles that have already been shown in the IMAX theater network year-to-date, the Company believes that 7 additional titles will be released to its theater network during the remaining six months of 2010:

- *Inception: The IMAX Experience* (WB, July 2010);
- *Aftershock: The IMAX Experience* (Huayi Brothers Group, July 2010, primarily to be distributed in China and Asia);
- *Resident Evil: Afterlife: An IMAX 3D Experience* (Sony Pictures, September 2010);
- *Legends of the Guardian: The Owls of Ga'Hoole: An IMAX 3D Experience* (WB, September 2010);
- *Megamind: An IMAX 3D Experience* (DreamWorks Animation, November 2010);
- *Harry Potter and the Deathly Hallows: Part I: An IMAX 3D Experience* (WB, November 2010); and
- *Tron Legacy: An IMAX 3D Experience* (Walt Disney Pictures, December 2010).

The Company and 20th Century Fox announced on July 9, 2010 that they will be re-releasing *Avatar: An IMAX 3D Experience* beginning August 27, 2010.

In addition to the continued exhibition of *Tron Legacy: An IMAX 3D Experience* in early 2011, the Company has announced the release of 7 additional DMR films to its theater network in 2011:

- *The Green Hornet: An IMAX 3D Experience* (Sony Pictures, January 2011)
- *Mars Needs Moms: An IMAX 3D Experience* (Walt Disney Pictures, March 2011)
- *Sucker Punch: An IMAX 3D Experience* (WB, March 2011)
- *Pirates of the Caribbean: On Stranger Tides: An IMAX 3D Experience* (Walt Disney Pictures, May 2011)
- *Cars 2: An IMAX 3D Experience* (Walt Disney Pictures, June 2011)
- *Harry Potter and the Deathly Hallows Part 2: An IMAX 3D Experience* (WB, July 2011)
- *Happy Feet 2: An IMAX 3D Experience* (WB, November 2011)

The Company also remains in active negotiations with virtually all of the Hollywood studios for additional films to fill out its short and long-term film slate. The Company anticipates the release of additional DMR films to IMAX theaters in 2010.

In addition, the Company, in conjunction with WB and the National Aeronautics and Space Administration (NASA), released *Hubble 3D: The IMAX Experience* to its network on March 19, 2010, which chronicles a team of astronauts' journey to the Hubble Space Telescope.

## Table of Contents

The introduction of the digital projector in 2008 has not only allowed the Company to increase the size of its network, but it has also allowed for an increased number of IMAX DMR films to be exhibited in IMAX theaters. The increased number of IMAX DMR films released to the IMAX theater network can minimize the impact of an individual film's weak performance. In addition, the increased number of titles, more closely spaced, can mean a greater opportunity to capitalize on the early weeks of a movie's release, when over half of a given title's gross box office is typically generated. However, the Company cautions that films can be subject to delays in production or changes in release schedule, which can negatively impact the number, timing and type of IMAX DMR and IMAX original films released to the IMAX theater network.

The Company has been evaluating DMR opportunities in other international markets as it believes that making local content available in IMAX theaters abroad will support the Company's growth in international markets. In June 2009, the Company and Huayi Bros. Media Corporation Ltd., China's largest privately owned media group, announced an agreement to release up to 3 mainstream, commercial Chinese films to IMAX theaters in China, other parts of Asia and key North American markets beginning in July 2010 with the film *Aftershock: The IMAX Experience*. The Company's international-only release of *Prince of Persia: Sands of Time: The IMAX Experience* during the second quarter of 2010 marks another effort by the Company to enhance its international film slate. The Company anticipates additional international-only releases in the future.

As previously noted, the Company anticipates continued improved financial performance for 2010 compared to prior years. The global financial environment, however, remains volatile and the U.S. and global economies could remain significantly challenged for an indeterminate period of time. While historically the movie industry has been somewhat resistant to economic downturns, present economic conditions, which are beyond the Company's control, could lead to a decrease in discretionary consumer spending. It is difficult to predict the severity and duration of any decrease in consumer spending resulting from the economic downturn and what affect it may have on the movie industry in general and IMAX DMR box-office results in particular.

To date, the Company has signed joint revenue sharing arrangements for 196 theater systems, 126 of which have been installed as at June 30, 2010. As the Company continues to add joint revenue sharing systems to its theater base, the Company's revenues become more dependent on the box-office performance of the films released to the IMAX network and therefore increasingly exposed to any decline in attendance at commercial IMAX theaters. More broadly, if the industry were to face declining admissions, commercial exhibitors could become less willing or, as a result of disruptions in the capital and credit markets that may limit exhibitors' access to capital, less able to invest capital in new IMAX theaters or to fulfil their existing obligations to the Company. As a result, the Company's revenues could be lower than expected. Despite the economic downturn, domestic gross box office as at July 26, 2010 totalled approximately \$6.7 billion, a 4.3% increase over the same period of 2009 according to various industry reports and trade publications, and IMAX DMR films continued to significantly outperform other lower-cost formats on a per screen basis.

During the remainder of 2010, the Company expects to continue to explore new areas of brand extension including: 3D in-home entertainment technology; digital re-mastering and 2D-to-3D conversion of movie and television content; increased post-production opportunities; alternative theater content and partnering with technology, studio, programming, content and consumer electronics companies.

On June 2, 2010, the Company entered into a joint venture arrangement with Discovery Communications and Sony Corp. of America to launch among the world's first 3D television channels. The channel is anticipated to have a wide array of 3D content, including IMAX 3D films. The Company believes this is a highly strategic investment as it looks to expand the breadth of its 3D technology and content.

