

# IMAX Corporation Reports Fourth-Quarter And Full-Year 2015 Financial Results

February 24, 2016

- 2015 IMAX Global Box Office reaches \$1 billion, a 31% increase over 2014, and significantly surpasses worldwide industry box office growth of approximately 10%
- 2015 Adjusted EBITDA grew 30% year-over-year to \$140.8 million, resulting in adjusted EBITDA margins of 40.5%, up from 38.3% in the year-ago period
- 2015 adjusted EPS of \$1.02 grew 36%, driven by strong box office growth and network installations that were partially offset by FX and investments in new ventures
- IMAX saw sizeable installations growth in 2015 with 136 new installations up from 113 in 2014
- IMAX raises installation guidance for 2016 from 115-120 range to 135-140 range, consistent with elevated levels seen in 2015
- IMAX successfully listed shares of IMAX China (HKSE: 1970) on the Hong Kong Stock Exchange at HKD\$31 on Oct. 8, 2015, and has seen its share price increase 45% through Feb. 24, 2016

NEW YORK, Feb. 24, 2016 /PRNewswire/ -- **IMAX Corporation** (NYSE: IMAX) today reported results for the fourth quarter and full year 2015, including its highest-ever quarter in revenue and among the highest-ever quarters for adjusted EBITDA and adjusted net earnings per diluted share ("EPS") in the Company's history.



"2015 was undoubtedly a historic year for IMAX – we delivered a record \$1 billion in global box office, added 136 theatres to our network to bring our global total to over 1000 screens, launched our highly anticipated laser projection system, and of course, successfully listed our China business on the Hong Kong Stock Exchange," said IMAX CEO Richard L. Gelfond. "IMAX is clearly benefiting from a global trend in the film industry to make more big-budget blockbuster movies. And with so many major movie franchises releasing important sequels in 2016 and 2017, we believe we're extremely well positioned for success in the years ahead."

### Fourth-Quarter 2015 Results

The Company reported revenues of \$119.3 million, up 16.5% from the year-ago period. Adjusted EBITDA, as calculated in accordance with the Company's credit facility, grew 5.8% to \$48.1 million. Adjusted net income after non-controlling interest of \$27.3 million grew 12.6%. Adjusted diluted earnings per share of \$0.39 also grew 14.7%. Reported net income after non-controlling interest was \$22.5 million, or \$0.32 per diluted share. For reconciliations of adjusted net income to reported net income and for the definition of adjusted EBITDA and free cash flow, please see the tables at the end of this press release. The Company also reported a fourth-quarter global per-screen average of \$318,600, up 9% over the year-ago period.

### Revenue

- o Sales and Sales-Type Leases (STLs) revenue of \$33.0 million, compared to \$33.2 million in the fourth quarter of 2014, primarily reflects the installation of 24 full, new theatre systems under sales and sales-type lease arrangements, compared to 26 installations last year. In addition there were two system upgrades in existing locations, compared to two upgrades in the year ago period.
- o Revenue from joint revenue-sharing arrangements was \$31.9 million in the quarter, compared to \$23.0 million in the prior-year period. During the quarter, the Company installed 32 new theatres under joint revenue-sharing arrangements, compared to 29 in the year ago period. The Company had 529 theatres operating under joint revenue-sharing arrangements as of Dec. 31, 2015, as compared to 451 theatres one year prior.
- Production and IMAX DMR® (Digital Re-Mastering) revenues were \$31.9 million in the fourth quarter of 2015, compared to \$25.6 million in the fourth quarter of 2014. Gross box office from DMR titles was \$288.4 million in the fourth quarter of 2015, up 27.1% from \$226.9 million in the prior-year period. The average global DMR box office per screen in the fourth quarter of 2015 was \$318,600 compared to \$292,200 in the prior-year period.

### Network

- Signings –52 theatre systems were signed in the fourth quarter of 2015, of which none were upgrades, bringing total signings for the year to 138, of which five were upgrades. Backlog level was replenished to 372 systems at year end.
- Installations 62 theatre systems were installed in the quarter, of which six were upgrades of existing theatre locations.

#### Full-Year 2015 Results

Full-year 2015 revenues of \$373.8 million grew 28.7%. Adjusted EBITDA, as calculated in accordance with the Company's credit facility, rose 29.8% to \$140.8 million. Adjusted net income of \$73.0 million grew 39.0% and adjusted net earnings per diluted share of \$1.02 grew 36.0%. Reported net income attributable to common shareholders was \$55.8 million, or \$0.78 per diluted share. The Company also reported a global 2015 per-screen average of \$1,155,800, up 13.2% from the prior year.

The full-year installation total grew to 154 theatre systems, of which 18 were upgrades, compared with 121 and eight, respectively, in the prior-year period. The total IMAX® theatre network consisted of 1,061 systems as of Dec. 31, 2015, of which 943 were in commercial multiplexes. IMAX signed contracts for 138 theatres in 2015, across 24 countries, resulting in 372 theatre systems in backlog as of Dec. 31, 2015, compared to 397 theatre systems in backlog as of Dec. 31, 2014. The Company's top three markets for signings were China, the United States and Japan. For a breakdown of theatre system signings, installations, network and backlog by type, please see the end of this press release.

"As we look to 2016, we are very encouraged by what we see in the marketplace regarding our network expansion opportunities not only in China, but in other strategically important markets such as Japan, the Middle East and continental Europe," said Mr. Gelfond. "With more than 1,000 theatres in our global network, \$1 billion in box office running through our screens, and more than \$300 million in cash and virtually no debt, we believe we have significant opportunities to take our Company to the next level."

#### **Conference Call**

The Company will host a conference call on Feb. 24 at 4:30pm ET to discuss its fourth-quarter and full-year 2015 results. To access the call via telephone, interested parties in the US and Canada should dial (800) 505-9568 approximately 5 to 10 minutes before the call begins. International callers should dial (416) 204-9271. The conference ID for the call is 4081404. A replay of the call will be available via webcast on the 'Investor Relations' section of <a href="https://www.imax.com">www.imax.com</a> or via telephone by dialing (888) 203-1112 (US and Canada), or (647) 436-0148 (international). The Conference ID for the telephone replay is 4081404.

### **About IMAX Corporation**

IMAX, an innovator in entertainment technology, combines proprietary software, architecture and equipment to create experiences that take you beyond the edge of your seat to a world you've never imagined. Top filmmakers and studios are utilizing IMAX theatres to connect with audiences in extraordinary ways, and, as such, IMAX's network is among the most important and successful theatrical distribution platforms for major event films around the globe.

IMAX is headquartered in New York, Toronto and Los Angeles, with offices in London, Tokyo, Shanghai and Beijing. As of Dec. 31, 2015, there were 1,061 IMAX theatres (943 commercial multiplexes, 19 commercial destinations and 99 institutions) in 67 countries. On Oct. 8, 2015, shares of IMAX China, a subsidiary of IMAX Corp., began trading on the Hong Kong Stock Exchange under the stock code "HK.1970."

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This press release contains forward looking statements that are based on IMAX management's assumptions and existing information and involve certain risks and uncertainties which could cause actual results to differ materially from future results expressed or implied by such forward looking statements. Important factors that could affect these statements include, but are not limited to, references to future capital expenditures (including the amount and nature thereof), business and technology strategies and measures to implement strategies, competitive strengths, goals, expansion and growth of business, operations and technology, plans and references to the future success of IMAX Corporation together with its wholly-owned subsidiaries (the "Company") and expectations regarding the Company's future operating, financial and technological results. These forward-looking statements are based on certain assumptions and analyses made by the Company in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors it believes are appropriate in the circumstances. However, whether actual results and developments will conform with the expectations and predictions of the Company is subject to a number of risks and uncertainties, including, but not limited to, the signing of theatre system agreements; conditions, changes and developments in the commercial exhibition industry; the performance of IMAX DMR films; the potential impact of increased competition in the markets within which the Company operates; competitive actions by other companies; the failure to respond to change and advancements in digital technology; risks associated with investments and operations in foreign jurisdictions and any future international expansion, including those related to economic, political and regulatory policies of local governments and laws and policies of the United States and Canada; risks related to the Company's growth and operations in China; the Company's largest customer accounting for a significant portion of the Company's revenue and backlog; risks related to new business initiatives; conditions in the in-home and out-of-home entertainment industries; the opportunities (or lack thereof) that may be presented to and pursued by the Company; risks related to cyber-security; risks related to the Company's inability to protect the Company's intellectual property; risks related to the Company's implementation of a new enterprise resource planning system; general economic, market or business conditions; the failure to convert theatre system backlog into revenue; changes in laws or regulations; and other factors, many of which are beyond the control of the Company. These factors, other risks and uncertainties and financial details are discussed in IMAX's most recent Annual Report on Form 10-K.

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Signings and Installations				
December 31, 2015				
	Twe	lve Mor	nths	
	Ended	_		
Theater Signings:	2015	_	2014	_
Full new sales and sales-type lease arrangements	55	(1)	81	(1)
New joint revenue sharing arrangements	78		23	
Total new theaters	133	-	104	-
Upgrades of IMAX theater systems	5	(2)(3)	14	(2)(3)
Total Theater Signings	138	_	118	-
		=		=
	Twe	lve Mor	nths	
	Ended	Decem	ber 31,	
Theater Installations:	2015	_	2014	_
Full new sales and sales-type lease arrangements	56	_	46	-
New joint revenue sharing arrangements	80	_	67	_
Total new theaters	136		113	
Upgrades of IMAX theater systems	18	(4)(5)	8	(4)
Total Theater Installations	154	_	121	_
		-		•
	As of I	Decemb	er 31,	
Theater Backlog:	2015		2014	-
New sales and sales-type lease arrangements	145	_	153	-
New joint revenue sharing arrangements	212	_	217	_
Total new theaters	357		370	
Upgrades of IMAX theater systems	15	_	27	_
Total Theaters in Backlog	372	(6)(7)	397	(6)(8)
	As of I	Decemb	er 31,	_
Theater Network:	2015	_	2014	-
Commercial Multiplex Theaters:				
Sales and sales-type lease arrangements	414		358	
Joint revenue sharing arrangements	529	_	451	_
Total Commercial Multiplex Theaters	943		809	
Commercial Destination Theaters	19		19	
Institutional Theaters	99		106	
Total IMAX Theater Network	1,061	-	934	•
		=		3

<sup>(1)</sup> Includes four signings which replaced theatres under an existing arrangement in backlog (2014 – four signings).