## **LIQUIDITY AND CAPITAL RESOURCES**

On November 16, 2009, the Company amended and restated the terms of its senior secured credit facility, which had been scheduled to mature on October 31, 2010. The amended and restated facility (the "Credit Facility") with a scheduled maturity of October 31, 2013, has a maximum borrowing capacity of \$75.0 million, consisting of revolving loans subject to a borrowing base calculation (as described below) and including a sublimit of \$20.0 million for letters of credit of up to \$40.0 million and a term loan of \$35.0 million. Certain of the Company's subsidiaries serve as guarantors (the "Guarantors") of the Company's obligations under the Credit Facility. The Credit Facility is collateralized by a first priority security interest in all of the present and future assets of the Company and the Guarantors.

The terms of the Credit Facility are set forth in the Amended and Restated Credit Agreement (the "Credit Agreement"), dated November 16, 2009, among the Company; Wells Fargo Capital Finance Corporation Canada (formerly Wachovia Capital Finance

## [Table of Contents](#)

Corporation (Canada)), as agent, lender, sole lead arranger and sole bookrunner (“Wells Fargo”); and Export Development Canada, as lender (“EDC”, together with Wells Fargo, the “Lenders”) and in various collateral and security documents entered into by the Company and the Guarantors. Each of the Guarantors has also entered into a guarantee in respect of the Company’s obligations under the Credit Facility.

The revolving portion of the Credit Facility permits maximum aggregate borrowings equal to the lesser of:

(i) \$40.0 million, and

(ii) a collateral calculation based on the percentages of the book values of the Company’s net investment in sales-type leases, financing receivables, certain trade accounts receivable, finished goods inventory allocated to backlog contracts and the appraised values of the expected future cash flows related to operating leases and the Company’s owned real property, reduced by certain accruals and accounts payable and subject to other conditions, limitations and reserve right requirements. It is also reduced by the settlement risk on its foreign currency forward contracts when the notional value exceeds the fair value of the forward contracts.

The revolving portion of the Credit Facility bears interest at either (i) LIBOR plus a margin of 2.75% per annum, or (ii) Wells Fargo’s prime rate plus a margin of 1.25% per annum, at the Company’s option. The term loan portion of the Credit Facility bears interest at the Company’s option, at either (i) LIBOR plus a margin of 3.75% per annum, or (ii) Wells Fargo’s prime rate plus a margin of 2.25% per annum. Under the Credit Facility, the effective interest rate for the three and six months ended June 30, 2010 for the term loan portion was 4.04% and 4.03%, respectively (2009 — n/a) and 4.50% and 3.56%, respectively for the revolving portion (2009 — 2.16% and 2.22%).

The Credit Facility provides that so long as the term loan remains outstanding, the Company will be required to maintain: (i) a ratio of funded debt (as defined in the Credit Agreement) to EBITDA (as defined in the Credit Agreement) of not more than 2:1 through December 31, 2010, and (ii) a ratio of funded debt to EBITDA of not more than 1.75:1 thereafter. If the Company repays the term loan in full, it will remain subject to such ratio requirements only if Excess Availability (as defined in the Credit Agreement) is less than \$10.0 million or Cash and Excess Availability (as defined in the Credit Agreement) is less than \$15.0 million. The ratio of funded debt to EBITDA was 0.27:1 at June 30, 2010, where Funded Debt (as defined in the Credit Agreement) is the sum of all obligations evidenced by notes, bonds, debentures or similar instruments and was \$40.0 million. EBITDA is calculated as follows:

<b>EBITDA per Credit Facility:</b> <i>(In thousands of U.S. Dollars)</i>	<b>For the 3 months ended June 30, 2010</b>	<b>For the 12 months ended June 30, 2010<sup>(1)</sup></b>
Net earnings	\$ 13,302	\$ 44,984
Add (subtract):		
Provision for income taxes	396	564
Interest expense, net of interest income	522	6,165
Depreciation and amortization, including film asset amortization	5,453	19,987
Write-downs net of recoveries including asset impairments and receivable provisions	469	1,408
Stock and other non-cash compensation	(3,529)	19,792
Other, net	(269)	(242)
	<u>\$ 16,344</u>	<u>\$ 92,658</u>

(1) Ratio of funded debt calculated using twelve months ended EBITDA

The Company will also be required to maintain a Fixed Charge Coverage Ratio (as defined in the Credit Agreement) of not less than 1.1:1.0; provided, however, that if the Company repays the term loan in full, it will remain subject to such ratio requirement only if Excess Availability is less than \$10.0 million or Cash and Excess Availability is less than \$15.0 million. At all times, under the terms of the Credit Facility, the Company is required to maintain minimum Excess Availability of not less than \$5.0 million and minimum Cash and Excess Availability of not less than \$15.0 million. These amounts were \$45.0 million and \$82.0 million at June 30, 2010 respectively. The Company was in compliance with all of these requirements at June 30, 2010.

The Credit Facility contains typical affirmative and negative covenants, including covenants that limit or restrict the ability of the Company and the Guarantors to: incur certain additional indebtedness; make certain loans, investments or guarantees; pay dividends;

## Table of Contents

make certain asset sales; incur certain liens or other encumbrances; conduct certain transactions with affiliates and enter into certain corporate transactions.