Includes three signings for the installation of laser-based digital systems under sales and sales-type lease arrangements in existing theatre locations (2014 - five signings).

<sup>(3)</sup> Includes two signings for the installation of an upgrade to a xenon-based digital system under sales and sales-type lease arrangements (2014 – three signings under sales and sales-type lease arrangements, three signings under short-term operating lease arrangements and three signings under joint revenue sharing arrangements).

<sup>(4)</sup> Includes two installations of an upgrade to a xenon-based digital system, one of which is under a sales and sales-type lease arrangement and another under a short-term operating lease arrangement (2014 - three under sales and sales-type lease arrangements, two under short-term lease arrangement, one under an operating lease arrangement and two under joint revenue sharing arrangement).

Includes 16 installations of an upgrade to a laser-based digital system (10 under sales and sales-type lease arrangements, one under an operating lease arrangement and five under joint revenue sharing arrangements)

Includes 24 laser-based digital theatre system configurations (2014 - 71), including upgrades. The Company continues to develop and roll out its laser-based digital projection system. See "Research and Development" in this Part I for additional information.

Includes 15 upgrades to a digital theatre system, in existing IMAX theatre locations (2 xenon and 13 laser).

Includes 27 upgrades to a digital theatre system, in existing IMAX theatre locations (2 xenon and 25 laser, of which 4 are under joint revenue sharing arrangements).

#### 2015 DMR Films:

In 2015, 44 films were converted through the IMAX DMR process and released to theatres in the IMAX network by film studios as compared to 40 films in 2014. These films were:

- Taken 3: The IMAX Experience (20th Century Fox, January 2015, select international markets);
- American Sniper: The IMAX Experience (Warner Bros. Pictures, January 2015);
- Game of Thrones: The IMAX Experience (Season 4, Episodes 9 and 10)(Warner Bros. Pictures, January 2015);
- Kingsman: The Secret Service: The IMAX Experience (20th Century Fox, January 2015, international only);
- Jupiter Ascending: An IMAX 3D Experience (Warner Bros. Pictures, February 2015);
- Fifty Shades of Grey: The IMAX Experience (Universal Studios, February 2015, Domestic only);
- Wolf Totem: An IMAX 3D Experience (China Film Group, February 2015, China only);
- Dragon Blade: An IMAX 3D Experience (Shanghai Film Group, February 2015, China only);
- Focus: The IMAX Experience (Warner Bros. Pictures, February 2015);
- Chappie: The IMAX Experience (Sony Pictures Entertainment, March 2015);
- Cinderella: The IMAX Experience (Walt Disney Studios, March 2015);
- The Divergent Series: Insurgent: An IMAX 3D Experience (Summit Entertainment, March 2015);
- Furious 7: The IMAX Experience (Universal Studios, April 2015);
- The Water Diviner: The IMAX Experience (Warner Bros. Pictures, April 2015);
- Dragon Ball Z: Revival of 'F': An IMAX 3D Experience (Toei Animation, April 2015, Japan only);
- The Avengers: Age of Ultron: An IMAX 3D Experience (Walt Disney Studios, May 2015);
- Tomorrowland: The IMAX Experience (Walt Disney Studios, May 2015);
- San Andreas: An IMAX 3D Experience (Warner Bros. Pictures, May 2015);
- Mad Max: Fury Road: An IMAX 3D Experience (Warner Bros. Pictures, May 2015);
- Inside Out: An IMAX 3D Experience (Walt Disney Pictures, June 2015, select theatres);
- The Monk Comes Down the Mountain: An IMAX 3D Experience (Columbia Pictures, June 2015, China only);
- Jurassic World: An IMAX 3D Experience (Universal Studios, June 2015);
- Minions: An IMAX 3D Experience (Universal Pictures, July 2015, international only);
- Terminator Genisys: The IMAX Experience (Paramount Pictures, July 2015);
- Monster Hunt: An IMAX 3D Experience (Edko Films, July 2015, China only);
- Ant Man: An IMAX 3D Experience (Walt Disney Pictures, July 2015);
- Pixels: An IMAX 3D Experience (Sony Pictures, July 2015);
- Mission: Impossible Rogue Nation: The IMAX Experience (Paramount Pictures, July 2015);
- Attack on Titan: Part 1: The IMAX Experience (Toho Pictures, August 2015, China only);
- To the Fore: The IMAX Experience (Emperor Motion Pictures, August 2015, China only);
- The Man from U.N.C.L.E: The IMAX Experience (Warner Bros. Pictures, August 2015);
- Go Away Mr. Tumor: The IMAX Experience (Wanda Media Co. Ltd., August 2015, China only);
- The Transporter Refueled: The IMAX Experience (EuropaCorp, September 2015);
- Everest: An IMAX 3D Experience (Universal Studios, September 2015);
- Attack on Titan: Part 2: The IMAX Experience (Toho Pictures, September 2015, China only);
- Lost in Hong Kong: The IMAX Experience (PULIN Production, September 2015, China only);
- The Walk: The IMAX Experience (Sony Pictures Entertainment, October 2015);
- Crimson Peak: The IMAX Experience (Universal Studios, October 2015);
- The Martian: An IMAX 3D Experience (20th Century Fox, October 2015);
- Spectre: The IMAX Experience (Sony Pictures Entertainment, November 2015);
- The Hunger Games: Mockingjay Part 2: An IMAX 3D Experience (Lionsgate, November 2015);
- In the Heart of the Sea: An IMAX 3D Experience (Warner Bros. Pictures, December 2015);
- Star Wars: The Force Awakens: An IMAX 3D Experience (Walt Disney Studios, December 2015); and
- Mojin: The Lost Legend (aka "The Ghouls"): An IMAX 3D Experience (Wanda Media Co. Ltd., China only).

### 2016 DMR Films:

To date, the Company has announced the following 26 DMR titles to be released in 2016 to the IMAX theatre network. The Company remains in active negotiations with all of the major Hollywood studios for additional films to fill out its short and long-term film slate, and anticipates that a similar number of IMAX DMR titles will be released to the IMAX theatre network in 2016 to the films that were released to the IMAX theatre network in 2015.

- The Revenant: The IMAX Experience (20th Century Fox, January 2016);
- The Finest Hours: An IMAX 3D Experience (Walt Disney Studios, January 2016);
- Kung Fu Panda 3: An IMAX 3D Experience (Oriental Dreamworks, January 2016, China only);
- The Monkey King 2: An IMAX 3D Experience (Filmko Entertainment, February 2016, China only);
- Crouching Tiger, Hidden Dragon: Sword of Destiny: An IMAX 3D Experience (Netflix Distribution, LLC, February 2016);

- Deadpool: The IMAX Experience (20th Century Fox, February 2016);
- Gods of Egypt: An IMAX 3D Experience (Lionsgate Entertainment, February 2016);
- Zootopia: An IMAX 3D Experience (Walt Disney Studios, February 2016);
- 10 Cloverfield Lane: The IMAX Experience (Paramount Pictures, March 2016);
- The Divergent Series: Allegiant: The IMAX Experience (Lionsgate Entertainment, March 2016);
- Batman v Superman: Dawn of Justice: An IMAX 3D Experience (Warner Bros. Pictures, March 2016);
- The Crew: An IMAX 3D Experience (Russia-1 Channel, April 2016);
- The Jungle Book: An IMAX 3D Experience (Walt Disney Studios, April 2016);
- Captain America: Civil War: An IMAX 3D Experience (Walt Disney Studios, May 2016);
- Alice in Wonderland: Through the Looking Glass: An IMAX 3D Experience (Walt Disney Studios, May 2016);
- Warcraft: An IMAX 3D Experience (Universal Studios, June 2016);
- Finding Dory: An IMAX 3D Experience (Walt Disney Studios, June 2016);
- Independence Day Resurgence: An IMAX 3D Experience (20th Century Fox, June 2016);
- The Legend of Tarzan: An IMAX 3D Experience (Warner Bros. Pictures, July 2016);
- Star Trek Beyond: An IMAX 3D Experience (Paramount Pictures, July 2016);
- Suicide Squad: An IMAX 3D Experience (Warner Bros. Pictures, August 2016);
- Deepwater Horizon: The IMAX Experience (Lionsgate Entertainment, September 2016);
- The Duelist: The IMAX Experience (Non-Stop Production LLC, October 2016, Russia only);
- Doctor Strange: An IMAX 3D Experience (Walt Disney Studios, November 2016);
- Fantastic Beasts and Where to Find Them: An IMAX 3D Experience (Warner Bros. Pictures, November 2016); and
- Rogue One: A Star Wars Story: An IMAX 3D Experience (Walt Disney Studios, December 2016).

# IMAX CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

### In accordance with United States Generally Accepted Accounting Principles

(In thousands of U.S. dollars, except per share amounts)

	Three	Months	Years Ended			
	Ended De	ecember 31,	Ended De	cember 31,		
	2015	2014	2015	2014		
Revenues						
Equipment and product sales	\$ 46,113	\$ 41,084	\$ 118,937	\$ 78,705		
Services	46,266	40,794	161,964	142,607		
Rentals	24,645	18,427	83,651	60,705		
Finance income	2,309	2,152	9,112	8,524		
Other			141			
	119,333	102,457	373,805	290,541		
Costs and expenses applicable to revenues						
Equipment and product sales	20,625	17,871	63,635	36,997		
Services	20,654	15,910	70,855	62,228		
Rentals	6,171	4,932	20,027	17,928		
	47,450	38,713	154,517	117,153		
Gross margin	71,883	63,744	219,288	173,388		
Selling, general and administrative expenses	32,997	24,937	115,345	93,260		
(including share-based compensation expense of \$7.0 million and \$21.9 million for the three months and year ended December 31, 2015, respectively (2014 - expense of \$3.8 million and \$15.1 million, respectively))						
Research and development	3,119	4,628	12,730	16,096		
Amortization of intangibles	558	465	1,860	1,724		
Receivable provisions, net of recoveries	43	276	752	918		
Asset impairments	160	314	405	314		
Impairment of investments	75	2,556	425	3,206		
Income from operations	34,931	30,568	87,771	57,870		
Interest income	241	216	968	405		
Interest expense	(491)	(121)	(1,661)	(924)		
Income from operations before income taxes	34,681	30,663	87,078	57,351		
Provision for income taxes	(7,644)	(7,799)	(20,052)	(14,466)		
Loss from equity-accounted investments, net of tax	(792)	(350)	(2,402)	(1,071)		
Income from continuing operations	26,245	22,514	64,624	41,814		
Income from discontinued operations, net of tax	<u>-</u>	-	-	355		
Net income	26,245	22,514	64,624	42,169		
Less: net income attributable to non-controlling interests	(3,752)	(1,522)	(8,780)	(2,433)		
Net income attributable to common shareholders	\$ 22,493	\$ 20,992	\$ 55,844	\$ 39,736		