The Credit Facility also contains customary events of default, including upon an acquisition or change of control or upon a change in the business and assets of the Company or a Guarantor that in each case is reasonably expected to have a material adverse effect on the Company or Guarantor. If an event of default occurs and is continuing under the Credit Facility, the Lenders may, among other things, terminate their commitments and require immediate repayment of all amounts owed by the Company.

Bank indebtedness includes the following:

	<u>June 30, 2010</u>	<u>December 31, 2009</u>
Term Loan	\$ 24,792	\$ 35,000
Revolving Credit Facility	—	15,000
	<u>\$ 24,792</u>	<u>\$ 50,000</u>

During 2010, the Company repaid \$15.0 million of its remaining outstanding indebtedness under the revolving portion of the Credit Facility and \$10.2 million of its term loan. Total amounts drawn and available under the Credit Facility at June 30, 2010 were \$24.8 million and \$40.0 million, respectively (December 31, 2009 were \$50.0 million and \$24.8 million, respectively).

As at June 30, 2010, the Company's current borrowing capacity under the revolving portion of the Credit Facility was \$40.0 million after deduction for the minimum Excess Availability reserve of \$5.0 million. Outstanding borrowings and letters of credit and advance payment guarantees were \$nil as at June 30, 2010. As at December 31, 2009, the borrowing capacity was \$24.8 million after deduction for outstanding borrowings of \$15.0 million, letters of credit and advanced payment guarantees of \$0.3 million and the minimum Excess Availability reserve of \$5.0 million.

### ***Letters of Credit and Other Commitments***

As at June 30, 2010, the Company had letters of credit and advance payment guarantees of \$nil outstanding (December 31, 2009 — \$0.3 million), of which the entire balance has been secured by the Credit Facility.

The Company also has a \$10.0 million facility for advance payment guarantees and letters of credit through the Bank of Montreal for use solely in conjunction with guarantees fully insured by EDC (the "Bank of Montreal Facility"). The Bank of Montreal Facility is unsecured and includes typical affirmative and negative covenants, including delivery of annual consolidated financial statements within 120 days of the end of the fiscal year. The Bank of Montreal Facility is subject to periodic annual reviews. As at June 30, 2010, the Company had letters of credit outstanding of \$4.2 million under the Bank of Montreal Facility as compared to \$3.6 million as at December 31, 2009.

### ***Cash and Cash Equivalents***

As at June 30, 2010, the Company's principal sources of liquidity included cash and cash equivalents of \$37.0 million, the Credit Facility, anticipated collection from trade accounts receivable of \$40.3 million, anticipated collection from financing receivables due in the next 12 months of \$10.1 million, and payments expected in the next 12 months on existing backlog deals. As at June 30, 2010, the Company has drawn down \$nil on the revolving portion of the Credit Facility, and had letters of credit of \$nil outstanding under the Credit Facility and \$4.2 million under the Bank of Montreal Facility.

During the six months ended June 30, 2010, the Company's operations, including investment in film assets, provided cash of \$39.9 million and the Company used cash of \$5.1 million to fund capital expenditures. Based on management's current operating plan for 2010, the Company expects to continue to use cash as it deploys additional theater systems under joint revenue sharing arrangements. Cash flows from joint revenue sharing arrangements are derived from the theater box office and concession revenues and the Company invested directly in the roll out of 9 new theater systems and 1 digital upgrade under joint revenue sharing arrangements during the six months ended June 30, 2010.

## Table of Contents

The Company believes that the cash flow from operations together with existing cash and borrowing available under the Credit Facility will be sufficient to fund the Company's business operations, including its strategic initiatives relating to existing joint revenue sharing arrangements for the next 12 months.

The Company's operating cash flow will be adversely affected if management's projections of future signings for theater systems and film productions, installations and film performance are not realized. The Company forecasts its short-term liquidity requirements on a quarterly and annual basis. Since the Company's future cash flows are based on estimates and there may be factors that are outside of the Company's control (see "Risk Factors" in Item 1A in the Company's 2009 Form 10-K), there is no guarantee that the Company will continue to be able to fund its operations through cash flows from operations. Under the terms of the Company's typical sale and sales-type lease agreement, the Company receives substantial cash payments before the Company completes the performance of its obligations. Similarly, the Company receives cash payments for some of its film productions in advance of related cash expenditures.

### *Operating Activities*

The Company's net cash provided by operating activities is affected by a number of factors, including the proceeds associated with new signings of theater system lease and sale agreements in the year, costs associated with contributing systems under joint revenue sharing arrangements, the box-office performance of films distributed by the Company and/or exhibited in the Company's theaters, increases or decreases in the Company's operating expenses, including research and development, and the level of cash collections received from its customers.

Cash provided by operating activities amounted to \$39.9 million for the six months ended June 30, 2010. Changes in other non-cash operating assets as compared to December 31, 2009 include: an increase of \$1.2 million in financing receivables; an increase of \$2.6 million in accounts receivable; an increase of \$4.5 million in inventories; an increase of \$2.7 million in prepaid expenses, which primarily relates to prepaid directors' and officers' liability insurance for 2010 and an increase in film distribution expenses; and a \$0.6 million decrease in other assets which includes a \$0.5 million decrease in insurance recoveries receivable. Changes in other non-cash operating liabilities as compared to December 31, 2009: an increase in deferred revenue of \$4.0 million related to backlog payments received offset by amounts relieved from deferred revenue related to theater system installations in the current period; an increase in accounts payable of \$0.7 million; and a decrease of \$6.6 million in accrued liabilities associated with operating activities. Included in accrued liabilities at June 30, 2010, was \$29.8 million in respect of accrued pension obligations.

### *Investing Activities*

Net cash used in investing activities amounted to \$3.0 million in the six months ended June 30, 2010, which includes an investment in joint revenue sharing equipment of \$2.3 million, purchases of \$2.8 million in property, plant and equipment, an increase in other assets of less than \$0.1 million, a \$0.7 million investment in a new business venture, an increase in other intangible assets of \$0.3 million, and a receipt of \$3.2 million representing the cash surrender value of a life insurance policy.

### *Financing Activities*

Net cash used in financing activities in the six months ended June 30, 2010, amounted to \$20.2 million due to repayment of bank indebtedness of \$25.2 million, offset by the proceeds from the issuance of common shares from stock option redemptions in the period.

### *Capital Expenditures*

Capital expenditures, including the Company's investment in joint revenue sharing equipment, purchase of property, plant and equipment, net of sales proceeds, and investments in film assets were \$10.9 million for the six months ended June 30, 2010, as compared to \$18.2 million for the six months ended June 30, 2009.

### ***Digital Projection System***

In July 2008, the Company introduced its proprietary digital projection system. The IMAX digital projection system delivers *The IMAX Experience* and helps drive profitability for studios, exhibitors and IMAX theaters by eliminating the need for film prints,



## Table of Contents

increasing program flexibility and ultimately increasing the number of movies shown on IMAX screens. The system can run both IMAX and IMAX 3D presentations.

As at June 30, 2010, the Company had 190 digital theaters installed and operating in exhibitor theaters and 175 digital theater system arrangements in its backlog, which include the significant transactions described below.

On December 7, 2007, the Company announced a significant joint revenue sharing arrangement with American-Multi Cinemas, Inc. (“AMC”) for the installation of 100 digital projection systems to be installed in the latter half of 2008 through 2010. On May 28, 2010, this arrangement was amended to include an additional 15 to 25 digital projection systems to be installed at various times in 2011. As of June 30, 2010, the Company has installed 75 of the 100 digital projection systems contracted for under the agreement with AMC. Included among the terms of the amended agreement is an increase in the length of the term for all AMC IMAX theaters from 7 to 10 years as well as an adjusted allocation of costs to help defray AMC’s increased operating expenses.

The Company and Regal Cinemas, Inc (“Regal”) announced on March 24, 2008 a joint revenue sharing agreement to install 31 digital projection systems at Regal locations in 20 major U.S. markets. As of June 30, 2010, the Company has installed 27 of the 31 digital projection systems. In June 2008, the Company and Hoyts Multiplex Cinemas PTY Ltd (“Hoyts”) entered into a joint revenue sharing arrangement for 4 digital projection systems. To date, the Company has installed 3 of the 4 digital projection systems. In July 2008, the Company signed a joint revenue sharing arrangement with Tokyu Recreation Co., Ltd (“Tokyu”) to install up to 4 digital projection systems, all 4 of which were installed as of June 30, 2010. On March 31, 2010, this arrangement was amended to include an additional 5 digital theaters throughout Japan.

In September 2008, the Company signed a joint revenue sharing arrangement with Cineplexx Kinobetriebe GMBH (“Cineplexx”) for 3 digital projection systems, 2 of which were installed as at June 30, 2010.

On October 20, 2009, the Company and Pathé Netherlands, a Europolaces/Pathé company and the largest exhibitor in The Netherlands, announced an agreement to install 2 new IMAX theater systems, as well as a digital upgrade to the exhibitor’s existing film-based system, as part of an expanded joint revenue sharing arrangement between the two companies. In the fourth quarter of 2009, the Company installed 1 new digital theater system and the digital upgrade contracted for under the Agreement. As of June 30, 2010, all theater systems required under the agreement had been installed. During the first quarter of 2010, the Company signed a joint revenue sharing agreement for 4 digital theater systems to be located in France with Europolaces SAS, a Europolaces/Pathé company. As at June 30, 2010, the Company has installed one of such theaters.

On March 10, 2010, the Company announced a joint revenue sharing arrangement with CJ CGV Co., Ltd., the largest multiplex cinema chain in South Korea (“CJ CGV”), for up to 15 digital projection systems. Under the terms of its agreement with the Company, CJ CGV will add 10 new digital theaters under joint revenue sharing arrangements, with the option for 5 additional systems, and will upgrade 4 of its existing film-based IMAX theaters, which are not under joint revenue sharing arrangements, to digital. As at June 30, 2010, the Company has upgraded 3 of such theaters from film-based to digital.

On July 12, 2010, the Company announced a joint revenue sharing arrangement with United Cinemas, one of the leading movie theater chains in Japan, for 3 digital projection systems. Under the terms of this agreement, the companies will have the option to install 2 additional IMAX theater systems in Japan at a later date. The deal brings the total number of confirmed joint revenue sharing arrangements scheduled to be operating in Japan by the end of 2010 to 8.

The Company anticipates meeting the cash requirements needed to manufacture the digital projection systems it is obligated to deliver under its joint revenue sharing arrangements through a combination of cash on hand, cash inflows from future operations and draws on its Credit Facility.

In addition, on March 10, 2008, the Company announced an agreement for 35 digital theater systems (under its traditional sales/sales-type-lease structure) with RACIMEC to be installed in Central and South America and the Caribbean. RACIMEC has made an initial cash-payment in connection with the terms of its agreement with the Company.