Net income per share attributable to common shareholders - Basic:

Net income per share from continuing operations  Net income per share from discontinued operations	\$ 0.33	\$ 0.30	\$ 0.79	\$	0.57 0.01
	\$ 0.33	\$ 0.30	\$ 0.79	<u>\$</u>	0.58
Net income per share attributable to common shareholders - Diluted:  Net income per share from continuing operations  Net income per share from discontinued operations	\$ 0.32	\$ 0.30	\$ 0.78	\$	0.56
·	\$ 0.32	\$ 0.30	\$ 0.78	\$	0.56
Weighted average number of shares outstanding (000's): Basic Fully Diluted	69,364 70,764	68,769 69,958	69,526 71,058		68,346 69,754
Additional Disclosure: Depreciation and amortization <sup>(1)</sup>	\$ 11,612	\$ 9,819	\$ 42,803	\$	33,756

<sup>(1)</sup> Includes \$0.4 million and \$1.0 million of amortization of deferred financing costs charged to interest expense for the three months and year ended December 31, 2015 (2014 - \$0.1 million and \$0.5 million, respectively).

# IMAX CORPORATION CONSOLIDATED BALANCE SHEETS

# In accordance with United States Generally Accepted Accounting Principles

(In thousands of U.S. dollars)

		As at Dec	emb	er 31,
		2015		2014
Assets				
Cash and cash equivalents	\$	317,449	\$	106,503
Accounts receivable, net of allowance for doubtful accounts of \$1,146 (December 31, 2014 — \$947)	)	97,981		76,051
Financing receivables		117,231		105,700
Inventories		38,753		17,063
Prepaid expenses		6,498		4,946
Film assets		14,571		15,163
Property, plant and equipment		218,267		183,424
Other assets		26,527		23,047
Deferred income taxes		25,766		23,058
Other intangible assets		28,950		27,551
Goodwill		39,027		39,027
Total assets	\$	931,020	\$	621,533
		•		•
Liabilities				
Bank indebtedness	\$	29,667	\$	4,710
Accounts payable		23,455		26,145
Accrued and other liabilities		95,748		75,425
Deferred revenue		104,993		88,566
Total liabilities		253,863		194,846
Commitments and contingencies				
Non-controlling interests		3,307		43,912
Shareholders' equity				
Capital stock common shares — no par value. Authorized — unlimited number				
Issued and outstanding — 69,673,244 (December 31, 2014 — 68,988,050)		448,310		344,862
Other equity		163,094		47,319
Accumulated earnings (deficit)		19,930		(6,259)
Accumulated other comprehensive loss		(7,443)		(3,147)
Total shareholders' equity attributable to common shareholders		623,891		382,775
Non-controlling interests		49,959		-
Total shareholders' equity		673,850		382,775
Total liabilities and shareholders' equity	\$	931,020	\$	621,533
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### **IMAX CORPORATION**

### CONSOLIDATED STATEMENTS OF CASH FLOWS

# In accordance with United States Generally Accepted Accounting Principles (In thousands of U.S. dollars)

(in thousands of o.s. deliate)	Years Ended De			December 31,		
		2015		2014		
Cash provided by (used in):						
Operating Activities	•	04.004	•	40.400		
Net income	\$	64,624	\$	42,169		
Income from discontinued operations, net of tax		-		(355)		
Adjustments to reconcile net income to cash from operations:		40.000		00.750		
Depreciation and amortization		42,803		33,756		
Write-downs, net of recoveries		3,725		5,294		
Change in deferred income taxes		(1,336)		627		
Stock and other non-cash compensation		22,379		15,467		
Unrealized foreign currency exchange loss		785		1,180		
Loss from equity-accounted investments		3,838		1,774		
Gain on non-cash contribution to equity-accounted investees		(1,436)		(703)		
Investment in film assets		(15,119)		(19,233)		
Changes in other non-cash operating assets and liabilities		(36,578)		6,057		
Net cash provided by operating activities from discontinued operations		<del></del>		572		
Net cash provided by operating activities		83,685		86,605		
Investing Activities						
Purchase of property, plant and equipment		(43,257)		(40,104)		
Investment in joint revenue sharing equipment		(28,474)		(16,838)		
Investment in new business ventures		(2,000)		(2,500)		
Proceeds from sale of business venture		(=,000)		507		
Acquisition of other intangible assets		(5,065)		(2,918)		
Net cash used in investing activities		(78,796)		(61,853)		
The bush used in investing detrines		(10,100)		(01,000)		
Financing Activities						
Increase in bank indebtedness		25,290		4,710		
Repayment of bank indebtedness		(333)		-		
Issuance of subsidiary shares to non-controlling interests - private offering		40,000		44,551		
Share issuance costs from the issuance of subsidiary shares to non-controlling						
interests - private offering		(2,000)		(3,556)		
Issuance of subsidiary shares to non-controlling interests - public offering		178,226		-		
Share issuance expenses – public offering		(16,257)		-		
Exercise of stock options		35,609		10,834		
Treasury stock repurchased for settlement of share based compensation		(10,000)		(790)		
Repurchase of common shares		(34,276)		(3,063)		
Dividends paid to non-controlling interests		(9,511)		-		
Credit facility amendment fees paid		(1,533)		(427)		
Net cash provided by financing activities		205,215		52,259		
Effects of exchange rate changes on cash	_	842		(54)		
Increase in cash and cash equivalents during year		210,946		76,957		
Cash and cash equivalents, beginning of year		106,503		29,546		
Cash and cash equivalents, end of year	\$	317,449	\$	106,503		