### ***Pension and Postretirement Obligations***

The Company has an unfunded defined benefit pension plan, the SERP, covering Messrs. Gelfond and Wechsler. As at June 30, 2010, the Company had an unfunded and accrued projected benefit obligation of approximately \$29.8 million (December 31, 2009 — \$29.9 million) in respect of the SERP. At the time the Company established the SERP, it also took out life insurance policies on

## [Table of Contents](#)

Messrs. Gelfond and Wechsler with coverage amounts of \$21.5 million in aggregate. The Company may use the cash surrender value or the proceeds of the life insurance policies taken on Messrs. Gelfond and Wechsler to be applied towards the benefits due and payable under the SERP, although there can be no assurance that the Company will ultimately do so. During the quarter ended June 30, 2010, the Company obtained \$3.2 million representing the cash surrender value of Mr. Gelfond's policy. At June 30, 2010, the cash surrender value of Mr. Wechsler's policy was \$4.5 million (December 31, 2009 — \$7.3 million) and has been included in other assets.

In July 2000, the Company agreed to maintain health benefits for Messrs. Gelfond and Wechsler upon retirement. As at June 30, 2010, the Company had an unfunded benefit obligation recorded of \$0.4 million (December 31, 2009 — \$0.4 million).

Under the terms of the SERP, if Mr. Gelfond's employment terminates other than for cause prior to August 1, 2010, he is entitled to receive SERP benefits in the form of monthly annuity payments until the earlier of a change of control or August 1, 2010, at which time he is entitled to receive remaining benefits in the form of a lump sum payment. If Mr. Gelfond's employment terminates other than for cause on or after August 1, 2010, he is entitled to receive SERP benefits in the form of a lump sum payment. SERP benefit payments to Mr. Gelfond are subject to a deferral for six months after the termination of his employment, at which time Mr. Gelfond will be entitled to receive interest on the deferred amount credited at the applicable federal rate for short-term obligations.

Under the terms of SERP, monthly annuity payments payable to Mr. Wechsler, whose employment as Co-CEO terminated effective April 1, 2009, were deferred for six months and were paid in the form of a lump sum plus interest on the deferred amount on October 1, 2009. Thereafter, in accordance with the terms of the SERP, Mr. Wechsler is entitled to receive monthly annuity payments until the earlier of a change of control or August 1, 2010, at which time he is entitled to receive remaining benefits in the form of a lump sum payment.

### OFF-BALANCE SHEET ARRANGEMENTS

There are currently no off-balance sheet arrangements that have or are reasonably likely to have a current or future material effect on the Company's financial condition.

### CONTRACTUAL OBLIGATIONS

Payments to be made by the Company under contractual obligations are as follows:

<i>(In thousands of U.S. Dollars)</i>	<b>Total Obligations</b>	<b>Payments Due by Period</b>					
		<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Thereafter</b>
Credit Facility	24,792	1,459	17,500	5,833	—	—	—
Capital lease obligations	100	32	26	22	20	—	—
Operating lease obligations	19,777	3,097	5,922	5,566	2,075	869	2,248
Pension obligations (1)	30,329	14,748	15,581	—	—	—	—
Postretirement benefits obligations	137	13	26	29	33	36	—
Purchase obligations	13,529	13,529	—	—	—	—	—
	<u>\$ 88,664</u>	<u>\$ 32,878</u>	<u>\$ 39,055</u>	<u>\$ 11,450</u>	<u>\$ 2,128</u>	<u>\$ 905</u>	<u>\$ 2,248</u>

- (1) The SERP assumptions include that Mr. Wechsler will receive a lump sum payment at August 1, 2010 and that Mr. Gelfond will receive a lump sum payment in 2011 upon retirement at the end of the current term of his employment agreement, although Mr. Gelfond has informed the Company that he does not currently intend to retire at that time.

### Item 3. Quantitative and Qualitative Factors about Market Risk

The Company is exposed to market risk from foreign currency exchange rates and interest rates, which could affect operating results, financial position and cash flows. Market risk is the potential change in an instrument's value caused by, for example, fluctuations in interest and currency exchange rates. The Company's primary market risk exposure is the risk of unfavorable



movements in exchange rates between the U.S. dollar and the Canadian dollar. The Company does not use financial instruments for trading or other speculative purposes.

### **Foreign Exchange Rate Risk**

A majority of the Company's revenue is denominated in U.S. dollars while a significant portion of its costs and expenses is denominated in Canadian dollars. A portion of the Company's net U.S. dollar cash flows is converted to Canadian dollars to fund Canadian dollar expenses through the spot market. In Japan, the Company has ongoing operating expenses related to its operations. Net Japanese yen cash flows are converted to U.S. dollars through the spot market. The Company also has cash receipts under leases denominated in Japanese yen, Euros and Canadian dollars.

The Company manages its exposure to foreign exchange rate risks through our regular operating and financing activities and, when appropriate, through the use of derivative financial instruments. These derivative financial instruments are utilized to hedge economic exposures as well as reduce earnings and cash flow volatility resulting from shifts in market rates.

For the three and six months ended June 30, 2010, the Company recorded a foreign exchange loss of \$0.9 million and \$0.6 million, respectively, as compared with a foreign exchange gain of \$2.5 million and \$1.3 million, respectively, in 2009.

The Company entered into a series of foreign currency forward contracts to manage the Company's risks associated with the volatility of foreign currencies with settlement dates throughout 2009 and 2010. In addition, at June 30, 2010, the Company held foreign currency forward contracts to manage foreign currency risk on future anticipated Canadian dollar expenditures that were not considered foreign currency hedges by the Company. Foreign currency derivatives are recognized and measured in the balance sheet at fair value. Changes in the fair value (gains or losses) are recognized in the consolidated statement of operations except for derivatives designated and qualifying as foreign currency hedging instruments. For foreign currency hedging instruments, the effective portion of the gain or loss in a hedge of a forecasted transaction is reported in other comprehensive income and reclassified to the consolidated statement of operations when the forecasted transaction occurs. Any ineffective portion is recognized immediately in the consolidated statement of operations. The notional value of these contracts at June 30, 2010 was \$8.7 million (December 31, 2009 — \$2.8 million). A loss of \$0.4 million and \$0.2 million was recorded to Other Comprehensive Income with respect to the depreciation in the value of these contracts in the three and six months ended June 30, 2010, respectively (2009 — appreciation of \$1.3 million and \$0.8 million respectively). A loss of less than \$0.1 million and a gain of \$0.5 million for the three and six months ended June 30, 2010, respectively (2009 — \$0.4 million and \$0.3 million, respectively) was reclassified from Accumulated Other Comprehensive Income to selling, general and administrative expenses. Appreciation or depreciation on forward contracts not meeting the requirements for hedge accounting in the Derivatives and Hedging Topic of the FASB Accounting Standards Codification are recorded to selling, general and administrative expenses. The notional value of forward contracts that do not qualify for hedge accounting at June 30, 2010 was \$23.0 million (December 31, 2009 — \$4.5 million).

For all derivative instruments, the Company is subject to counterparty credit risk to the extent that the counterparty may not meet its obligations to the Company. To manage this risk, the Company enters into derivative transactions only with major financial institutions.

At June 30, 2010, the Company's net investment in leases and working capital items denominated in Canadian dollar and Euros aggregated to \$3.9 million. Assuming a 10% appreciation or depreciation in foreign currency exchange rates from the quoted foreign currency exchange rates at June 30, 2010, the potential change in the fair value of foreign currency-denominated net investment in leases and working capital items would be \$0.4 million.

### **Interest Rate Risk Management**

The Company's earnings are also affected by changes in interest rates due to the impact those changes have on its interest income from cash, and its interest expense from variable-rate borrowings under the Credit Facility.

As at June 30, 2010, the Company borrowings under the Credit Facility were \$24.8 million (December 31, 2009 — \$50.0 million).

The Company's largest exposure with respect to variable rate debt comes from changes in the London Interbank Offered Rate (LIBOR). The Company had variable rate debt instruments representing approximately 20.0% and 24.7% of its total liabilities as at June 30, 2010 and December 31, 2009, respectively. If interest rates available to the Company increased by 10 percent, the Company's interest expense would increase by approximately \$0.1 million and interest income from cash would increase by

## [Table of Contents](#)

approximately less than \$0.1 million for the quarter ended June 30, 2010. These amounts are determined by considering the impact of the hypothetical interest rates on the Company's variable-rate debt and cash balances at June 30, 2010.

At June 30, 2010 the Company is not exposed to any market risk for fixed rate debt as the Company repurchased all of the remaining \$160.0 million of its Senior Notes due December 2010 in 2009.

### **Item 4. Controls and Procedures**

#### **EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

The Company maintains disclosure controls and procedures designed to ensure that information required to be disclosed in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the specified time periods and that such information is accumulated and communicated to management, including the CEO and CFO, to allow timely discussions regarding required disclosure. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

The Company's management, with the participation of its CEO and its CFO, has evaluated the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) or 15d-15(e)) as at June 30, 2010 and has concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were adequate and effective. The Company will continue to periodically evaluate its disclosure controls and procedures and will make modifications from time to time as deemed necessary to ensure that information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

#### **CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

There were no changes in the Company's internal control over financial reporting which occurred during the six months ended June 30, 2010, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

See note 10 to the interim condensed consolidated financial statements for information regarding legal proceedings involving the Company.

### **Item 1A. Risk Factors**

There have been no material changes to the factors disclosed in Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

### **Item 4. Submission of Matters to a Vote of Security Holders**

At the Annual Meeting of the Company's shareholders held on June 9, 2010, shareholders represented at the meeting voted on the following matters:

#### 1. Election of Directors

By a vote by way of show of hands, Richard L. Gelfond and Bradley J. Wechsler were elected as Class III directors of the Company for a term expiring in 2013. Management received proxies from the shareholders to vote for the two directors nominated for election as follows:

## Table of Contents

Director	Votes For	Votes Withheld
Richard L. Gelfond	34,879,575	398,991
Bradley J. Wechsler	34,557,855	720,711

In addition to the foregoing directors, the following directors continued in office: Neil S. Braun, Kenneth G. Copland, Garth M. Girvan, David W. Leebron and Marc A. Utay.

### 2. Appointment of Auditor

By a vote by way of show of hands, PricewaterhouseCoopers, LLP (“PWC”) were appointed auditors of the Company to hold office until the next annual meeting of shareholders and authorizing the directors to fix their remuneration. Management received proxies from the shareholders to vote for the re-appointment of PWC as follows:

Appointment of Auditor	Votes For 53,635,012	Votes Against 356,583	Votes Withheld 89,014
------------------------	-------------------------	--------------------------	--------------------------

There were no other matters coming before the meeting that required a vote by the shareholders.