The Company has seven reportable segments identified by category of product sold or service provided: IMAX systems; theater system maintenance; joint revenue sharing arrangements; film production and IMAX DMR; film distribution; film post-production; and other. The IMAX systems segment includes the design, manufacture, sale or lease of IMAX theater projection system equipment. The theater system maintenance segment includes the maintenance of IMAX theater projection system equipment in the IMAX theater network. The joint revenue sharing arrangements segment includes the provision of IMAX theater projection system equipment to an exhibitor in exchange for a share of the box-office and concession revenues. The film production and IMAX DMR segment includes the production of films and the performance of film re-mastering services. The film distribution segment includes the distribution of films for which the Company has distribution rights. The film post-production segment provides film post-production and film print services. The other segment includes certain IMAX theaters that the Company owns and operates, camera rentals and other miscellaneous items.

		Three Months Ended December 31,				Years   Ended Ded			
			2014	-	2015		2014		
Revenue IMAX Theater Systems									
IMAX Systems Sales and sales-type leases Ongoing rent, fees, and finance income	\$	33,011 4,485	\$	33,246 3,845	\$	86,935 15,193	\$	58,875 14,117	
Other		6,259	-	3,747		17,579	-	12,154	
		43,755		40,838		119,707		85,146	
Theater System Maintenance		9,599		8,658		36,944		34,042	
Joint Revenue Sharing Arrangements		31,861		22,961		99,120		68,418	
Film									
Production and IMAX DMR		31,945		25,587		107,089		83,172	
Film distribution and post-production		2,173 34,118		4,413 30,000		10,945 118,034		19,763 102,935	
Total	\$	119,333	\$	102,457	\$	373,805	\$	290,541	
Gross margins IMAX Theater Systems IMAX systems(1)									
Sales and sales-type leases	\$	20,070	\$	20,322	\$	44,790	\$	34,483	
Ongoing rent, fees, and finance income		4,267 700		3,646		14,378		13,445	
Other		25,037		331 24,299		279 59,447		129 48,057	
Theater System Maintenance		2,811		3,385		12,702		12,375	
Joint Revenue Sharing Arrangements <sup>(1)</sup>		21,556		14,671		68,372		44,714	
Film									
Production and IMAX DMR <sup>(1)</sup>		22,003		19,745		77,645		62,922	
Film distribution and post-production <sup>(1)</sup>		476		1,644		1,122		5,320	
		22,479		21,389		78,767		68,242	
Total	\$	71,883	\$	63,744	\$	219,288	\$	173,388	

<sup>(1)</sup> IMAX systems include marketing and commission costs of \$1.2 million and \$3.0 million for the three and twelve months ended December 31, 2015, respectively (2014 - \$1.5 million and \$2.7 million, respectively). Joint revenue sharing arrangements segment margins include advertising, marketing and commission costs of \$1.6 million and \$4.3 million for the three and twelve months ended December 31, 2015, respectively (2014 - \$1.1 million and \$3.2 million, respectively), Production and DMR segment margins include marketing costs of \$5.0 million and \$13.3 million for the three and twelve months ended December 31, 2015, respectively (2014 - \$1.8 million and \$7.1 million, respectively). Distribution segment margins include marketing costs recovery of less than \$0.1 million and recovery of \$0.1 million for the three and twelve months ended December 31, 2015, respectively (2014 - \$0.1 million recovery and \$0.6 million expense, respectively).

### **IMAX CORPORATION** OTHER INFORMATION

(in thousands of U.S. dollars)

### Non-GAAP Financial Measures:

In this release, the Company presents adjusted net income, adjusted net income per diluted share, adjusted net income attributable to common shareholders and adjusted net income attributable to common shareholders per diluted share as supplemental measures of performance of the Company, which are not recognized under U.S. GAAP. The Company presents adjusted net income and adjusted net income per diluted share

because it believes that they are important supplemental measures of its comparable controllable operating performance and it wants to ensure that its investors fully understand the impact of its stock-based compensation (net of any related tax impact) on net income. In addition, the Company presents adjusted net income attributable to common shareholders and adjusted net income attributable to common shareholders per diluted share because it believes that they are important supplemental measures of its comparable financial results and could potentially distort the analysis of trends in business performance and it wants to ensure that its investors fully understand the impact of net income attributable to non-controlling interests and its stock-based compensation (net of any related tax impact) in determining net income attributable to common shareholders.

Management uses these measures to review operating performance on a comparable basis from period to period. However, these non-GAAP measures may not be comparable to similarly titled amounts reported by other companies. Adjusted net income, adjusted net income per diluted share, adjusted net income attributable to common shareholders per diluted share should be considered in addition to, and not as a substitute for, net income and net income attributable to common shareholders and other measures of financial performance reported in accordance with U.S. GAAP.

The Credit Facility provides that the Company will be required at all times to satisfy a Minimum Liquidity Test (as defined in the Credit Agreement) of at least \$50.0 million. The Company will also be required to maintain minimum EBITDA (as defined in the credit agreement) of \$100.0 million. The Company must also maintain a Maximum Total Leverage Ratio (as defined in the credit agreement) of 2.25:1.0, which requirement decreases to (i) 2.0:1.0 on December 31, 2016; and (ii) 1.75:1.0 on December 31, 2017. The Company was in compliance with all of these requirements at December 31, 2015. The Maximum Total Leverage Ratio was 0.21:1 as at December 31, 2015, where Total Debt (as defined in the credit agreement) is the sum of all obligations evidenced by notes, bonds, debentures or similar instruments and was \$29.7 million. EBITDA is calculated as follows:

_		er Ended per 31, 2015	Year Ended December 31, 2015 <sup>(1)</sup>		 r Ended per 31, 2014
Net income Add (subtract):	\$	26,245	\$	64,624	\$ 42,169
Loss from equity accounted investments		792		2,402	1,071
Provision for income taxes		7,644		20,052	14,683
Interest expense, net of interest income		250		693	519
Depreciation and amortization, including film asset amortization Write-downs, net of recoveries including asset impairm	ents	11,259		41,787	33,230
and receivable provisions Stock and other non-cash compensation		797 7,175		3,725 22,379	5,294 15,467
•		(6,015)		(14,885)	(3,937)
EBITDA attributable to non-controlling interests <sup>(2)</sup>	\$	48,147	\$	140,777	\$ 108,496
Revenues attributed to IMAX common shareholders	\$	106,981	\$	347,862	\$ 283,001
Adjusted EBITDA margin		45.0%		40.5%	38.3%

# IMAX CORPORATION OTHER INFORMATION

(in thousands of U.S. dollars)

### Adjusted Net Income and Adjusted Diluted Per Share Calculations - Quarter Ended December 31, 2015 vs. 2014:

The Company reported net income of \$26.2 million or \$0.38 per basic share and \$0.37 per diluted share for the quarter ended December 31, 2014. Net income for the quarter ended December 31, 2015 includes a \$6.9 million charge or \$0.10 per diluted share (2014 — \$3.8 million or \$0.05 per diluted share) for stock-based compensation. Adjusted net income, which consists of net income excluding the impact of stock-based compensation and the related tax impact, was \$31.7 million or \$0.45 per diluted share for the quarter ended December 31, 2015 as compared to adjusted net income of \$25.8 million or \$0.36 per diluted share for the quarter ended December 31, 2014. Adjusted net income attributable to common shareholders, which consists of net income attributable to common shareholders excluding the impact of stock-based compensation and the related tax impact, was \$27.3 million or \$0.39 per diluted share for the quarter ended December 31, 2015 as compared to adjusted net income attributable to common shareholders of \$24.2 million or \$0.34 per diluted share for the quarter ended December 31, 2014. A reconciliation of net income and net income attributable to common shareholders, the most directly comparable U.S. GAAP measure, to adjusted net income, adjusted net income per diluted

<sup>(1)</sup> Ratio of funded debt calculated using twelve months ended EBITDA.

<sup>(2)</sup> The EBITDA calculation specified for purpose of the minimum EBITDA covenant excludes the reduction in EBITDA from the Company's non-controlling interests.

share, adjusted net income attributable to common shareholders and adjusted net income attributable to common shareholders per diluted share is presented in the table below:

Quarter Ended December 31,									
2015					20	14			
Net	Income	Diluted EPS			Ne	Income	Diluted EPS		
\$	26,245	\$	0.37	(1)	\$	22,514	\$	0.32	(1)
	6,949		0.10			3,800		0.05	
	(1,453)		(0.02)			(563)		(0.01)	
	31,741		0.45	(1)		25,751		0.36	(1)
	(3,752)		(0.05)			(1,522)		(0.02)	
	(703)		(0.01)			-		-	
\$	27,286	\$	0.39	(1)	\$	24,229	\$	0.34	(1)
			70,764					69,958	
		Net Income \$ 26,245  6,949 (1,453) 31,741 (3,752)	2015  Net Income Dilu  \$ 26,245 \$  6,949 (1,453) 31,741 (3,752)  (703)	2015           Net Income         Diluted EPS           \$ 26,245         \$ 0.37           6,949         0.10           (1,453)         (0.02)           31,741         0.45           (3,752)         (0.05)           (703)         (0.01)           \$ 27,286         \$ 0.39	2015           Net Income         Diluted EPS           \$ 26,245         \$ 0.37         (1)           6,949         0.10         (0.02)           (1,453)         (0.02)         (1)           (3,752)         (0.05)         (1)           (703)         (0.01)         (1)           \$ 27,286         \$ 0.39         (1)	2015           Net Income         Diluted EPS         Net           \$ 26,245         \$ 0.37         (1)         \$           6,949         0.10         (0.02)         (0.02)         (1)           31,741         0.45         (1)         (0.05)         (1)           (703)         (0.01)         (0.01)         (1)         (1)           \$ 27,286         \$ 0.39         (1)         \$	2015         20           Net Income         Diluted EPS         Net Income           \$ 26,245         \$ 0.37         (1)         \$ 22,514           6,949         0.10         3,800           (1,453)         (0.02)         (563)           31,741         0.45         (1)         25,751           (3,752)         (0.05)         (1,522)           (703)         (0.01)         -           \$ 27,286         \$ 0.39         (1)         \$ 24,229	2015         2014           Net Income         Diluted EPS         Net Income         Diluted Diluted           \$ 26,245         \$ 0.37         (1)         \$ 22,514         \$           6,949         0.10         3,800         (563)         (563)         (563)         (563)         (563)         (1)         (1)         (1)         (25,751)         (1) <td>2015         2014           Net Income         Diluted EPS         Net Income         Diluted EPS           \$ 26,245         \$ 0.37         (1)         \$ 22,514         \$ 0.32           6,949         0.10         3,800         0.05           (1,453)         (0.02)         (563)         (0.01)           31,741         0.45         (1)         25,751         0.36           (3,752)         (0.05)         (1,522)         (0.02)           (703)         (0.01)         -         -         -           \$ 27,286         \$ 0.39         (1)         \$ 24,229         \$ 0.34</td>	2015         2014           Net Income         Diluted EPS         Net Income         Diluted EPS           \$ 26,245         \$ 0.37         (1)         \$ 22,514         \$ 0.32           6,949         0.10         3,800         0.05           (1,453)         (0.02)         (563)         (0.01)           31,741         0.45         (1)         25,751         0.36           (3,752)         (0.05)         (1,522)         (0.02)           (703)         (0.01)         -         -         -           \$ 27,286         \$ 0.39         (1)         \$ 24,229         \$ 0.34