### Item 5. Other Information

None.

### Item 6. Exhibits

<u>Exhibit No.</u>	<u>Description</u>
10.31	Second Amending Agreement, dated April 29, 2010, between IMAX Corporation and Greg Foster.
10.32	Second Amending Agreement, dated May 14, 2010, between IMAX Corporation and Joseph Sparacio.
31.1	Certification Pursuant to Section 302 of the Sarbanes — Oxley Act of 2002, dated July 29, 2010, by Richard L. Gelfond.
31.2	Certification Pursuant to Section 302 of the Sarbanes — Oxley Act of 2002, dated July 29, 2010, by Joseph Sparacio.
32.1	Certification Pursuant to Section 906 of the Sarbanes — Oxley Act of 2002, dated July 29, 2010, by Richard L. Gelfond.
32.2	Certification Pursuant to Section 906 of the Sarbanes — Oxley Act of 2002, dated July 29, 2010, by Joseph Sparacio.



SECOND AMENDING AGREEMENT

This Amendment to Employment Agreement dated as of April 29, 2010 (the "Amending Agreement") is made between:

**IMAX CORPORATION**, a corporation incorporated under the laws of Canada (hereinafter referred to as the "Company"),

and

**GREG FOSTER**, of the City of Los Angeles in the State of California  
(the "Employee"),

**WHEREAS**, the Company wishes to enter into this Amending Agreement to amend and extend the Employment Agreement dated as of March 1, 2006 between the Company and Employee as modified and amended by the First Amending Agreement dated December 31, 2007 (together, the "Agreement"), whereunder the Employee provides services to the Company, and the Employee wishes to so continue such engagement, as hereinafter set forth;

**NOW, THEREFORE**, in consideration of good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

1. Section 1.3 of the Agreement shall be deleted and replaced with the following:

"Section 1.3 Term of Employment. The Employee's employment with the Company commenced on the 19th day of March, 2001 (the "Commencement Date") and shall terminate on the earlier of (i) July 1, 2013, or (ii) the termination of the Employee's employment pursuant to this Agreement. The period commencing as of the Commencement Date and ending on July 1, 2013 or such later date to which the term of the Employee's employment under this Agreement shall have been extended is hereinafter referred to as the "Employment Term."

2. Section 2.2 of the Agreement shall be deleted and replaced with the following:

Section 2.2 Bonus. In addition to the Base Salary, the Employee shall continue to be entitled to participate in the management bonus plan of the Company which applies to senior executives of the Company. The Employee will be eligible, subject to the terms of the plan, to receive a bonus (the "Management Bonus") for the applicable year which is typically paid in March of each year. Notwithstanding the foregoing, the Employee shall receive a minimum bonus (the "Minimum Bonus") of \$500,000 in connection with his employment in 2010 (prorated), 2011 and 2012

3. Section 2.3.1 of the Agreement shall be deleted and replaced with the following:

Section 2.3.1 Incentive Compensation. As soon as practicable following the execution of this Amending Agreement, the Employee shall be granted non-qualified options (the "Options") to purchase 600,000 shares of common stock of the Company (the "Common Shares"), subject to the approval by the Company's Board of Directors and vested according to the following schedule: 200,000 Options shall vest on each of July 1, 2011, July 1, 2012 and July 1, 2013. The Options granted hereunder shall be subject to the terms and conditions of the IMAX Stock Option Plan ("SOP") and the stock option agreement to be entered into between the Company and the Employee pursuant to, and in accordance with, the terms of the SOP. The vesting of all Options shall be accelerated upon a "change of control" as defined in the Agreement, and shall be governed, to the extent applicable, by the provisions in the Agreement regarding change of control.

4. Section 2.3.3 of the Agreement shall be deleted and replaced with the following:

---

Section 2.3.3 Life Insurance. (a) As soon as practicable and for the duration of the Employment Term the Company shall take out and pay premiums on a term life insurance policy or policies in the aggregate amount of \$3,000,000 for the benefit of a beneficiary (or beneficiaries) designated by the Employee.

(b) In addition to the policy referred to in Section 2.3.3 (a) above, as soon as practicable, the Company will arrange for a whole life insurance policy in the amount of \$5,000,000 for the benefit of a beneficiary designated by the Employee. All premiums on this policy will be paid by the Company over the three (3) year term of this Agreement. The Company agrees that it will work with the Employee, in good faith, to structure premium payments on this policy to be most tax effective to the Employee, provided there is no additional cost to the Company. The policy may only be terminated by the Employee if he is terminated by the Company without cause or if the Agreement is not renewed by the Company at the end of the Employment Term. The policy may only be terminated by the Company if the Employee's employment is terminated for cause. At the end of the Employment Term, there will be no further premiums owing on the policy.

5. The Company agrees that it will continue to use its best efforts to ensure that the Employee is invited to attend regularly scheduled meetings of the Board of Directors of the Company to the extent that the Employee's attendance is agreeable to the Board and is not inconsistent with good corporate governance. The Employee understands and accepts that there may be meetings, or portions of meetings, where his attendance would be inappropriate and that he will not attend on these occasions.

6. The Company agrees to reimburse the Employee for tuition and his reasonable expenses incurred in connection with his attendance at an executive MBA program of his choice in the US during the Employment Term.

Except as amended herein, all other terms of the Agreement shall remain in full force, unamended.

IN WITNESS WHEREOF, the Company and the Employee have duly executed and delivered this Amending Agreement on this 29<sup>th</sup> of April, 2010.

**IMAX CORPORATION**

By: /s/ G. Mary Ruby  
Name: G. Mary Ruby  
Title: Exec. VP Corporate Services, & Corporate Secretary

By: /s/ Ed MacNeil  
Name: Ed MacNeil  
Title: Senior Vice President, Finance

SIGNED, SEALED AND DELIVERED  
in the presence of:

/s/ Eduardo Oboza  
Witness Eduardo Oboza

**EMPLOYEE:**

/s/ Greg Foster  
Greg Foster

SECOND AMENDING AGREEMENT

This Amendment to Employment Agreement dated as of May 14th, 2010 (the "Amending Agreement") is made between:

**IMAX CORPORATION**, a corporation incorporated under the laws of Canada (hereinafter referred to as the "Company"),

and

**JOSEPH SPARACIO**, of the Town of Holmdel in the State of New Jersey  
(the "Executive"),

**WHEREAS**, the Company wishes to enter into this Amending Agreement to amend and extend the Employment Agreement dated as of May 14th, 2007 between the Company and Executive as amended by the First Amending Agreement dated May 14th, 2009 (together, the "Agreement"), whereunder the Executive provides services to the Company, and the Executive wishes to so continue such engagement, as on the same terms and conditions as set out thereunder.

**NOW, THEREFORE**, in consideration of good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

1. Section 1.3 of the Agreement shall be deleted and replaced with the following:

"Section 1.3 Term of Employment. The Employee's employment under this Agreement commenced on the 14th day of May, 2007 (the "Commencement Date") and shall terminate on the earlier of (i) May 14, 2012, or (ii) the termination of the Employee's employment pursuant to this Agreement. The period commencing as of the Commencement Date and ending on May 13, 2012 or such later date to which the term of the Employee's employment under this Agreement shall have been extended is hereinafter referred to as the "Employment Term. The Company shall notify the Executive at least six (6) months prior to the second anniversary of this Amending agreement of its intentions with respect to renewing the Agreement.

2. Section 2.1 of the Agreement shall be deleted and replaced with the following:

"Section 2.1 Base Salary. Effective May 14th, 2010, the Executive's Base Salary shall be US\$ 385,000. Effective May 14th, 2011, the Executive's Base Salary shall be US\$ 400,000."

3. Section 4 (b) of the Agreement will be deleted and replaced with the following:

(b) "Without Cause" means termination of the Executive's employment by the Company other than for Cause (as defined in Section 4.2), death or disability (as set forth in Section 5) and shall also be deemed to include a change in the principal place of employment of the Executive to a location outside of the borough of Manhattan in New York City where the travel time from the Executive's home exceeds 1 hour.

4. Section 6 of the Agreement shall be deleted and replaced with the following:

Section 6 Mitigation. Subject to Section 7.1 and 7.2, and other than in the case of a termination without cause following a Change of Control as defined in Section 4.1.1, the Executive shall be required to mitigate the amount of any payment provided for in Section 4.1.1 by seeking other employment or remunerative activity reasonably comparable to his duties hereunder. The Executive shall be required as a condition of any payment under Section 4.1.1 (other than the Termination Payment) promptly to disclose to the Company any such mitigation compensation.

---

Except as amended herein, all other terms of the Agreement shall remain in full force, unamended.

IN WITNESS WHEREOF, the Company and the Executive have duly executed and delivered this Amending Agreement on this 14<sup>th</sup> day of May, 2010.

**IMAX CORPORATION**

By: /s/ G. Mary Ruby  
Name: G. Mary Ruby  
Title: Exec. VP Corporate Services, & Corporate Secretary

By: /s/ Gary Moss  
Name: Gary Moss  
Title: Chief Operating Officer

SIGNED, SEALED AND DELIVERED  
in the presence of:

/s/ Lauren Russell  
Witness Lauren Russell

**EXECUTIVE:**

/s/ Joe Sparacio  
Joe Sparacio



## Certification Pursuant to Section 302 of the Sarbanes — Oxley Act of 2002

I, Richard L. Gelfond, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 of the registrant, IMAX Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2010

By: /s/ Richard L. Gelfond

Name: Richard L. Gelfond

Title: Chief Executive Officer

## Certification Pursuant to Section 302 of the Sarbanes — Oxley Act of 2002

I, Joseph Sparacio, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 of the registrant, IMAX Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2010

By: /s/ Joseph Sparacio  
Name: Joseph Sparacio  
Title: Executive Vice President & Chief Financial Officer

**IMAX CORPORATION**

Exhibit 32.1

**CERTIFICATIONS**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Subsections (A) and (B) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), I, Richard L. Gelfond, Chief Executive Officer of IMAX Corporation, a Canadian corporation (the "Company"), hereby certify, to my knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 (the "Form 10-Q") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 29, 2010

*/s/ Richard L. Gelfond*

Richard L. Gelfond

Chief Executive Officer

**IMAX CORPORATION**

Exhibit 32.2

**CERTIFICATIONS**

**Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  
(Subsections (A) and (B) of Section 1350, Chapter 63 of Title 18, United States Code)**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), I, Joseph Sparacio, Executive Vice President & Chief Financial Officer of IMAX Corporation, a Canadian corporation (the "Company"), hereby certify, to my knowledge, that:

The Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 (the "Form 10-Q") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 29, 2010

*/s/ Joseph Sparacio*

\_\_\_\_\_  
Joseph Sparacio

Executive Vice President & Chief Financial Officer