<sup>(1)</sup> Includes impact of less than \$0.1 million (2014 - \$0.1 million) of accretion charges associated with redeemable Class C shares of IMAX China.

### Adjusted Net Income and Adjusted Diluted Per Share Calculations - Year Ended December 31, 2015 vs. 2014:

The Company reported net income of \$64.6 million or \$0.92 per basic share and \$0.90 per diluted share for the year ended December 31, 2015 as compared to net income of \$42.2 million or \$0.61 per basic share and \$0.59 per diluted share for the year ended December 31, 2014. Net income for the year ended December 31, 2015 includes a \$21.9 million charge or \$0.31 per diluted share (2014 — \$15.1 million or \$0.22 per diluted share) for stock-based compensation. Adjusted net income, which consists of net income excluding the impact of stock-based compensation and the related tax impact, was \$82.4 million or \$1.15 per diluted share for the year ended December 31, 2015 as compared to adjusted net income of \$54.9 million or \$0.78 per diluted share for the year ended December 31, 2014. Adjusted net income attributable to common shareholders, which consists of net income attributable to common shareholders excluding the impact of stock-based compensation and the related tax impact, was \$73.0 million or \$1.02 per diluted share for the year ended December 31, 2015 as compared to adjusted net income attributable to common shareholders of \$52.5 million or \$0.75 per diluted share for the year ended December 31, 2014. A reconciliation of net income and net income attributable to common shareholders, the most directly comparable U.S. GAAP measure, to adjusted net income, adjusted net income per diluted share, adjusted net income attributable to common shareholders per diluted share is presented in the table below:

	Year Ended December 31,									
	2015					20	14			
		Income	Diluted EPS			Net Income		Diluted EPS		
Reported net income	\$	64,624	\$	0.90	(1)	\$	42,169	\$	0.59	(1)
Adjustments:										
Stock-based compensation		21,880		0.31			15,128		0.22	
Tax impact on items listed above		(4,056)		(0.06)			(2,370)		(0.03)	
Adjusted net income		82,448		1.15	(1)		54,927		0.78	(1)
Net income attributable to non-controlling interests		(8,780)		(0.12)			(2,433)		(0.03)	
Stock-based compensation (net of tax) attributable to										
non-controlling interests										
· ·		(703)		(0.01)					-	
Adjusted net income attributable to common shareholders	\$	72,965	\$	1.02	(1)	\$	52,494	\$	0.75	(1)
Weighted average diluted shares outstanding				71,058					69,754	

<sup>(1)</sup> Includes impact of \$0.8 million (2014 - \$0.4 million) of accretion charges associated with redeemable Class C shares of IMAX China.

Free cash flow is defined as cash provided by operating activities minus cash used in investing activities (from the consolidated statements of cash flows). Cash provided by operating activities consist of net income, plus depreciation and amortization, plus the change in deferred income taxes, plus other non-cash items, plus changes in working capital, less investment in film assets, plus other changes in operating assets and liabilities. Cash used in investing activities includes capital expenditures, acquisitions and other cash used in investing activities. Management views free cash flow, a non-GAAP measure, as a measure of the Company's after-tax cash flow available to reduce debt, add to cash balances, and fund other financing activities. A reconciliation of cash provided by operating activities to free cash flow is presented in the table below:

	3 month	r the ns ended er 31, 2015	For the 12 months ended December 31, 2015		
(In thousands of U.S. Dollars)	Φ.	44.005	<b>c</b>	02.005	
Net cash provided by operating activities	Ф	41,885	<b>Þ</b>	83,685	
Net cash used in investing activities		(13,762)		(78,796)	
Free cash flow	\$	28,123	\$	4,889	

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